

**STATE OF CALIFORNIA  
CALIFORNIA HOUSING FINANCE AGENCY**



**BOARD OF DIRECTORS  
PUBLIC MEETING**



**Hyatt Regency Sacramento  
1209 L Street  
Sacramento, California**

**Thursday, July 17, 2008  
9:34 a.m. to 1:00 p.m.**



Minutes approved by the Board  
of Directors at its meeting held:

*September 18, 2008*

Attest: \_\_\_\_\_



Reported by: DANIEL P. FELDHAUS, CSR #6949, RDR, CRR

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A P P E A R A N C E S

Board of Directors Present

JOHN A. COURSON  
(CalHFA Board Chair)  
President/CEO  
Central Pacific Mortgage

PETER N. CAREY  
President/CEO  
Self-Help Enterprises

LORI R. GAY  
President/CEO  
Los Angeles Neighborhood Housing Services, Incorporated

ELLIOTT MANDELL  
For Lynn L. Jacobs, Director  
Department of Housing and Community Development  
State of California

THERESA A. PARKER  
Executive Director  
California Housing Finance Agency  
State of California

WILLIAM PAVAO  
for State Treasurer Bill Lockyer  
State of California

HEATHER PETERS  
for Dale E. Bonner, Secretary  
Business, Transportation and Housing Agency  
State of California

JACK SHINE  
Chairman  
American Beauty Development Co.

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--o0o--

**A P P E A R A N C E S***Continued***Participating CalHFA Staff:**

ROBERT L. DEANER II  
 Director  
 Multifamily Programs

BRUCE D. GILBERTSON  
 Director  
 Financing Division

NANETTE GUEVERA  
 Multifamily Loan Officer  
 Multifamily Programs

TIMOTHY HSU  
 Financing Risk Manager  
 Financing Division

THOMAS C. HUGHES  
 General Counsel

JIM LISKA  
 Loan Officer  
 Multifamily Program

JOJO OJIMA  
 Office of the General Counsel

KATHY WEREMIUK  
 Housing Finance Officer  
 Multifamily Programs

LAURA WHITTALL-SCHERFEE  
 Housing Finance Chief - Sacramento  
 Multifamily Programs

**OTHER SPEAKERS**

TINA ILVONEN  
 Consultant  
 Multifamily Affordable Housing Finance

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1 BE IT REMEMBERED that on Thursday, July 17,  
2 2008, commencing at the hour of 9:34 a.m., at the Hyatt  
3 Regency Sacramento, 1209 L Street, Sacramento,  
4 California, before me, DANIEL P. FELDHAUS, CSR #6949, RDR  
5 and CRR, the following proceedings were held:

6 --oOo--

7 CHAIR COURSON: Good morning everyone.

8 I will call this meeting to order.

9 And the first order of business this morning  
10 is, I would like to welcome a new Board member. Lori Gay  
11 has joined us. Lori is to my left over here. She is the  
12 president and CEO of the Los Angeles Neighborhood Housing  
13 Services, and joins us as an appointee.

14 And Lori and I have had a chance to talk by  
15 phone, I had a chance to meet her today. And she'll be  
16 getting her orientation to all of this later on with the  
17 staff.

18 Lori, thank you for joining us, and we enjoy  
19 having you as one of our colleagues.

20 MS. GAY: Thank you.

21 --oOo--

22 **Item 1. Roll Call**

23 CHAIR COURSON: And with that, let's call the  
24 roll.

25 MS. OJIMA: Thank you.

1 Ms. Peters for Mr. Bonner?  
2 MS. PETERS: Here.  
3 MS. OJIMA: Mr. Carey?  
4 MR. CAREY: Here.  
5 MS. OJIMA: Ms. Galante?  
6 *(No response)*  
7 MS. OJIMA: Ms. Gay?  
8 MS. GAY: Here.  
9 MS. OJIMA: Mr. Mandell for Ms. Jacobs?  
10 MR. MANDELL: Here.  
11 MS. OJIMA: Ms. Javits?  
12 *(No response)*  
13 MS. OJIMA: Mr. Pavao for Mr. Lockyer?  
14 MR. PAVAO: Here.  
15 MS. OJIMA: Mr. Morris?  
16 Mr. Shine?  
17 MR. SHINE: Here.  
18 MS. OJIMA: Ms. Bryant?  
19 *(No response)*  
20 MS. OJIMA: Mr. Genest?  
21 *(No response)*  
22 MS. OJIMA: Ms. Parker?  
23 MS. PARKER: Here.  
24 MS. OJIMA: Mr. Courson?  
25 CHAIR COURSON: Here.

1 MS. OJIMA: We have a quorum.

2 CHAIR COURSON: Thank you.

3 --o0o--

4 **Item 3. Chairman/Executive Director Comments**

5 CHAIR COURSON: We're going to change the  
6 batting order here a little bit. And I'm going to have  
7 our Executive Director, Terri Parker, make comments  
8 first.

9 MS. PARKER: Thank you, Mr. Chairman.

10 Many of you are aware -- I certainly have  
11 informed my staff of this, and the Board is aware -- that  
12 because of the conversations that we've been having at  
13 the last Board meeting or two, my term as executive  
14 director, my appointment as a second term for the  
15 executive director expires this year. It expires,  
16 actually, effective October 14<sup>th</sup>, with the possibility  
17 of being able to be extended subject to obviously a  
18 decision on the Governor's office part for another  
19 60 days.

20 But I've certainly wanted to make this public  
21 so that there is obviously an appropriate and adequate  
22 time for everyone to seek a successor to run what I think  
23 is the most dynamic housing finance agency in the  
24 country.

25 I have enjoyed serving this agency for over

1 11 years, the longest serving executive director.

2 I think we have accomplished with the Board's  
3 assistance and the tremendous staff of the Housing  
4 Finance Agency, a place that certainly is a much  
5 different agency than it was when I came 11 years ago.  
6 The kinds of programs that we did then were certainly  
7 very much plain vanilla, as we refer to it, as opposed to  
8 the kinds of dynamic programs that we are doing now; and  
9 even with that, in a marketplace that nobody could have  
10 ever envisioned would be occurring.

11 So I'm not gone yet. I've got several more  
12 months. There's quite a number of things on my to-do  
13 list. But I do want to make sure that you were all  
14 aware, as my staff, the Board, that my days are numbered.  
15 And I've kidded everybody to say that it's not the years,  
16 it's the miles. So I know that the Agency is in great  
17 hands with the Board, and also the outstanding staff that  
18 we've been able to recruit and retain here at the Agency.  
19 And so there are a number of good things for us to be  
20 accomplishing over the months, and I will certainly do my  
21 very best to serve you, the Board, and with my colleagues  
22 and staff of the Housing Finance agency.

23 So now that I've gotten over that -- John's  
24 kicking me, kicking me to get going on that.

25 A couple things. I do want to talk about an

1 item that was originally on the agenda that we've talked  
2 about at the past Board meeting, when we did the annual  
3 operating budget, and that was that we were going to  
4 propose a bonus program or some sort of salary increases  
5 consistent with our authorizing salaries for those  
6 exempt -- certainly certain exempt members of the senior  
7 management team.

8 We amended the agenda to take it off. We're  
9 going to wait and come back after the budget has been  
10 signed to essentially further the conversations, both  
11 internally and externally on this particular item. So  
12 I just want to make you all aware that that's the reason  
13 why it's not on here. And consistent with anybody who is  
14 tracking our minutes, we are not going to be talking  
15 about it, but we'll be talking about it later.

16 This agenda has some of the first loans on it  
17 for the mental health -- our MHSA housing homeless  
18 program. So we're very excited about it. Kathy will be  
19 walking us through that.

20 We also just want to give you a heads-up that  
21 we're about ready to flip the switch on starting the  
22 foreclosure relief program that we've talked about. It  
23 now has an official name. It's the CalHFA Community  
24 Stabilization Home Loan Program. This is the  
25 \$200 million of bond cap that the CDLAC-allocating entity

1 gave us to be running a program that will provide funding  
2 for 800 to 1,000 loans. We have partnerships with  
3 Fannie Mae, Citibank, Wells, and Home Eq.

4 We expect that when the program gets rolled out  
5 next week, that we'll have at least 500 properties with  
6 the special pricing that the banks have offered and the  
7 ability to have loans with a charter coverage provided by  
8 our very own MI and what we believe will be the best  
9 rates on the street for 100 percent -- 105 -- 103 LTV  
10 loan in California.

11 The last item, Mr. Chairman, is just to tell  
12 the Board members and public that at -- hopefully it got  
13 handed out --

14 CHAIR COURSON: Here. They have.

15 MS. PARKER: We just received this. This is  
16 fresh off the press Monday. It's the most recent rating  
17 from Standard & Poor's on our Housing Loan Insurance  
18 Fund. The Housing Loan Insurance Fund is separately  
19 rated. We have two funds, and this is the one on the  
20 housing loan insurance.

21 I have a couple quotes I do want to bring to  
22 your attention that I think are very significant. We  
23 should be all thanking Mr. McManus and the staff for the  
24 outstanding job that they've done.

25 The rating is A+/Stable. And what S&P has

1 basically said is, "On a stand-alone basis, CaHLIF,"  
2 which is the Housing Loan Insurance Fund, "has  
3 demonstrated disciplined underwriting, an effective  
4 management team, and strong operating performance."

5 They go on to say that the organization has  
6 done a better job of navigating the current housing cycle  
7 than almost all of the U.S. mortgage insurers that  
8 Standard & Poor's rates.

9 So that is not an insignificant thing in  
10 today's environment, particularly for a fund that has  
11 some of the downsides of having just the pool of  
12 California to essentially have to insure in.

13 So those are passed out to all of you. There  
14 also what's passed out to you is the most recent  
15 information on delinquency and claim trends for the  
16 Mortgage Insurance fund. And we will be, as we have been  
17 and we've told you all along, when this next quarter is  
18 up, we'll be looking at whether or not there is a need to  
19 increase our reserves. We probably will be likely doing  
20 so by two to three million dollars. But we just want to  
21 make sure that consistent with what you've asked of us,  
22 we're consistently giving you reports on the status of  
23 the insurance fund, our regular fund, and what's  
24 happening with the portfolio.

25 And Bruce will be doing a longer discussion of

1 the portfolio and delinquencies a little bit later in the  
2 presentation.

3 So staff is here to answer any and all  
4 questions associated with that.

5 And, Mr. Chairman, that concludes my report.

6 CHAIR COURSON: Thank you.

7 Now, I commented to Terri that the quote on  
8 the rating agency about our Mortgage Insurance fund  
9 clearly falls in the face of front-page articles in the  
10 Wall Street Journal this week talking about other M.I.s.  
11 And I think that as an agency -- and, frankly, the  
12 administration -- ought to take great credit in that.  
13 And I'd like to see us try to get some press and some  
14 visibility for the job that we're doing here in  
15 California, in managing risk for first-time home buyers,  
16 particularly the kinds of folks that we're helping of low  
17 and moderate income.

18 So I think that's a great story, that you can  
19 serve that public and can do it in a responsible and  
20 conscientious manner. And I'd like to see us with Ken  
21 Giebels and his team, and see if we can't spread that  
22 word a little bit.

23 Let me make a couple of comments.

24 One, obviously based upon Terri's announcement,  
25 we have set in motion a process that we're going to spend

1 some time today talking about in terms of a transition  
2 and a process of the Governor appointing a successor.  
3 So we'll be spending -- as I say, spending time. You'll  
4 see some information that's in your Board book. We've  
5 had a Compensation Committee meeting where we've  
6 discussed that, and we'll spend a great deal of time on  
7 that today.

8           Having said that, let me also make a couple  
9 of comments. We talked earlier today to some of the  
10 staff about what's going on or not going on in  
11 Washington, D.C., whichever way you want to look at it.  
12 And, clearly, the housing bill now is also encompassing  
13 the Treasury efforts to put a backstop or a safety net  
14 under the GSEs, Fannie Mae and Freddie Mac. As you know,  
15 the fed has already opened the window to them, and now  
16 Treasury is seeking legislative authority to increase  
17 their line of credit from two and a quarter-billion  
18 dollars to an uncapped amount; that they would be able to  
19 step in, and some other rights that the Treasury  
20 secretary would have to assure that this is not a  
21 taxpayer bailout, if necessary.

22           That's gotten wound into the housing bill,  
23 which was exciting enough on its own, and now we have  
24 this element.

25           It's my understanding that the Treasury

1 secretary spent over an hour yesterday meeting with  
2 Republicans, who have expressed some concerns about the  
3 open-endedness of the commitment they're being asked to  
4 give. But the likelihood is that clearly it has the  
5 President's support.

6           And if, in fact, it rolls out of the house,  
7 which could happen as early as today, and back to the  
8 Senate without any other surprise changes, we likely --  
9 the Senate would vote, and we would likely have a housing  
10 bill, perhaps even yet this week, or certainly by the  
11 early part of next week.

12           They're out of town. They adjourned for the  
13 August recess. So the goal is, obviously, to drive this  
14 through before that month layoff. Because time is an  
15 enemy in things like this. So we may very well see that  
16 one of the big -- we're supposed to talk a little bit  
17 about one of the big inclusions in there, if you'll  
18 recall, we've talked, and they sort of got lost in the  
19 trees of this forest, but is the provision that allows an  
20 additional \$10 billion of private activity bond cap for  
21 housing finance agencies to utilize, either for  
22 refinancing, opening up the window to refinance if they  
23 choose, or for their normal multifamily, single-family  
24 programs.

25           As important as that -- and that's a two-year

1 commitment.

2 More important than that, probably, is the fact  
3 that the alternative minimum tax treatment of the  
4 tax-exempt interest off of these bonds would be lifted.  
5 And that will truly -- and Bruce can talk about -- that  
6 will truly open the market and make those tax-exempt  
7 securities that we use to fund our product, if you will,  
8 much more acceptable and hopefully priced at a sharper  
9 price.

10 So good things in there for us also.

11 Having said that, I will move into the  
12 projects.

13 But before we do the projects, I think what  
14 we'd like to do is ask Bruce Gilbertson if he would come  
15 up. Because some of the projects we will be talking  
16 about will be affected by -- oh, the minutes, yes.

17 --o0o--

18 **Item 2. Approval of the Minutes of the May 14, 2008,**  
19 **Board of Directors meeting**

20 CHAIR COURSON: While Bruce is slowly moving up  
21 to share with us the information on the markets, you have  
22 in your book the minutes of the May 14th meeting; and  
23 having had a chance to look at those, is there a motion  
24 to approve the minutes?

25 MR. CAREY: Move approval.

1 CHAIR COURSON: Is there a second?

2 MS. PETERS: Second.

3 MR. SHINE: Second.

4 CHAIR COURSON: Is there any discussion --

5 we'll give Ms. Peters first place. Mr. Shine was moving

6 a little slow.

7 MR. SHINE: I third.

8 CHAIR COURSON: Is there any discussion on

9 the minutes?

10 If not, let's call the roll.

11 MS. OJIMA: Thank you.

12 Ms. Peters?

13 MS. PETERS: Yes.

14 MS. OJIMA: Mr. Carey?

15 MR. CAREY: Yes.

16 MS. OJIMA: Ms. Gay?

17 MS. GAY: Yes.

18 MS. OJIMA: Mr. Mandell?

19 MR. MANDELL: Yes.

20 MS. OJIMA: Mr. Pavao?

21 MR. PAVAO: Yes.

22 MS. OJIMA: Mr. Shine?

23 MR. SHINE: Yes.

24 MS. OJIMA: Mr. Courson?

25 CHAIR COURSON: Yes.

1 MS. OJIMA: It has been approved.

2 CHAIR COURSON: Bruce is going to share with us  
3 information that he has regarding rating agencies and  
4 some of our issuances as they may affect some of the  
5 projects that we're going to be talking about today.

6 MR. GILBERTSON: Great. Thanks, Mr. Chairman.

7 Just an overview to kind of set the stage as we  
8 consider three Multifamily projects for loan committee  
9 approval this morning.

10 The Board packages that were prepared for these  
11 three projects, were prepared some time ago, a week or  
12 ten days ago or more.

13 We've continued to have discussions with  
14 bond-rating agencies; we continue to search for liquidity  
15 in liquidity banks to support our lending programs in the  
16 way of a standby bond purchase agreement.

17 I think the assumption underlying the internal  
18 approval of these projects is that we would be able to  
19 find liquidity for those bonds, as well as be in a  
20 position that we would be able to issue variable-rate  
21 bonds with swaps to produce the lowest all-in-borrowing  
22 costs.

23 Just a couple of things in the last week that  
24 have been presented to us. One is, we've all read about  
25 the GSEs in the newspaper and what happened with

1 Fannie Mae and Freddie Mac. You know, we were holding on  
2 and are still continuing in discussions with Fannie Mae  
3 to provide liquidity support for our issuance of  
4 variable-rate bonds. Fannie Mae as a company is a little  
5 different today than it was last Wednesday or Thursday.

6 So I think those are ongoing. We're uncertain  
7 what we thought was maybe more promising to get a  
8 liquidity loan of \$200 million may not be realistic at  
9 this point.

10 But perhaps even more troubling was a  
11 conversation I had yesterday morning with Moody's rating  
12 agency. We have in front of them a plan, a credit to  
13 issue single-family bonds sometime over the next three  
14 weeks. We're really trying to be as flexible as possible  
15 to allow ourselves the opportunity for Congress to enact  
16 the Housing bill, so that the bonds that we would be  
17 selling would not be subject to AMT and produce a better  
18 borrowing cost for the agency.

19 So we're flexible. We talked about they had to  
20 take this to committee. And that led into a conversation  
21 of asset quality. And that's fine. And I don't feel too  
22 troubled by this. They want to do a thorough review of  
23 the insurance fund.

24 As Terri mentioned earlier, we just completed  
25 that with Standard & Poor's. Quite honestly, the capital

1       adequacy of the fund was 250 percent of our needs based  
2       off depression scenario events at default and severity of  
3       loss in underlying claims.

4                So I think we'll come out quite well in that  
5       regard with Moody's as well. But they are concerned  
6       about this. Credit is in the forefront of everybody's  
7       minds.

8                The conversation led, though, to -- and it was  
9       really picking up on a conversation that I had with these  
10      two analysts last week, because we've been trying for a  
11      year to resolve where we are from a bond-rating-agency  
12      perspective for bonds that we would sell for the Bay Area  
13      Housing program.

14              And during the course of the most recent  
15      conversations, they continue to tell me that they need to  
16      come back to us and reassess where we are on a  
17      general-obligation rating and the adequacy of the capital  
18      that we have for the obligations that are already in  
19      place.

20              So we turn to that. And I think what was  
21      interesting is that, you know, because of what has  
22      changed in the marketplace in the last year, they are  
23      looking at imposing upon us a 400 million-dollar capital  
24      hit for risks related to the interest-rate swaps that we  
25      have in portfolio.

1           As you know, and as we've talked about before,  
2 we have some \$4.7 billion of swap notional outstanding.  
3 It's been a valuable tool for us to continue to offer  
4 extremely low rates to first-time home buyers and  
5 multifamily developers of affordable housing.

6           The conversation went something like this: I'm  
7 shocked at the number. You know, \$400 million is  
8 40 percent of the capital base that we're operating on.  
9 And up until this point, it had never been committed for  
10 this type of purpose.

11           These are not final determinations. These are  
12 conversations at this point.

13           But if that were to hold up, of the  
14 billion-dollar capital base that we have that supports  
15 our general-obligation rating, we would have  
16 approximately \$175 million in reserve, uncommitted  
17 capital for future endeavors.

18           Too early to tell how this will play out. We  
19 will have very rigorous and emotional conversations with  
20 them. We make a visit to them earlier than Terri and I  
21 had planned to do.

22           We have plans at the moment to on a meet with  
23 them in New York the first or second week of September.  
24 You know, as this continues to unfold, we may have to  
25 accelerate that to make sure we have the opportunity to

1 talk to their credit committees.

2 But I think as we consider the loans in the  
3 Board binder today, we need to think through some of  
4 this. If you were to pin me down and ask the tough  
5 question, with what I have today, the tools in my tool  
6 chest, I would tell you that for multifamily bonds that  
7 are subject to AMT, and if I didn't have the availability  
8 of the variable-rate debt markets and were to issue  
9 fixed-rate bonds, that my bond yield would be  
10 approximately 5.8 percent for tax-exempt borrowing.

11 Some of the loan rates in this project have  
12 loan rates that are lower than that.

13 So I just thought it would be a good time to  
14 have that discussion. I'd be willing to answer any  
15 questions. I don't know if Bob has something to add.

16 MS. PARKER: Mr. Chairman, let me add something  
17 before Bob pops in here. A couple things.

18 As Bruce said, he just has had this  
19 conversation yesterday with Moody's. So we have not  
20 really had a chance to even begin to have the kind of  
21 conversations that we will be wanting to have with them.  
22 And it's not so much the initial staff that Bruce is  
23 talking to, Florence and Bill. We have long  
24 relationships with them. This is more coming from the  
25 more senior members.

1           With respect to Moody's, they only rate us our  
2 one fund on the housing side; they do not rate us on the  
3 Mortgage Insurance side, unlike S&P does. So the housing  
4 analysts are not -- the company is not as familiar  
5 because they only rate one side.

6           So we expect, on the one side, to be able to  
7 deal with the insurance fund issue with Moody's with just  
8 education, because this staff and Moody's in totality  
9 doesn't rate us.

10           But on the other side, with requiring an  
11 increase in capital, we will go all the way to the  
12 credit committee to essentially make our case. We will  
13 be asking them for the basis for where does it say that  
14 this kind of capital adequacy is required in their rating  
15 materials.

16           And it was interesting because yesterday I was  
17 in -- I've been out of town with my colleagues across the  
18 country, and we spent some time talking about the rating  
19 agencies and where they are going these days, very much a  
20 shift, pendulum going the other direction.

21           So this is something that we need to deal with  
22 on many levels because fundamentally it impacts the  
23 business plan that you all passed at our May meeting for  
24 this year going forward, our five-year business plan for  
25 our business partners out there, and is absolutely

1 fundamental to our Multifamily Program.

2 MR. DEANER: I want to add that our group --  
3 I'm working closely with Bruce, I'm pricing what's in the  
4 market. The question comes down to, I've been proactive  
5 with Bruce. I'm probably in his office every day. We've  
6 Plan A, Plan B, Plan C. We're working with Fannie on  
7 liquidity. We're talking about \$100 million which would  
8 take care of our variable-rate debt, and we'd have a good  
9 margin on these spreads.

10 Two is, we're talking to other liquidity  
11 providers, so there is some back-up there of other folks  
12 that Bruce and I have met with that could provide  
13 liquidity.

14 And the third is the passage of the bill that  
15 would give us non-AMT that reduces the 5.80 costly down  
16 to 5. And with our rates that we're offering today in  
17 that 5.40 to 5.75 range still gives us a margin within  
18 the deal.

19 Then Plan D is the worst plan, which is if we  
20 had to go to the AMT, you have the 5.80 and then kind of  
21 as a group get back together and decide what do we need  
22 to do going forward.

23 So we've kind of planned the three or four  
24 different plans, A through D, on what we need to do in  
25 the portfolio. Because not only these deals we have, but

1 we have a pretty active pipeline of other ten or 15 or 20  
2 deals that we're actively working on. So we're very  
3 closely working on the situation and keeping in touch  
4 with what's going on with legislation so we can find out  
5 if the bill passes or Fannie -- I did get a call from  
6 Fannie Mae right before we came in the meeting. We're  
7 doing another meeting next week. They're still planning  
8 on moving forward with our \$100 million of liquidity  
9 based on the conversation I had literally ten minutes  
10 ago.

11 So we're still moving everything forward as if  
12 we have the Plan A through C in place, and I think that's  
13 the way we've got to set ourselves up until things  
14 change.

15 CHAIR COURSON: Bob, so on the projects we're  
16 looking at today, we're going to be asked to approve them  
17 based upon the assumption that we had before for the  
18 Moody's conversation and some of the issues that you've  
19 discussed.

20 If, in fact, we have to go away from Plan A or  
21 B, which drives to a higher rate, will you be coming back  
22 to us? Or will these projects still be economically  
23 feasible and viable at variable rates?

24 MR. DEANER: Well, that's -- what I'm going to  
25 do is actually an analysis on a lot of these projects.

1 We're fixing the construction portion of it. So for  
2 12 or 24 months we're fixing it at 5 percent. And the  
3 cost base for two years of fixing that gives us a decent  
4 margin, but we'll make money.

5 That's a big ball. If we look at our pipeline  
6 that we're potentially bringing to our September Board,  
7 it's 150 million of which 100, 110 of that is really  
8 construction rehab at 5 percent. That's going to be  
9 two-thirds of the income that we would earn. The smaller  
10 portion then is thirty or forty million of the permanent  
11 loans if we had to go to the worst-case scenario. And  
12 we're pretty close at -- say, it's 5.80 and we're 5.70.  
13 What did we make on the construction loans, and is that  
14 above and beyond to make enough margin that we could hold  
15 those rates?

16 And so I'm doing that analysis to say, there  
17 may be enough money in the construction loans that if  
18 worst-case happened, we could still hold these rates to  
19 do these deals; and then going forward, we would in turn  
20 then reprice, whatever situation we are in at that time.

21 And that is something I could bring to the  
22 September Board.

23 CHAIR COURSON: Okay, are there questions from  
24 the -- Mr. Pavao?

25 MR. PAVAO: Just to understand that response.

1                   So worst-case scenario is not a deal-killer for  
2 these?

3                   MR. DEANER: I believe so. No, no. I think  
4 there's enough margin in the fix. Because when this all  
5 started happening with the market, one thing that we  
6 looked at is: Could we fix our construction loans  
7 knowing that we could borrow short-term on two-year money  
8 a lot cheaper than longer-term money if we held the  
9 5 percent rate fixed, that gives us enough margin. And  
10 since a lot of our loans get paid down significantly with  
11 tax-credit equity so that our perms are a lot smaller, we  
12 really make a good bulk of our money during the  
13 construction-loan process.

14                   So my opinion is, there is a good amount of  
15 margin in there that if we had to hold these rates, we  
16 would be okay.

17                   Then what we'd have to do, after September, is  
18 reprice where the current market is and see where that  
19 shakes out.

20                   MS. PARKER: Yes, I think I would point out to  
21 the Board from the standpoint -- we've had a lot of  
22 discussions internally about this for the last several  
23 months, and particularly because Bob brought some of  
24 these projects to us in May. And there was -- at that  
25 point in time we had uncertainty around liquidity and not

1 some of the other items that we're talking about today.  
2 And I think the reason why we're bringing this up to you  
3 again today is not because we don't think that there are  
4 a number of positive approaches to deal with this one,  
5 you know, obviously just dealing with Moody's and getting  
6 them to back off. Secondly, the bill passing with AMT  
7 relief in it will be huge. But, on the other hand, these  
8 projects want to move forward, and I think they need to  
9 have some comfort with us that, you know, we can't go  
10 back after we've approved and change their rates.

11 So I think to the extent that there is an  
12 impact to the agency, we'll have to go and figure out how  
13 to deal with that, and deal with that in a larger part of  
14 our portfolio budget. But I think we're going to do  
15 everything we possibly can to mitigate it. But we  
16 want -- this is the theory of no surprises. You know,  
17 worst-case scenario, there could be an impact.

18 CHAIR COURSON: Okay, Mr. Mandell?

19 MR. MANDELL: I don't mean to engage in the  
20 Financing 101 conversation. So if I need to talk with  
21 you folks offline to get a better understanding, I'd  
22 be glad to do that. But what I don't quite understand  
23 is that there is a -- and this is about Moody's and  
24 what Moody's is doing. But in my experience in other  
25 financing arenas -- so it may not be applicable to what

1 CalHFA is doing -- there are multiple organizations  
2 that -- and we talked about Standard & Poor's earlier  
3 today -- that do the kinds of ratings that we are dealing  
4 with, with the bonds. And I'm just wondering, if these  
5 are for financings that have not been approved yet, why  
6 is Moody's driving this issue? Aren't there the other  
7 institutions? Are we concerned that where Moody's goes,  
8 everybody else goes, or -- I mean, just a short answer on  
9 that kind of thought.

10 MR. GILBERTSON: Yes, I'll try to be brief,  
11 Mr. Mandell.

12 The indentures that we use currently do require  
13 ratings from both Moody's and Standard & Poor's. We have  
14 a long relationship with both of those rating agencies.  
15 We do know that Fitch is out there and would be more than  
16 willing to rate, you know, our credits, because they're  
17 collecting fees.

18 I think what we're -- and I have another  
19 presentation to make later -- and I think one of the  
20 things that what we labeled was a future roadblock for  
21 the Agency, is this notion that rating methodology is  
22 subject to change and it's very fluid at the moment.

23 There was a -- I was going to reference an  
24 article that came out from Standard & Poor's about a week  
25 ago, about mortgage insurance and how does that impact

1 HFA whole-loan programs. And they actually went through  
2 an analysis of all of the big states, including  
3 California, looked at the concentration of conventionally  
4 insured loans -- in our case, it was 51 percent of the  
5 portfolio of assets -- and they imposed, basically  
6 overnight, new rules as to the haircut that they were  
7 going to give to those programs.

8           So I think we're in this environment. We could  
9 search out other alternatives. We can threaten the  
10 rating agencies that we're going to do things. In some  
11 cases, though, we do have contractual obligations that at  
12 this point do tie us to the rating agencies that we're  
13 using.

14           MS. PARKER: Elliott, I think part of your  
15 answer, too, though, is this isn't with respect to the  
16 multifamily projects. What it's about is the ability to  
17 sell variable-rate debt.

18           Now, we all told you in May that because of the  
19 amount of variable-rate debt that the Agency has, we've  
20 taken a posture of trying to reduce that.

21           And so the business plan assumed that on a  
22 single-family side, what we would do 1.2 billion dollars'  
23 worth of debt, that only \$200 million of that would be  
24 sold variable.

25           The only variable-rate debt that we would sell

1 would be on the Multifamily side, again, to try to  
2 produce these better rates.

3 So the hit that Moody's is talking about is  
4 because of the swaps tied to the variable-rate debt, and  
5 that in this case would be used on the Multifamily side;  
6 and by reducing the cap -- or increasing the capital  
7 requirements, then that would reduce our ability to  
8 essentially do these kinds of investments.

9 So it's not so much going all the way to the  
10 ground, down to the project; it really is at these higher  
11 levels, the concern around swaps, variable-rate debt, all  
12 of this will be mitigated to some extent if we get AMT.  
13 If we get AMT, you know, then -- and we'll talk about  
14 that with respect to how we want to do rates because I  
15 think clearly, with the work that Bruce has been doing,  
16 we're trying to reduce the amount of variable-rate debt  
17 that we sell. So we may go into a situation where we  
18 get AMT, we may not do it on the Multifamily side, we may  
19 not be doing it at all, but have the benefit of AMT --  
20 substantial benefit -- to lower rates to our customers.

21 So those are the kinds of things.

22 We are telling you this today because it is the  
23 talk of today's information, right up to -- and we want  
24 to make sure you're aware of it from a transparency  
25 standpoint. But we're a long way from us being in a

1 situation of saying that this is a for-sure thing that's  
2 going to happen.

3 CHAIR COURSON: Okay, Mr. Pavao?

4 MR. PAVAO: It's the last question on my part.

5 But in the context of today's deals that we're  
6 deciding, so the interest rates presented in the staff  
7 reports, are the interest rates that we would be  
8 approving and locking in, in essence; is that what I'm  
9 understanding?

10 MR. GILBERTSON: Correct.

11 MR. PAVAO: Okay, thank you.

12 CHAIR COURSON: Ms. Peters?

13 MS. PETERS: Just one question about timing.

14 How time-critical is it that we make decisions  
15 on this loan at these meetings versus the next?

16 CHAIR COURSON: Mr. Deaner?

17 MR. DEANER: Well, it's time-critical in the  
18 sense that they've got applications they have to submit.  
19 One is going to CDLAC. Two are going to TCAC. And TCAC  
20 requires either, from us, a board resolution of approval  
21 or a final commitment for the developer to apply. So  
22 they need that to apply for the credits. And these deals  
23 only work if they get the credits.

24 So it's imperative -- with these deals, they  
25 have to be approved in today's Board versus September, so

1       they can get their commitments from us and, in turn,  
2       apply for the appropriate other monies that they need.

3               MS. PARKER: Some of these deals have closing  
4       dates that are predicated on this happening today because  
5       of when they expect to be online. So time is critical.

6               MR. DEANER: And I think from a rate  
7       standpoint, I know there's some uncertainty of what's  
8       going to happen, not going to happen.

9               On these deals, again, I feel that that, you  
10      know, in the analysis if worst-case happened, we have --  
11      because of these three deals, there's -- the permanent  
12      loans are pretty small and the construction loans are big  
13      so that there's plenty of margin in the construction loan  
14      that we will earn that will go offset if we had to  
15      mitigate or cover any part of the interest rate over the  
16      period of the perm loan.

17              MS. PARKER: I think that's an important part.  
18      I think -- I think that, you know, we have tried to, as  
19      staff, isolate kind of this group of loans because of  
20      where we started a couple months ago.

21              If you recall, the business plan does have a  
22      couple of pools of funds for subsidizing Multifamily.

23              You know, if, in fact, there is a problem with  
24      these loans and it's the worst-case scenario, we could go  
25      to that part of the business-plan funds to offset the

1 cost of these particular projects. And that would  
2 certainly be my recommendation, that we could do that.

3 Then we would have to go forward and change  
4 things if, again, it is a worst-case scenario. Because  
5 if there is that kind of imposition of us of capital  
6 adequacy and we don't have AMT, we're going to be having  
7 to look at what the deals are that Bob can be doing in  
8 the future.

9 So I guess I would say if there is a financial  
10 impact, we, because of the business plan that you  
11 adopted, do have subsidy areas that I am sure will more  
12 than cover that could be the difference because of the  
13 interest rates that we have in these projects.

14 CHAIR COURSON: Other questions?

15 *(No response)*

16 CHAIR COURSON: Seeing none, I have been cranky  
17 over the last couple of meetings, and there's no one  
18 happier to say you can turn to Tab 2 in your binders  
19 today.

20 And we do appreciate, JoJo, we do have tabs now  
21 for all the different sections of our books. And as a  
22 cranky old man, I'm much happier today with that.

23 Thank you.

24 MR. DEANER: And we'll start out -- we have  
25 three deals that we're presenting today, two of which I

1 am very excited that will have the MHSA new-program money  
2 that will go in, that we've been working on very hard  
3 over the last couple of years. So we're excited to cross  
4 our construction loans into our perms in with the MHSA  
5 program. So we look forward to doing more of these as we  
6 go forward.

7 --o0o--

8 **Item 4. Resolution 08-20 - Villa Mirage I & II**  
9 **Rancho Mirage/Riverside (07-031-A/S)**

10 MS. WHITTALL-SCHERFEE: The first deal that we  
11 are going to present to you and request approval for is  
12 Villa Mirage I and II. This project was recently  
13 approved by CDLAC for a bond allocation. So, yes,  
14 approval today is critical for this project.

15 The project consists of two portfolio loans.  
16 Villa Mirage I and II are separate loans in our current  
17 portfolio. It's going to be combined into a 98-unit  
18 family project. And it was constructed in phases in  
19 1984.

20 Currently, the projects are owned by Villa  
21 Mirage I and II, a California limited partnership, with  
22 CRI, Inc., as the general partner.

23 The new ownership structure will be AFE-Villa  
24 Mirage Associates, L.P., with A.F. Evans Company,  
25 Incorporated, and The Trinity Housing Foundation as the

1 nonprofit, and they will be the general partners.

2 There is a slightly different format that you  
3 probably noticed in your Board packages. And this is as  
4 a result of a request at previous Board meetings for a  
5 little bit more information, what is currently -- what  
6 are the current terms, conditions, and loan balances on  
7 the loans.

8 Jim Liska is going to go into this new section,  
9 called "Existing Financing" in a little bit more detail.  
10 In fact, you will see that there is a slide that is the  
11 mirror of what is in your Board package.

12 What I'm going to just focus on is what we are  
13 requesting for approval today. And that is, we are  
14 asking approval for an acquisition rehab loan in the  
15 amount of \$5,665,000, 5 percent interest rate,  
16 fixed-rate, for 12 months. And this is tax-exempt money.

17 At the same time that we would originate the  
18 acq. rehab loan, we would also request a second mortgage,  
19 and this is because there is a current Section 8 contract  
20 on this project.

21 The second mortgage is in the amount of  
22 \$1,760,000. The interest rate would be 5.75 percent for  
23 15 years, fully amortized, tax exempt.

24 And then when the loan converts to a permanent,  
25 rolls to a permanent, it would be a first mortgage in the

1 amount of \$4,180,000, at an interest rate of 5.75 percent  
2 for 30 years, with an option to prepay after the 15 years  
3 with 120-day notice.

4 And all of this is tax-exempt financing. All  
5 of this was approved at CDLAC yesterday.

6 And now Jim is going to walk you through the  
7 project. He is going to explain a little bit more about  
8 the Existing Financing page, and he will also show you  
9 the slides.

10 MR. LISKA: This is the subject site. Again,  
11 this is a portfolio loan. It's two separate loans that  
12 we're consolidating under the new borrower into one  
13 mortgage.

14 Right across the street here -- this is north,  
15 going this way -- is vacant land. Across the northwest  
16 way, here is Cathedral Hill City High School.

17 To the east is condominiums, to the south is  
18 condominiums, and to the west is single-family homes.

19 This is I-10. This is right in the triangle, I  
20 guess, of Cathedral Hill City, Rancho Mirage, and Desert  
21 Palms.

22 Phase 1, Phase II. Again, in Phase II, there  
23 are 48 units. Phase I, there's 50 units, for a total of  
24 98 units, of which one unit is a manager's unit.

25 Both projects encompass two bedrooms and three

1 bedrooms.

2 Here's a view of the front. A typical driveway  
3 in here with carports.

4 This project was built in 1984. A view of the  
5 leasing office, parking area, interior landscaping,  
6 walkways between the buildings.

7 A view of the tot lot.

8 They do have an outdoor swimming pool.

9 And this is the edition that, based on  
10 conversations Bob has had with Board members, staff,  
11 senior staff over the last couple weeks, we're trying to  
12 give you, as far as looking at the sales transaction,  
13 Villa Mirage has an outstanding interest rate of  
14 11 percent, 30 years. There's seven years remaining.  
15 And the current principal balance is \$1,313,000.

16 On Villa Mirage I, both projects have HAP  
17 contracts. For Villa Mirage I, the HAP contract is on  
18 annual renewal. And we will be going to HUD to get a  
19 new 20-year HAP agreement, which is based upon annual  
20 appropriation. They will be doing market to market.

21 This project, Villa Mirage I, it also has an  
22 RHCP, with seven years remaining. And the current  
23 balance is \$204,340. We're the administrator of this  
24 RHCP loan.

25 Under the new terms, based on -- that became

1 effective July 1st, we will be having those funds  
2 returned to us. They will go into the Asset Management  
3 pot to be used as needed for distressed properties, other  
4 projects that Asset Management may feel warrants some  
5 type of money for rehabilitation or what have you.

6 Villa Mirage II has seven years remaining.  
7 That principal balance is \$1,179,269.

8 On this project, the HAP contract is in the  
9 middle of its fourth or fifth term with HUD. And it has  
10 that term remaining plus one five-year term remaining  
11 also. So this is project-based, so we have approximately  
12 five years remaining; and the term is through 2015.

13 Sales price is \$5,953,411. It's approximately  
14 \$60,749 a unit.

15 Again, looking at all two- and three-bedroom  
16 units, I feel this is a fairly good as-is value in  
17 today's market.

18 The existing indebtedness, again, is our first  
19 mortgage on Villa Mirage, paying off the RHCP loan and  
20 paying off Villa Mirage II.

21 We have a yield maintenance on both projects,  
22 \$612,575. Villa Mirage, the prepayment penalty is  
23 \$334,602. On Villa Mirage II, it's \$280,316.

24 We're also transferring the Riverside County  
25 loan of \$317,000. We received a letter from the County.

1 This is going to be a condition of our final commitment.

2 Right now, this loan expires in seven years.

3 And we will be getting approval to have this extended for  
4 an additional 30 years, through 2038.

5 There's also the possibility that we may have  
6 an increase in the Riverside County loan. And that's  
7 under discussion. But right now, as we present this for  
8 approval, the fee is \$317,000.

9 So net proceeds to the seller are roughly  
10 \$2,327,000.

11 Again, this project is 100 percent Section 8.  
12 And we will be increasing that, extending the  
13 affordability.

14 The project is also seeking 100 percent tax  
15 credits, 20 percent at 50 percent, and 80 percent at  
16 60 percent, with the extension also of the Riverside  
17 County loan, the rent restrictions will remain within the  
18 two bands of the tax credits, 50 and 60 percent.

19 Rehabilitation, the project again was built in  
20 1984. We've gone through with our physical needs. The  
21 hard costs rehab is \$15,000 per unit. The main concerns  
22 are going to be the roofs. All the roofs need to be  
23 done, approximately \$253,000. We're going to be doing  
24 the windows, dual-pane for energy efficiency. We'll be  
25 doing some landscaping, upgrading, another tot lot and

1 some interior work for cabinetry, what have you.

2 At the time of the report, I did not have  
3 completed reports on my Phase I. And that was completed  
4 June 24th, 2008, by Evren, E-V-R-E-N, Northwest, Inc.  
5 And there were no adverse conditions noted.

6 At the same time, URS Seismic was completed,  
7 and that report was dated June 24th, 2008. And there  
8 were acceptable risk levels. There was nothing adverse.

9 Given that, I'll entertain any questions.

10 CHAIR COURSON: Questions from the Board on the  
11 project of Jim or Laura?

12 Mr. Pavao?

13 MR. PAVAO: Yes, I'm curious. The RHCP loan  
14 that's on there.

15 MR. LISKA: 204,000?

16 MR. PAVAO: Yes. Is that the original RHCP  
17 program that delivered the operating annuities for the  
18 project?

19 MR. LISKA: That is correct.

20 MR. PAVAO: And was that originated by CalHFA  
21 or was than an HCD-originated loan?

22 MR. LISKA: That was HCD, I think, and we're  
23 the administrator now. Yes.

24 MR. PAVAO: And so I don't know if recently it  
25 was receiving annuity payments or as a practical matter

1 it wasn't, you know? And as those annuities payments go  
2 away, it doesn't affect us?

3 MR. LISKA: It doesn't affect the viability of  
4 the project, what have you. As a matter of fact, we do  
5 have a transition operating reserve that we have assigned  
6 to this project to compensate in the event that Section 8  
7 goes away, that we have a backstop.

8 MR. PAVAO: Okay, good.

9 And the last question was related to the  
10 extended -- the rehab work. It seems fairly modest for a  
11 25-year-old property.

12 Is that an accurate characterization? The  
13 property is in pretty good shape?

14 MR. LISKA: Yes, the property, I would  
15 characterize it as in average-plus shape. Even though it  
16 was built in 1984, as the slide showed and walking it, it  
17 does, it's been well-maintained, and it's been kept up.

18 MR. PAVAO: And then I see in the staff report  
19 "roof repair," but it sounds like roof replacement?

20 MR. LISKA: Roof replacement, yes.

21 MR. PAVAO: Okay, very good.

22 CHAIR COURSON: Other questions on the project?

23 *(No response)*

24 CHAIR COURSON: On page 147, there is a  
25 resolution. And so a motion would be in order to approve

1 the resolution that approves the project.

2 MR. PAVAO: So moved.

3 CHAIR COURSON: Mr. Pavao moves.

4 Is there a second?

5 MR. SHINE: Second.

6 MR. MANDELL: Second.

7 CHAIR COURSON: Mr. Mandell -- Mr. Shine.

8 Sorry about that. Mr. Shine seconds. Sorry.

9 Is there any other discussion from the Board or  
10 any discussion from the public?

11 *(No response)*

12 CHAIR COURSON: Seeing none, then let's call  
13 the roll.

14 MS. OJIMA: Thank you.

15 Ms. Peters?

16 MS. PETERS: Yes.

17 MS. OJIMA: Mr. Carey?

18 MR. CAREY: Yes.

19 MS. OJIMA: Ms. Gay?

20 MS. GAY: Yes.

21 MS. OJIMA: Mr. Mandell?

22 MR. MANDELL: Yes.

23 MS. OJIMA: Mr. Pavao?

24 MR. PAVAO: Yes.

25 MS. OJIMA: Mr. Shine?

1 MR. SHINE: Yes.

2 MS. OJIMA: Mr. Courson?

3 CHAIR COURSON: Yes.

4 MS. OJIMA: Resolution 08-20 has been approved.

5 --o0o--

6 **Item 4. Resolution 08-21 - MHSA - Cedar Gateway**

7 **San Diego/San Diego (08-022-C/S)**

8 CHAIR COURSON: Tab 3 is the Cedar Gateway  
9 Apartments.

10 Laura, are you going to kick this one off?

11 MR. DEANER: No, we've got --

12 CHAIR COURSON: Oh, Kathy?

13 MR. DEANER: Kathy is coming up because it's  
14 got the MHSAPs.

15 CHAIR COURSON: All right.

16 MR. DEANER: These two also are going in for  
17 their 9 percent tax-credit round, the TCAC round, and  
18 they are taxable deals. We don't do a lot of taxable  
19 business in the Agency, or we haven't in the past. But  
20 we're going to see more of it, especially if it's coupled  
21 with the MHSA money. So going forward, you'll see a  
22 number of these deals where we'll have taxable rates  
23 which are going to be higher than our tax-exempt,  
24 obviously.

25 And again, those rates would help if we get

1       them non-AMT. But we priced those again today based on  
2       the assumption of our Plan A through C. So just to make  
3       that clear.

4                   CHAIR COURSON: Okay, Kathy, welcome.

5                   MS. WEREMIUK: Thank you. Chairman Courson,  
6       Members of the Board, it's a pleasure to be here.

7                   I'm going to say just a few things about  
8       taxable loans, construction loans funded with taxable  
9       bonds as an introduction and the MHSA component of these  
10      properties.

11                  When projects are going for 9 percent credits,  
12      they're going into a competitive round. The next round  
13      is -- the application has to go in July 24th. The award  
14      is October 1st.

15                  Because projects are going in for what is a  
16      very competitive source of funding, the Tax Credit  
17      Allocation Committee requests a final commitment of the  
18      construction funds, and that's why these projects are  
19      before you today.

20                  However, with projects that are going for  
21      9 percent credits as opposed to the CDLAC rounds that we  
22      normally see, because the atmosphere is so competitive,  
23      the projects are generally not -- with CDLAC, we are the  
24      last funding in. Everything is buttoned up and buttoned  
25      down.

1           When projects are going in for 9 percent  
2 credits, they don't know if they're going to get it. So  
3 all of the permanent sources in the project may not be  
4 fully committed, especially if they're sources that  
5 aren't required to be committed by tax credits to be  
6 competitive. And a good deal of the due diligence hasn't  
7 yet been done because the projects are risk adverse, or  
8 the developers in terms of spending the kind of due  
9 diligence money that they would have to spend before they  
10 know that they've gotten the 9 percent award.

11           In fact, many of our 4 percent deals, are deals  
12 that went in for 9, didn't get it, and decided to use 4.  
13 And that's a normal route.

14           I just wanted to back that up because you'll  
15 see some things in this that are different than you would  
16 normally see. And what you will see will be more  
17 conditioned commitments.

18           The other thing that I wanted to mention is  
19 that when you'll see in your packages that both of these  
20 deals say that the interest rate will be set at tax  
21 credit reservation award. And what we quoted to the  
22 borrowers was a rate for the construction loans that  
23 ranged between 5.8 and 6.1, with 6.1 being the upward  
24 limit, but agreed with them depending on what we would  
25 see in the credit markets on October 1st, that that rate

1       might be lower.

2                   What we heard today doesn't indicate that that  
3       would be, but that's the discussion that we had with the  
4       borrowers on these deals, and that's the agreement that  
5       we came to.

6                   However, if they don't get credits on the award  
7       date on October 1, obviously the rates are up for grabs,  
8       and we are not holding this rate past October 1 if they  
9       don't get the credits. Although the commitment would  
10      still be good, we would still look at that.

11                  The other thing that you'll see that's  
12      different is, again, I mentioned not all the permanent  
13      sources are committed.

14                  And I also wanted to mention the MHSA funding  
15      in these deals. For both deals, the MHSA funding, we  
16      anticipate the deals will get MHSA housing program  
17      funding. You are not making that decision today. Per a  
18      delegation that was made by the Board back, I believe in  
19      September of 2006, those awards will be made at our  
20      senior staff. And they also require approval on the  
21      service -- they require receiving the applications from  
22      the counties, with the county sponsorship, and the  
23      approval of the service plan by the Department of Mental  
24      Health. On both of the deals, they're in different  
25      stages.

1           What we have gotten with one -- and I'll go  
2           into it in a little more detail -- we anticipate that  
3           they will get them because we know the counties have told  
4           us that they are submitting applications or have  
5           submitted applications, but they're not through that  
6           whole process. So it's a future funding that we're  
7           looking at, but the projects need to compete for the  
8           9 percent tax credits. And so you'll see it in the  
9           packages, but you won't be making that award and decision  
10          today.

11                 With that, I'm going to go to the first  
12          project. And I'm going to just introduce it in terms of  
13          what we're requesting and talk to you a little bit about  
14          the funding package. And then on Cedar Gateway, Nan  
15          Guevara, who has been with the Agency as a loan officer  
16          for a year but who's before the Board today for the first  
17          time, will present the project.

18                 Let me get the right sheet of paper.

19                 Okay, Cedar Gateway is a new construction  
20          project. It's 65 units of housing, of residential  
21          housing, and 83 units of residential parking in  
22          San Diego. But the project has four parcels, one of  
23          which will be a parking parcel. It's an additional  
24          28 parking spaces, which will be sold back to Centre City  
25          Redevelopment Corporation, and two commercial parcels

1       which total 2,400 -- or 2,400 square feet total, which  
2       will be sold by the developer upon completion.

3               For the construction loan, the security for the  
4       construction loan will be all four parcels, and our loan  
5       will pay for that.

6               We are requesting a construction loan today of  
7       \$1.8 million. The rate is 6.1 percent. It's a 24-month  
8       loan.

9               We're also --

10              MS. PETERS: You said "1.8 million." It's  
11       18 million. Not 1.8 million.

12              MS. WEREMIUK: I'm sorry. I'm going quickly.

13              We're also requesting first mortgage. It's  
14       40 years. It's \$2,150,000. The rate is 7.25.

15              That is a fixed rate. We're not quoting  
16       different rates on that.

17              MR. DEANER: This is a good example of what  
18       we were talking about earlier, construction loan  
19       \$18.8 million at 6 percent for two years -- excuse me,  
20       for two years -- there's a margin in there for us because  
21       of the short-term of our costs that we can borrow. So  
22       we've got a big number for a short period of time. We'll  
23       make, you know, a good margin on, of which then the  
24       permanent loan goes down to \$2 million. And that's  
25       really what we're talking about, when we talk about

1 liquidity. It's the permanent loan we need the liquidity  
2 for, that could change those rates and be offset by what  
3 we make on the construction loan.

4 MR. PAVAO: A quick question. Did you say the  
5 6.1 was the upper end of a range?

6 MS. WEREMIUK: Yes. The lower end of the range  
7 is 5.85 percent on the construction loan only as a range.  
8 We also are asking for approval for a residual gap loan.  
9 That loan is 4 percent. It's residual receipts. It's  
10 40 years.

11 For both the gap and the permanent loan,  
12 there's a 15-year repayment option that the borrower has  
13 requested and we are asking for approval for.

14 The project, you will see on the front page,  
15 the appraisal is an estimate only because we don't have a  
16 commercial appraisal. That will be something that we  
17 anticipate receiving before we fund the construction  
18 loan.

19 The construction -- the permanent sources that  
20 we're looking at in this project include an HCD MHP  
21 supportive housing loan that is \$3,211,191. That was  
22 approved, I believe yesterday.

23 MS. GUEVARA: Recommended.

24 MS. WEREMIUK: Recommended for approval. Thank  
25 you.

1           And there is a Centre City redevelopment loan,  
2           that's \$3,661,000. That has been approved. And there  
3           is also the MHSA housing program capital loan. We  
4           anticipate taking that to senior staff before the end of  
5           July, early August.

6           When and if that is approved, that money is  
7           available to be used during construction. And with the  
8           approval of that loan, we anticipate that the borrower's  
9           request to us will actually reduce to approximately  
10          \$16,100,000. But right now, it's showing as a  
11          construction loan because that's a gap for tax credits.  
12          And we wanted to make sure that this project is covered.

13          It will also make the sources and uses a little better  
14          because there will be less construction interest that is  
15          showing.

16          With that, I'm going -- oh, the security for  
17          this loan, the property is currently owned by the Centre  
18          City Redevelopment Agency.

19          Cedar Gateway Limited Partnership has an  
20          agreement to lease the property. There will be a ground  
21          lease for 65 years, which will go in effect at  
22          construction loan closing.

23          The general partner of the limited partnership  
24          will be Cedar Squier ROEM, LLC. The two parties of which  
25          are Squier Properties and ROEM Development Company.

1           We have worked in the past with ROEM on  
2 projects, and had a very positive relationship. And  
3 Squier Development is a major affordable-housing  
4 developer in Southern California that we're delighted to  
5 do business with.

6           The general contractor will be ROEM Builders,  
7 again, who we have worked with successfully on other  
8 projects.

9           And the project, when completed, if the MHSA  
10 money is awarded, will have 35 percent of the units, or  
11 23 units for people with serious mental illness who are  
12 homeless or formerly homeless. And there will also be an  
13 operating subsidy that they've requested from the Mental  
14 Health Services Act that we administer, of \$2,300,000 for  
15 those 23 units.

16           And I'm going to turn this over to Nan.

17           MS. PARKER: Welcome, Nan.

18           MS. GUEVARA: Thank you very much, Terri.

19           Good morning. Be kind to me. It's my first  
20 time.

21           This project is a true collaboration of a  
22 development team that has owned, developed, and managed  
23 over 22,500 units. And the management agency manages  
24 over 8,000 low-income-housing tax-credit units.

25           The locality, the City Centre Development

1 Corporation, the redevelopment agency, the County  
2 Department of Mental Health, which is the behavioral  
3 health division, the neighborhood community known as  
4 Cortez Hill. And there are two primary service  
5 providers, which are Community Research Foundation and  
6 Heritage Clinic, the State Department of Mental Health,  
7 of course, the HCD, and this is a true collaboration.

8 I'm quite excited to present this project.

9 This is the site aerial. The area is a  
10 mixed-use residential and commercial.

11 MS. WEREMIUK: Why don't I...

12 MS. GUEVARA: Okay, next.

13 MS. WEREMIUK: Do you want me to flip?

14 MS. GUEVARA: This is a closer view. This is  
15 adjacent to the site.

16 Right now, it is a parking lot.

17 The chapel will be developed, by my  
18 understanding, of the others, not that it's totally  
19 outside of this scope, but it will be for retail. It's  
20 part of the City Centre Development Corporation, their  
21 plan for redeveloping the area.

22 This is a finely -- as far as I'm concerned, a  
23 nicely located site.

24 Across the freeway is Balboa Park. Within a  
25 mile, is PETCO baseball stadium. This is very close to

1 downtown.

2 All I know is when I went to the site visit,  
3 I'd like to live there.

4 This is a view of the site from Cedar Street.  
5 Cedar, this is the south view.

6 This is also from the south; and this is the --  
7 the chapel faces Cedar Street -- I'm sorry, it faces  
8 Sixth Street. And there's some multifamily housing  
9 across the street on Sixth that also has a market on the  
10 ground floor.

11 So part of the plan for City Centre  
12 Development, is that there will be additional commercial  
13 development to serve the community. It's an underserved  
14 area.

15 Next?

16 This is a rendering. I know I passed around  
17 plans that show more renderings and, of course, the color  
18 and materials boards. It's modern, but does fit in with  
19 the planning for the redevelopment corporation, for the  
20 redevelopment agency.

21 Okay. This is elevations that show the  
22 condominiums that will be sold.

23 MS. WEREMIUK: They are which parcels?

24 MS. GUEVARA: Parcel 4 is the residential.

25 Parcel 1 is the agency for CCDC, their garage

1 parcel.

2 Parcel 3 is one of the -- I mean, Parcel 3,  
3 which is one of the retail; and Parcel 4 is also a retail  
4 and -- oh, I'm sorry, Parcel 2 is also retail.

5 And then this is the plaza level plan for the  
6 condominiums.

7 Number 1, again, the agency garage space access  
8 area.

9 The 2 and 3 are retail that will be sold.

10 And 4 is the residential building.

11 This is quite exciting, too, is that this  
12 project has a component on Cedar Street of an eco roof  
13 garden that can be used for barbecues, private space.  
14 And that's part of the component, too, for the Mental  
15 Health Services Act, is that there's an environment for  
16 the full service partnerships to meet with their clients  
17 in a setting that's not always clinical, and something  
18 nice that has good views. This has a beautiful view.

19 And this is a table of the rents. The MHSA  
20 rents are based upon SSI. The terms for an MHSA is that  
21 the residents will pay no more than 30 percent of their  
22 income towards rent, and that is why there will be an  
23 operating subsidy for all of the 24 MHSA units.

24 And that is all.

25 Are there any questions?

1 CHAIR COURSON: Questions from the Board on the  
2 project?

3 Mr. Shine?

4 MR. SHINE: Out of curiosity, I'm looking at  
5 the roof plan here. And is there one or two manager's  
6 units?

7 MS. GUEVARA: There will be two manager's  
8 units, to make sure that there is full-time, 24-hour  
9 coverage specifically for the target population of the  
10 MHSA units.

11 MR. SHINE: Thank you.

12 CHAIR COURSON: Other questions from the Board?

13 *(No response)*

14 CHAIR COURSON: Seeing none, we have a  
15 resolution that's on page 175.

16 Is there a motion to approve the project?

17 MR. CAREY: I'd move approval of Resolution  
18 08-21.

19 CHAIR COURSON: Mr. Carey moves.

20 Is there a second?

21 MR. PAVAO: Second.

22 CHAIR COURSON: Mr. Pavao seconds.

23 Any further discussion from the Board?

24 *(No response)*

25 CHAIR COURSON: Any discussion from the public?

1 (No response)

2 CHAIR COURSON: Seeing none, then let's call  
3 the roll.

4 MS. OJIMA: Ms. Peters?

5 MS. PETERS: Yes.

6 MS. OJIMA: Mr. Carey?

7 MR. CAREY: Yes.

8 MS. OJIMA: Ms. Gay?

9 MS. GAY: Yes.

10 MS. OJIMA: Mr. Mandell?

11 MR. MANDELL: Yes.

12 MS. OJIMA: Mr. Pavao?

13 MR. PAVAO: Yes.

14 MS. OJIMA: Mr. Shine?

15 MR. SHINE: Yes.

16 MS. OJIMA: Mr. Courson?

17 CHAIR COURSON: Yes.

18 MS. OJIMA: Resolution 08-21 has been approved.

19 MS. GUEVARA: Thank you so very much.

20 --o0o--

21 **Item 4. Resolution 08-22- MHSA - The Courtyards**

22 **Long Beach/Los Angeles (08-025-A)**

23 CHAIR COURSON: Okay. And now Tab 4 is the  
24 project, The Courtyards in Long Beach.

25 MS. WEREMIUK: I'm going to present the

1 financing, and Tina Ilvonen, who I think you know as one  
2 of our loan officers, our consultant loan officer, will  
3 present with the project.

4 Let me just take us to Courtyards.

5 This is a final commitment request for a  
6 construction loan in the amount of \$10,500,000. The  
7 interest rate is -- the upward level of the interest rate  
8 is 6.10.

9 We're looking at doing fixed-rate bonds,  
10 taxable bonds for this. And it's an 18-month term.

11 You will notice that there is not a permanent  
12 loan connected to this project. And we are only asking  
13 today for approval on the construction loan.

14 The project is 46 units. It's in four  
15 buildings, scattered in the City of Oakland -- I'm  
16 sorry, Long Beach, goodness sakes. It is currently  
17 owned by Clifford Beers Housing, Inc., who is the  
18 sponsor. And they recently purchased it with loans from  
19 the Corporation for Supportive Housing and Enterprise,  
20 Inc. -- I'm not sure of the full name for Enterprise.  
21 And they purchased it in May of this year.

22 Permanent financing, we anticipate an MHSA  
23 housing program loan in the amount of \$2,084,352. At  
24 some point, that will be rounded.

25 HCD yesterday recommended an MHSA supportive

1 housing loan in the amount of \$2,903,613. Those are both  
2 residual receipts loans.

3 And the borrower has an application, it's not  
4 showing here, into the City of Long Beach for a loan in  
5 amount of \$2,200,000. We anticipate that's going to  
6 committee in August. We anticipate that they will  
7 receive that loan, but it's not shown at this point as a  
8 permanent committed source.

9 If they don't get that, they will go for a  
10 backup loan with AHP in the amount of \$900,000.

11 When and if the project receives both the Long  
12 Beach and the MHSA housing program loans, both of those  
13 sources are available during construction. And we  
14 anticipate that if they receive both sources, we will  
15 actually be loaning them approximately \$6,120,000.

16 The project is applying for 9 percent tax  
17 credits. And the commitment will be conditioned upon the  
18 receipt of a reservation for the 9 percent tax credits,  
19 appropriate equity into the deal, and all of its  
20 permanent financing committed.

21 At this point in time -- this is an acquisition  
22 rehab project. The contractor has not yet been chosen.

23 And I will let Tina present the rest of the  
24 project.

25 MS. ILVONEN: Okay, Courtyards is an

1 acquisition rehab of four existing buildings, as Kathy  
2 stated. These are the four sites in Long Beach. They're  
3 all north and east of downtown Long Beach. I'll go into  
4 more detail on the sites in a little bit.

5 The services that are going to be utilized for  
6 the MHSA tenants are located down here on Elm and  
7 Broadway -- there's Broadway. And Elm is about right  
8 there.

9 I'm not going to go into detail because MHSA  
10 financing will be approved at a later time. But I just  
11 wanted to show that while I had the big map out.

12 Let's see, Long Beach is accessible by the 710,  
13 the 405, the 92, and Pacific Coast Highway, which is  
14 right here, right near the Esther Street site.

15 These neighborhoods are mature, urban mixed-use  
16 sites that are affordable areas of Long Beach.

17 Okay, this is an aerial view of 350 Esther.  
18 This is -- all 46 units in the four buildings are all  
19 studios. Esther has ten studios.

20 The commercial uses on Long Beach Boulevard,  
21 which is right here, include retail centers, fast-food  
22 restaurants, auto sales, and the City Place shopping  
23 mall, which includes a supermarket and a drugstore.

24 Just north of the Esther site is Pacific Coast  
25 Highway.

1 All four buildings in this project, in the  
2 Courtyards, were constructed in 1922 and 1923, and are  
3 85 to 86 years old.

4 What happened there?

5 Oh, thank you.

6 This is at the exterior of the court site, of  
7 the Esther site.

8 All the buildings are single-story, wood-frame,  
9 Type V construction, with poured concrete foundations.  
10 The layout of each building is similar, with a central  
11 open air courtyard, with residential units on either side  
12 and a laundry room located at the center rear.

13 The Esther site also has a rear garden.

14 Esther has ten studio units with an average  
15 size of 650 square feet.

16 Here's just a couple interior shots.

17 These next two sites are 1027 and 1045 Redondo  
18 Avenue. And this highlighting is actually a little  
19 misplaced. The building is just this building. This  
20 one in the middle here is the Substance Abuse Foundation  
21 between the two buildings, which the tenants may or may  
22 not use the services there if they need them.

23 This is Arco Laundromat and Dry Cleaners.

24 Commercial uses are primarily on Redondo Street  
25 here, and include retail centers, drugstores, auto

1 service, and fast-food restaurants again.

2 Before going into the details of the extensive  
3 rehab that will be occurring at these sites, I just  
4 wanted to mention the costs in general. Project costs,  
5 total, are \$12,495,000, which equates to \$272,000 per  
6 unit.

7 Acquisition costs are \$2,786,000, which is  
8 \$60,000 a unit.

9 Hard costs of construction are \$93,000 per  
10 unit.

11 Why is it doing that?

12 Thank you.

13 I wanted to go to the next slide.

14 There. Okay.

15 And the developer fee is \$1.2 million, which is  
16 \$27,000 per unit. Approximately \$550,000 will be  
17 deferred.

18 Can we go to the next slide?

19 And here's a shot of the one of the Redondo  
20 buildings, 1027 Redondo Courtyard.

21 One other thing I wanted to talk about was  
22 relocation. Of the 46 units, 38 are currently occupied.  
23 The initial relocation estimate, which is an initial  
24 estimate, is \$431,000.

25 We're requiring a second relocation report

1       because this one was very -- very much an estimate.

2               The temporary relocation of the tenants -- I'm  
3       sorry, we're expecting temporary relocation of most of  
4       the tenants because most of them will be income-eligible  
5       and be able to return. There are also some that will be  
6       MHSA-eligible, but that is really for the County to make  
7       sure that they meet those eligibility standards. And  
8       let's just keep rolling through these.

9               These are interiors of Redondo. And this is  
10       1045 Redondo, which is two buildings over. And that's  
11       the Substance -- I have this -- this is the Substance  
12       Abuse Foundation Center, right in between the two sites.

13              Okay, and that's the courtyard.

14              More interiors, which are being rehabbed.

15              Okay, this is 1134 Stanley. This is also  
16       12 studio units, with an average of 330 square feet.

17              I want to talk about rehab, since the rehab on  
18       these buildings will be very extensive. Total rehab is  
19       \$4,988,000, with a 15 percent contingency at this point  
20       of \$748,000. That equates total costs -- you know, not  
21       just the hard costs -- of \$108,000 per unit.

22              Rehab consists of major exterior improvements,  
23       foundation reinforcement, resurfacing exterior walls,  
24       replacement of all windows, new roofs, hardscape and  
25       landscaping upgrades. Common-area improvements

1 include -- Esther is the only one with a rear yard that  
2 will add barbecues and seating areas. The laundry rooms  
3 will be remodeled to allow for two sets of washers and  
4 dryers, and also to make them more usable space.

5 The interiors will have gut rehabs of the  
6 kitchens. They'll be replacing all fixtures and  
7 appliances in the kitchens. They'll be enlarging the  
8 bathrooms, replacing fixtures, replacing all doors, new  
9 flooring throughout, new hard-wired smoke detectors, new  
10 wall-unit gas heating, new telephone and cable wiring,  
11 individual electric subpanels, new domestic hot-water  
12 boilers, central boiler.

13 The sewer lines will be replaced from the point  
14 of connection, and unit clean-outs will be installed that  
15 will be easy to access.

16 Fire sprinklers and fire alarms will be  
17 installed. Security cameras and outdoor lighting.

18 Okay, thank you.

19 And this is the Stanley restructure.

20 Can we keep rolling through these?

21 Stanley courtyard, Stanley interior.

22 Okay, and these are the rents at the project.

23 There will be 23 MHSA units. And the MHSA rents are set  
24 at 30 percent of SSI. For comparison, this is the max,  
25 30 percent TCAC rents. And then 21 units will be set at

1 50 percent AMI. And there's two manager's units.

2 And the market rates are as-is market rents.  
3 We are getting an appraisal so we can find out what  
4 market rents are for the project as rehabbed. We don't  
5 have that available yet. But from the market study,  
6 average market rents are \$785 to \$1,282.

7 And with that, I'll open it up for questions.

8 CHAIR COURSON: Talk a little bit, if you  
9 would, our 10-and-a-half million-dollar construction  
10 loan. The sources I know on page 178, there's some  
11 discussion about the take-out commitments or sources  
12 available to take us out of our construction loan.

13 MS. ILVONEN: There will be tax-credit equity,  
14 and the MHP financing will be coming from at the  
15 permanent phase. I think those are the only two take-out  
16 sources.

17 CHAIR COURSON: I noticed that if, in fact, the  
18 City of Long Beach, the \$2.2 million is not approved,  
19 that then we're planning -- the backup would be to go to  
20 the Federal Home Loan Bank, to their Affordable Housing  
21 Program; am I correct on that?

22 MS. WEREMIUK: That's correct.

23 CHAIR COURSON: And have we been to them? How  
24 confident are we that --

25 MS. WEREMIUK: They're going in to them in the

1 September round.

2 MS. ILVONEN: For Long Beach?

3 MS. WEREMIUK: For Long Beach.

4 MS. ILVONEN: Long Beach, they expect approval  
5 of the Long Beach financing in --

6 MS. WEREMIUK: No, he's asking about AHP.

7 MS. ILVONEN: I don't think they're going to  
8 have to apply for AHP. We're pretty certain they're  
9 going to get approval of the Long Beach financing.

10 CHAIR COURSON: Thank you.

11 MS. WEREMIUK: And if they get approval of the  
12 Long Beach financing, you'll notice that there will be  
13 more permanent sources, and that will be put into  
14 additional rehab or into additional reserves.

15 CHAIR COURSON: Right. Thank you.

16 Other questions?

17 MS. GAY: Just a quick one, Mr. Chairman.

18 Given the substantial rehab and relocation  
19 need, I guess I'm thinking about nine months out of my  
20 home, if I've got problems, you know. And so it's -- you  
21 said you're going to get additional information on the  
22 relocation plan.

23 MS. ILVONEN: Yes.

24 MS. GAY: What will that look like?

25 MS. ILVONEN: Well, they hadn't interviewed the

1 tenants to find out if they were really income-eligible  
2 or not to return, and they hadn't really figured out  
3 exactly, you know, how many would want to return versus  
4 how many would say this is too inconvenient to move  
5 twice.

6 They are assuming that ten of the tenants who  
7 are in the Esther building right now, who are very  
8 severely mentally handicapped, they're only planning on  
9 moving those tenants once. They'll all be moved to  
10 another building, and will stay there because it would be  
11 too much to move them twice.

12 But it just wasn't a very detailed relocation  
13 study.

14 I mean, it was done early, and they kind of  
15 knew they had to do a second study.

16 I think the dollar estimate, though, was on the  
17 high side. They said this is the worst-case scenario.  
18 But, you know, they hadn't done the tenant interviews.  
19 So they just need, I think, more detailed interviews to  
20 find out exactly who would be allowed to return.

21 MR. DEANER: And the commitment is subject to  
22 us finalizing the approval of the service provider. So  
23 we would not close on the loan.

24 We may get approval today, but it is subject  
25 to, and we would not close until we were satisfied that

1 we had a correct service provider and the relocation  
2 package was appropriate for the property.

3 MS. GAY: Thank you.

4 CHAIR COURSON: Ms. Peters?

5 MS. PETERS: Just because I haven't sat on the  
6 Board long enough to review many of these mental-health  
7 component projects, I just had a basic question for the  
8 staff of, do we work with our counterparts in Health and  
9 Human Services to raise the issues that Ms. Gay has  
10 raised about whether we're really serving this population  
11 by going forward with this project?

12 MS. PARKER: Let me start out by saying --  
13 first of all, this is the ground-breaking Board meeting  
14 where these are the first of these, so --

15 MS. PETERS: So I'm not alone.

16 MS. PARKER: You're not alone. Your questions  
17 are very on point and timely.

18 This program, though, what we will say, this is  
19 the program that is coming out of a Governor's --

20 Elliott, help me out, what we did two years  
21 ago.

22 MR. MANDELL: The Governor's --

23 MS. PARKER: Executive Order.

24 MR. MANDELL: Also, the Proposition 63 funding.

25 MS. PARKER: Right.

1           So this came out of the Governor's executive  
2 order about two years ago about around trying to use the  
3 MHSA, Prop. 63 funds with the Department of Mental  
4 Health to fashion this program. So this program has  
5 been designed with the health and welfare agencies,  
6 specifically the Department of Mental Health, all of the  
7 county mental health directors, and then the housing  
8 advocates, along with CalHFA.

9           And in trying to design this program and who  
10 would do what, CalHFA is really trying to play the role  
11 of what's necessary from a standpoint on the housing  
12 side, and Mental Health and the county mental health  
13 directors are really responsible for looking at these  
14 projects from the standpoint to make sure that they have  
15 the services, the service components are met for the  
16 kinds of clients and customers that would be in these  
17 housing projects.

18           So that's why any project that comes to us for  
19 MHSA funding on the capital or operating services side  
20 also has to be reviewed by the Department of Mental  
21 Health to make sure that there are service components and  
22 funding for those service components that are appropriate  
23 and tied for the length of the regulatory agreement for  
24 these projects to be in service.

25           But strictly on the housing side, we have

1 designed this around the kinds of housing aspects that  
2 we would see on a normal housing project that we would  
3 do, particularly if it was an acq. rehab, what existing  
4 tenants would be dealt with, what would be the  
5 expectation for new tenants.

6 So I hope that starts to give you some  
7 information.

8 MS. WEREMIUK: Let me add a few more things.

9 Clifford Beers is the housing arm of  
10 Los Angeles Mental Health -- the Los Angeles Mental  
11 Health Association. They're one of the premier service  
12 providers for people with mental illness. And they've  
13 begun to do housing because housing is a service.

14 The Los Angeles County Mental Health Department  
15 has done a preliminary review of the service plan, is  
16 vetting it, and has told us that they are submitting an  
17 application on behalf of this project.

18 When they do that, they make a commitment to  
19 provide whatever mental health services the resident  
20 needs for the time that they're in housing, with the goal  
21 being housing, stability, and recovery.

22 That plan at the county level is vetted at the  
23 Department of Mental Health by an independent team that  
24 includes consumers. And they review that plan for  
25 comfort with that plan.

1           So we as staff don't review that. We do review  
2           some things that are a piece of that, just to make sure  
3           there's an adequate memorandum of understanding between  
4           the service provider, the property manager, and the  
5           owner, where the roles are clearly defined, there's  
6           confidentiality when people are certified, and that the  
7           three entities that are responsible for the project have  
8           determined how they'll work together, and that they have  
9           a workable plan.

10           That piece we haven't yet done because we  
11           haven't done the approval. And we are the agency that  
12           does the financing commitment for the mental -- for the  
13           MHSA housing program dollars. And we haven't done that  
14           yet because we haven't gotten the final approvals from  
15           County Mental Health and the Department of Mental Health.  
16           And that funding will be conditioned -- our approval will  
17           be conditioned on getting that.

18           So this project won't go forward unless the two  
19           appropriate entities review it. And then we do a review  
20           for -- since the MHSA will be long-term funding, we'll  
21           also do a review in terms of financial feasibility that  
22           the project will work over the term that the MHSA  
23           regulatory agreement will be on the property.

24           CHAIR COURSON: Other questions?

25           Mr. Mandell?

1 MR. MANDELL: Just a comment.

2 One of the things that I find that I do, is I  
3 have to go to various meetings, including what's called  
4 the Olmstead Advisory Committee. And Kathy, I know  
5 you've been there, and Terri. And that is an  
6 organization that is sponsored by -- or staffed by the  
7 Health and Human Services Agency for the state. It  
8 provides an opportunity for their stakeholder groups to  
9 hear all sorts of issues not related to the service needs  
10 of the multiple disabled people of California, people  
11 with mental health disabilities, developmental  
12 disabilities and others.

13 And as part of that conversation that I've been  
14 able to participate in, in the last several years, the  
15 issue of the MHSA has come up multiple times, there's  
16 been a lot of vetting of it generally.

17 So while we don't typically talk about specific  
18 projects, we talk about the kinds of projects that are  
19 needed, how to ensure there's a process to make sure that  
20 everybody's needs from the financial side of it, to the  
21 service side, are taken care of. So I just thought I'd  
22 share that with you.

23 MS. PARKER: Yes, one thing I want to add with  
24 that, Kathy's going to give a little bit of a briefing on  
25 since this was our maiden -- but the counties are

1 required as part of receiving these MHSA funds to  
2 essentially have county community hearings on the  
3 utilization of these funds. So in that sense, the  
4 stakeholders and community have to sign off on these  
5 funds being used for certain activities. So, you know,  
6 there are many -- I mean, this is a very transparent  
7 process.

8 CHAIR COURSON: Other questions?

9 Ms. Peters?

10 MS. PETERS: One more question on the housing  
11 side.

12 I think I'm hearing that there are mental  
13 health professionals that are going to be looking at this  
14 particular project, so I'm comfortable in that.

15 MS. PARKER: They are. They are deciding that  
16 based on what they believe that they -- the service needs  
17 are in their community for housing as a service  
18 component.

19 MS. PETERS: Great.

20 My other question was just from a housing side.  
21 I know it's come up in other Board meetings when we look  
22 at costs per unit, and questioning whether this  
23 particular project is giving us enough bang for our buck  
24 in providing the goal of this housing. And looking at  
25 \$272,000 per unit, I just wanted to ask staff, how did we

1 choose this project over any others? Are there other  
2 projects in the pipeline? Just sort of, how did we focus  
3 on this particular project?

4 MS. PARKER: Let me -- you can answer that  
5 question, but let me tell you one thing about this. You  
6 know, these funds really belong to the counties. And we  
7 essentially are holding them for the counties on the  
8 housing side. We're certainly looking at it from an  
9 underwriting standpoint, to make sure that the costs are  
10 appropriate. And these units are very expensive. So I  
11 think Bill sitting next to you can attest to that.

12 But the County knows how much allocation of  
13 MHSA funds its got in this corpus that we have in  
14 totality. So to the extent that the county has submitted  
15 this project, it's their decision that this is their  
16 number one, based within the money that they have.

17 So I think that's the first thing.

18 And, Bob, you can --

19 MR. DEANER: Yes, I was going to say that with  
20 the MHSA funds -- we're administering the funds -- we as  
21 a group, as an agency, our group, Multifamily went out.  
22 And who better to do the construction loan than the  
23 person that's administering the MHSA loan?

24 So we're looking at really talking to our  
25 clients and saying, "If you're getting an MHSA loan with

1 us, you should look at our construction and financing  
2 overall, if there's a permanent or not a permanent with  
3 us, because it makes sense to go to one-stop-shop."

4 We have certain things that we do that we don't  
5 add on additional fees that some of the other banks may  
6 or may not do. So in the end, from a financial package,  
7 it makes sense for the developer and for us to look at  
8 it.

9 And then two, really, acq. rehab, these days is  
10 cheaper to do than new construction because of new  
11 construction costs.

12 So if this were a ground-up project, if they  
13 were buying the land, it would probably be more than  
14 \$270,000 a unit. So the acq. rehabs do add value.

15 MS. WEREMIUK: And we're actually very pleased  
16 that they're planning a completely -- you know, an  
17 extensive rehab, basically a gut rehab, which is what an  
18 80-year-old building would need. That, of course, adds  
19 to the costs.

20 CHAIR COURSON: Are there other questions from  
21 the Board?

22 Mr. Pavao?

23 MS. WEREMIUK: Just a reminder. What you're  
24 approving today is not the MHSA loan but the construction  
25 loan. So we've been explaining the MHSA. But the

1 approval that we've requested is for the taxable -- the  
2 construction loan funded with taxable bonds.

3 CHAIR COURSON: Mr. Pavao?

4 MR. PAVAO: I'm just curious, are these four  
5 properties currently, or were they previously owned by a  
6 single owner or no? They were?

7 MS. ILVONEN: They were. They were owned by  
8 Beasley. Beasley Investment Corp.

9 MR. PAVAO: Okay.

10 CHAIR COURSON: Other questions from the Board?

11 *(No response)*

12 CHAIR COURSON: On page 195, there is a  
13 resolution to approve this project.

14 Is there a motion to prove the resolution?

15 MR. PAVAO: So moved.

16 CHAIR COURSON: Mr. Pavao moves.

17 Is there a second?

18 MR. MANDELL: Second.

19 CHAIR COURSON: Mr. Mandell seconds.

20 Any further discussion from the Board?

21 *(No response)*

22 CHAIR COURSON: Is there any comment or  
23 discussion from the public?

24 *(No response)*

25 CHAIR COURSON: Seeing none, let's call the

1 roll.

2 MS. OJIMA: Ms. Peters?

3 MS. PETERS: Yes.

4 MS. OJIMA: Mr. Carey?

5 MR. CAREY: Yes.

6 MS. OJIMA: Ms. Gay?

7 MS. GAY: Yes.

8 MS. OJIMA: Mr. Mandell?

9 MR. MANDELL: Yes.

10 MS. OJIMA: Mr. Pavao?

11 MR. PAVAO: Yes.

12 MS. OJIMA: Mr. Shine?

13 MR. SHINE: Yes.

14 MS. OJIMA: Mr. Courson?

15 CHAIR COURSON: Yes.

16 MS. OJIMA: Resolution 08-22 has been approved.

17 CHAIR COURSON: I have a question for our

18 reporter.

19 (Brief discussion off the record at 11:09 a.m.)

20 CHAIR COURSON: Okay, we're going to finish the

21 next two agenda items in the next ten minutes. And Kathy

22 is going to talk, again, about more of the MHSA and also

23 bring us up-to-date on the Bay Area Housing. And then

24 we'll take our break.

25 --o0o--

1       **Item 6. Update on Bay Area Housing Plan**

2                   MS. WEREMIUK: I'm pleased to do another update  
3       on this project. And I will try and make this very  
4       brief.

5                   You have a printout of my report in front of  
6       you.

7                   The main thing I would like to say about this  
8       slide is that we're on target. To date, we have  
9       committed on 59 of the 60 -- the Agency has committed on  
10      59 of the 61 homes in the Bay Area project.

11                  We've purchased 25 of them. Three of them are  
12      in the loan-closing process, and there are another 13  
13      complete.

14                  We anticipate having purchased, from Bank of  
15      America, the \$60 million that we can purchase with our  
16      own line of credit by approximately the end of August.

17                  We are still in discussions with Moody's  
18      regarding rating and bond financing. We had hoped that  
19      we had wrapped that up earlier. Bruce talked a little  
20      bit about it today. They took it to committee and  
21      brought us back more questions that we're currently  
22      looking at.

23                  Of the remaining properties, 17 are in the  
24      early stages of construction. Since many of them are new  
25      construction, they'll finish towards the end of the year.

1           There's one home, unfortunately, in Los Gatos  
2           that's been held up on a planning appeal and has not  
3           gotten into construction yet. And then there are three  
4           that are still owned by Hallmark, and they haven't  
5           transferred on to the Bank of America line. But one will  
6           be purchased complete, and the other two we anticipate  
7           the Agency will make commitments on them in two weeks.  
8           And, actually, we anticipate that we'll have committed  
9           all 61 homes in two weeks.

10           That's the end of my report.

11           If anybody has any questions.

12           It's going well. The major uncertainty is the  
13           bond sale.

14           CHAIR COURSON: Questions of Kathy on the Bay  
15           Area?

16           *(No response)*

17           CHAIR COURSON: Obviously, we're seeing nice  
18           progress now and moving much faster.

19   --o0o--

20           **Item 5. Update on the Mental Health Services Acts**

21                           **(MHSA) Housing Program**

22           MS. WEREMIUK: The next report -- and this will  
23           have to be even briefer because somehow, this being the  
24           first time that I presented loans to you, I lost my notes  
25           on MHSA. So I'll try and go pretty quickly.

1           There are three pieces of material that are in  
2 front of you just for your review after the meeting. And  
3 I wanted to report back that in June of this year, Terri  
4 signed and the Department of Mental Health executed the  
5 agreement for the Agency to administer the Mental Health  
6 Services Act. That agreement is there for your  
7 consideration.

8           The main components we've already discussed.  
9 The Agency will hold the money. We anticipate  
10 \$400 million being transferred to us. It hasn't been  
11 transferred yet.

12           The counties have currently approved somewhere  
13 between \$250 million and \$300 million of that; and the  
14 rest is in the approval stages, approvals. Each of the  
15 58 counties takes it to the board of supervisors, and so  
16 that process has been a little lengthy.

17           One county, San Francisco, has approved  
18 additional money because they wanted additional money for  
19 operating subsidy.

20           Our obligations are to make the loans, to do  
21 the asset management on the loans, to administer the  
22 operating-subsidy agreements, and administer that  
23 reserve, and to report back to the Department of Mental  
24 Health so that they can report to the Legislature. The  
25 Department of Mental Health is responsible getting the

1 assignment of funds from the County, transferring it to  
2 us, doing the reviews of the service plan.

3 And they are issuing regulations.

4 There is a term sheet that I didn't attach to  
5 this, but it is on our Web site. That term sheet, which  
6 we're currently using, and it's a part of the agreement,  
7 mirrors what we think the regulations will look like when  
8 they're finally promulgated.

9 So the program got operational in June. Since June,  
10 we have set up a partnership meeting at the staff level  
11 between ourselves, DMH, the County Mental Health  
12 Directors Association, and the California Institute for  
13 Mental Health, which -- the county's money, DMH is the  
14 regulator, we administer the program. And CIMH, the  
15 Mental Health Institute, has a big contract with DMH to  
16 provide technical assistance to all the counties.

17 We had a kickoff meeting, we're meeting  
18 monthly, so that we can address any operational problems  
19 as they come up, so that they don't get bigger than they  
20 should be and they get addressed quickly. Things that  
21 are major, that group can either refer up to the  
22 leadership and the executive staff at our Agency and DMH,  
23 or bring in a policy group to talk through issues that  
24 require policy changes.

25 The program -- the most important component to

1 me of the program is the ability to make exceptions from  
2 the regulations which the Agency has to be able to make  
3 deals work.

4 And when we see enough exceptions, and those  
5 get reported back to that group. When they become major  
6 enough and we need to make policy changes, we will pull  
7 together the grouping of agencies and people who put the  
8 program together. And that includes tax credits, HCG,  
9 ourselves, DMC, CIMH, the mental health directors,  
10 housing California developers to talk through the policy  
11 issues, where we think we need to make changes, so that  
12 we can make these projects work and that people with  
13 serious mental illness can be housed.

14 The other thing that I've brought to you --  
15 we're still waiting on the fund transfer. It has been  
16 approved, as I mentioned. It's somewhere in the range of  
17 \$250 million to \$300 million. The first dollars have not  
18 crossed -- they have not gone -- Dennis hasn't seen them  
19 yet. We know that they're coming. But with everything  
20 else, transfers of dollars take time.

21 In the interagency agreement, there's also a  
22 fee agreement. And there is one major thing I wanted to  
23 report back. Chairman Courson was concerned about the  
24 payment structure to the Agency when we met last  
25 September, in making sure that we got enough money to

1 fund our activities.

2 Since that time, we negotiated a 1 percent fee  
3 on all monies transferred to us which, for the first  
4 \$400 million, will be \$4 million, which will come to the  
5 Agency to assist us in our staffing, for the servicing of  
6 the program.

7 We will also get a 1 percent fee on the capital  
8 loans that are made, which we anticipate will be about  
9 \$2.6 million, which means fees in the range of  
10 \$6.6 million. And then a .42 percent annually on the  
11 capital loans, the money we loan, to pay for our Asset  
12 Management staff, our accounting staff, and for our  
13 finance staff as they invest money and administer the  
14 operating subsidies to the asset managements to the  
15 loans.

16 Included in the package we gave you is what we  
17 think an estimate of what the program would cost when  
18 it's fully up and fully operational. Assuming that we  
19 would be making about \$100 million -- somewhere between  
20 \$80 million and \$100 million of lending or putting into  
21 operating subsidies that much over, per year for four or  
22 five years. And it's about \$2.2 million per year.

23 We think that the monies that we're getting in  
24 will cover staffing costs, and that was our major goal  
25 was to at least make sure that the Agency was whole.

1                   We negotiated that with the Department of  
2                   Mental Health last week. We sent this over early to the  
3                   counties for their review last week. Terri met with the  
4                   counties for discussion on the fees. I think there was  
5                   not a single question from the County Mental Health  
6                   directors regarding the package that we had put together.

7                   So we feel comfortable that we have tried to  
8                   meet the concerns that you had when we brought this to  
9                   you the last time.

10                  In terms of what the Agency's currently doing,  
11                  Bob has been assisting me in staffing up. We have a  
12                  wonderful group of people, mainly centered in Culver  
13                  City, that's working on the MHSA program and the loans  
14                  that go together with the MHSA program you've seen that  
15                  we're doing construction and permanent applications --  
16                  in assisting with applications to CDLAC and to Tax  
17                  Credit.

18                  So we're basically working with folks.

19                  We currently have ten MHSA applications  
20                  actually in. They've gone through the vetting process  
21                  with the counties. We've got two where the Department of  
22                  Mental Health has approved the service plans. We have  
23                  three more, like the projects you saw today, where we're  
24                  confident they'll go through. And we don't have the MHSA  
25                  applications in hand, but we're doing work on the

1 projects with Agency loans.

2 So, together, 13 projects that we're actively  
3 working on. There's also a pipeline that's in this large  
4 sheet, which is 37 other loans, where my loan officers  
5 have been corresponding with the counties and developers  
6 around prospective projects. And beyond that,  
7 innumerable inquiries that we anticipate will become  
8 loans.

9 Overall, it's more than \$100 million that we're  
10 looking at. And we've just become very busy.

11 We anticipate our first approval going  
12 through -- our first request for loan approval going  
13 through to senior staff. Next week, Monday, two more,  
14 before -- three of them before the end of July. And two  
15 of the projects that will be coming to us, because we'll  
16 take projects at various stages. One anticipates  
17 breaking ground sometime in August. It's a project in  
18 Santa Clara, so that money is coming in just before the  
19 construction starts. And one is a project in  
20 San Francisco, which is almost done. And they had a gap.

21 And this money will be coming in just before they close  
22 their permanent loan.

23 MS. PARKER: Two additional things to what  
24 Kathy said.

25 First of all, one, I think when we did our

1 business plan in May, we essentially said the one area  
2 that's questionable for us is knowing what workload is  
3 going to be around MHSA. We have some staff that we put  
4 into the operating budget, but we're going to be  
5 monitoring, based on what's happening with these projects  
6 coming in. If we need to come back and do an adjustment  
7 to our staffing, it will be based on workload associated  
8 with it and, obviously, the fees coming in to support it.

9           Secondly, following up with Kathy's comment  
10 about two projects that we think we're very close of  
11 being able to be completed, we're again working with  
12 their sister state agency, the Department of Mental  
13 Health, the health and welfare agency who, in some  
14 respects -- this is really the lead, I mean, they have  
15 the responsibility for administration of the MHSA funds.  
16 They may be looking to do some kind of an event with all  
17 of our partners around one of these projects later this  
18 fall. So to the extent that that may be a possibility,  
19 you know, those folks will coordinate and be working on  
20 it with those people who do events and want to have  
21 events, but it could certainly be with our stakeholders  
22 groups with the author of the initial legislation -- or  
23 initiative creating MHSA funds, the mental health  
24 community. So we'll keep you apprised of that. But I  
25 think people are looking to see, given the Governor's

1 executive order, if this could certainly be one of those  
2 things. It is part of certainly the Governor's legacy.

3 CHAIR COURSON: Are there questions or comments  
4 from the Board?

5 Mr. Pavao?

6 MR. PAVAO: I noticed in the interagency  
7 agreement the term "initial 400 million" is used, and  
8 there was mutual agreement on, the thought is, in five  
9 years.

10 MS. PARKER: Well, that's been an evolving  
11 discussion, Mr. Pavao. And, you know, I have done  
12 everything but got on my knees and groveled and stood up  
13 and stamped my feet and reminded them of the commitment  
14 that they made last year, which is that there would be  
15 \$75 million for capital and another \$40 million for  
16 operating subsidies for the first five years. Then a  
17 strong understanding that there would be a continuation  
18 of that for the next five years.

19 We spent last fall, through the wintertime,  
20 going through the counties, where essentially all of that  
21 sort of shifted based on discussions between the  
22 Department of Mental Health and the County welfare  
23 directors about whose money this was, how much money  
24 there was, et cetera, et cetera, et cetera. And at the  
25 end of the day, they come back and they said that they

1 had \$400 million that they were willing to commit to  
2 this, and that on a go-forward basis that they would have  
3 to look at this on an annual basis, depending on what  
4 their allocations were.

5 So I had a very deliberate conversation with  
6 the counties in November and December, where I  
7 essentially said, "We have to have some certainty. If  
8 you're not willing to step up and provide some certainty,  
9 I don't think you can expect the housing partners to get  
10 in here, because they're going to have to put their money  
11 in first."

12 So I met with them the other day, and they  
13 have -- almost all of them signed off to this  
14 \$400 million. And we have almost 50 projects in line.

15 They felt that this was their response back to  
16 us in saying how committed they are to this.

17 San Francisco County has committed funds above  
18 what is part of this \$400 million of corpus of  
19 allocation. And I think our feeling of what we have in  
20 here is now it's all going to be -- we're all kind of at  
21 risk with this. We do good projects, counties are going  
22 to want to do it. They know that this is a service area  
23 that's necessary. It may not be in every county, but we  
24 feel strong by what we've seen in the last six months  
25 that there are counties that are committed to doing this.

1 MR. PAVAO: Thanks.

2 CHAIR COURSON: Other comments, questions?

3 *(No response)*

4 CHAIR COURSON: Kathy, thank you very much.

5 Two obviously very important projects that really have  
6 moved CalHFA in the direction of using our capabilities  
7 and resources, both staff and dollars, in some really  
8 productive ways to help the people California.

9 We really appreciate it.

10 We will take a break. I show that it's 11:25,  
11 so we'll come back at 11:35. We'll take ten minutes.

12 *(Recess taken at 11:25 a.m.)*

13 *(Back on record at 11:37 a.m.)*

14 --o0o--

15 **Item 7. Report on and discussions of CalHFA debt**  
16 **restructuring**

17 CHAIR COURSON: We'll reconvene the Board  
18 meeting. And we are on agenda Item Number 7.

19 As those of you know who -- those on the Board  
20 know that since -- we'll call it the seizure of the  
21 credit markets has occurred, at each Board meeting, Bruce  
22 Gilbertson has given us a very thorough briefing on some  
23 of the challenges faced by the Agency and its own debt,  
24 and some of the plans and efforts to restructure our debt  
25 in light of the lack of liquidity and difficulties in the

1 credit markets.

2 So, again, today as he has, as I said, at the  
3 past Board meetings, Bruce is going to give us a briefing  
4 of where we're at.

5 You have a handout at your place that I think  
6 is probably going to replicate the slides that Bruce is  
7 going to go through.

8 MR. GILBERTSON: Exactly. Thank you,  
9 Mr. Chairman, Members of the Board.

10 Again, we failed to get this in the binder, but  
11 we wanted to make sure that we have updated information  
12 for you. So I think you received it by e-mail on Monday.

13 CHAIR COURSON: Right.

14 MR. GILBERTSON: But Tim Hsu, our financing  
15 risk manager, and I want to spend a few minutes with you  
16 today to kind of update you on the debt-restructuring  
17 plans that we presented to the Board back at the  
18 March meeting.

19 Quite honestly, you think about the last  
20 12 months and what a difference a year makes, especially  
21 as you think about the financial markets. They continue  
22 to evolve. They're impacting our cost of borrowing,  
23 they're impacting the availability of liquidity to  
24 support our variable-rate debt issuance. And everyone's  
25 focus these days is on credit.

1           Terri and I went to New York in, I think it was  
2     April, to present our story to a group of investors.

3     Steve and I have been in Chicago, that was in early June,  
4     to do the same thing, to make sure that we're telling our  
5     credit story because anything associated with housing and  
6     municipal bonds is under a huge microscope these days.

7           So in the past year, we've watched a number of  
8     things occur that, realistically, we only thought in  
9     theoretical concepts two or three years ago. We watched  
10    auction-rate securities fail. We've watched monolined  
11    bond insurers and their AAA ratings actually deteriorate.  
12    We've watched a large investment bank, Bear Stearns,  
13    collapse. So it's been a challenging time.

14           CalHFA has not missed all of this. We have  
15    auction-rate securities. We still have some today. We  
16    had failed auctions.

17           But I think what we plan to show you today is  
18    some progress being made in the restructuring of about a  
19    billion dollars of bonds that have been underperforming.

20           So Tim and I wanted to kind of go through three  
21    topics with you today, kind of revisit what the market  
22    impact has been on CalHFA borrowing costs. We want to  
23    talk a little bit about where we started. We had  
24    a billion dollars of bonds that were underperforming.  
25    What has been done to this point, we've restructured

1 almost \$460 million of that -- what still needs to be  
2 done is about \$550 million -- and those strategies that  
3 have been successful and those initial strategies that we  
4 may need to revisit.

5 And then we'll end on kind of what are the  
6 other things that we need to keep our eye on as we  
7 continue to navigate this landscape.

8 MR. HSU: I thought I would start out with just  
9 a little bit of good news. Our uninsured VRDOs have  
10 continued to outperform the industry benchmark, which is  
11 referred to as "SIFMA."

12 This chart here, on the left-hand side here, is  
13 the interest rate; and on the bottom here, it's time. So  
14 this is showing how variable-rate bonds have been  
15 resetting over time. And the yellow here is the industry  
16 benchmark, and the blue is how our bonds are resetting  
17 over time.

18 So you can see that around this range over  
19 here, it's pricing very, very close to the yellow marks  
20 along the way; and more recently, it's actually  
21 outperforming the benchmark.

22 And you might ask, well, how do we know that  
23 that being close to a benchmark is actually a good thing?  
24 Well, the benchmark for one thing is non-AMT index.  
25 Meaning, the bonds that go into the index are not subject

1 to the alternative-minimum-tax penalty, whereas most of  
2 our bonds are.

3 So the general expectation is that we ought to  
4 be above that since our bonds are subject to AMT. But  
5 because California is referred to as a specialty state --  
6 that is, we have the good fortune of paying higher state  
7 taxes versus some of the other states -- that would put  
8 some downward pressure on those rates. But over time,  
9 some of our analysis over the last six or seven years,  
10 generally we expect our bonds to price just right on top  
11 of these yellow lines.

12 So this recent trend of our uninsured bonds  
13 pricing better than these yellow lines along the way,  
14 means that the marketplace is very, very attuned to  
15 our credit and they understand our credit and have priced  
16 it accordingly. And in more recent months, it's showing  
17 that we are actually benefiting from all that benefit of  
18 the marketplace.

19 Unfortunately, though, as we talked about last  
20 time and as Bruce referred to, we do have quite a bit of  
21 underperforming bonds that have cost the Agency -- has  
22 increased our cost of funds over the last six months. It  
23 has increased to the tune of about \$4.7 million.

24 I think at the last presentation we showed you  
25 a chart just about up to here. And we have added this

1 more recent experience over here.

2 And you might think, just by looking at this,  
3 that things have improved somewhat, but this is partly  
4 because we have redeemed some of these bonds due to  
5 restructuring. That's why you don't see more  
6 observations up here.

7 The total cost of bonds on these  
8 underperforming bonds, though, is actually higher than  
9 the \$4.7 million on the previous slide. It's actually  
10 about \$5.2 million because of the basis risk that we  
11 have. And I thought this is sort of a good occasion to  
12 talk a little bit about the basis risk and what that is.

13 Bruce, if you would go to the previous slide.

14 Generally, we have two components of the idea  
15 of a basis risk. How our bonds price against the  
16 benchmark, so if you --

17 One more slide, Bruce.

18 The previous slide, sorry about that.

19 So you might think that the fact that we're  
20 pricing better than is benchmarked, that is actually a  
21 positive basis risk, meaning, that we benefitted from  
22 that basis risk.

23 And if you go to the next slide, this is  
24 negative basis risk, meaning, that we are pricing over  
25 the benchmark. So that's a bad thing.

1           But, generally, when we enter into a swap, we  
2           are entering into a swap with the expectation that our  
3           bonds priced at the yellow lines, as you can see along  
4           the way.

5           But since this line, the green line -- if you  
6           sort of flip back and forth you can see that better --  
7           the green line is actually lower than the yellow line.  
8           That means that additional compression, if you will, is  
9           causing us additional \$500,000, or half a million  
10          dollars.

11          So it's kind of an obscure concept, but I  
12          thought this was a good time to talk about it a little  
13          bit.

14          Where we started, and I think we had a similar  
15          slide in the last presentation, is that about 13 percent  
16          of all our bonds need to be restructured. And that  
17          13 percent translates into about a billion dollars of  
18          bonds. And that billion dollars breaks down to about  
19          \$462 billion of variable-rate bonds and about  
20          \$545 million of auction-rate bonds.

21          I think at the last Board meeting, we also had  
22          a question about how much exposure we had to all the  
23          insurers, in total, in the aggregate. So I thought that  
24          this chart would at least address some of that. And I  
25          took a step further to talk about the market and credit

1 risk that's embedded in this, too.

2 So what this chart has, on the left-hand side  
3 here, it has the categories of bond types that we have.  
4 So, in general, we have auction-rate securities, we have  
5 fixed-rate bonds, we have index floaters, and we have  
6 variable-rate demand obligation bonds or VRDOs. We'll  
7 look at these VRDOs based on the bond insurers, which we  
8 will come back to in a second.

9 And on top here, we have the bond insurers that  
10 we have in our portfolio. There are more insurers out  
11 there for sure, but not all of them have exposure to the  
12 housing sector. And so these are the ones that we have.

13 And so, for example, we have \$29 million of  
14 auction-rate securities insured by AMBAC.

15 But looking at this, you might think that,  
16 well, it seems that we have higher exposure to FGIC than  
17 we have to AMBAC. But that's actually not true in the  
18 sense that these numbers are in color, these are  
19 basically bonds in which the Agency are taking ongoing  
20 market and credit risks over time. So this \$948 million,  
21 these are in black, these bonds are fixed-rate bonds. So  
22 when we bought the bond insurance and sell it to the  
23 investors, the investors now are taking the credit risk  
24 to FGIC. And we don't take that risk to FGIC anymore.  
25 We sort of pass the credit risk to the investors.

1           So it might appear that we have more exposure  
2 to FGIC but, actually, what really counts are these  
3 colored numbers. So these two colored numbers here are  
4 certainly greater than that \$44 million.

5           So I attempted to distill this view here, which  
6 is very detail-oriented, into this view by noting that  
7 the numbers that are in red, this kind of debt we are  
8 continuing to take market risk, meaning, that that market  
9 continues to function. So, for example, we have been  
10 talking a lot about how the auction-rate security market  
11 has failed to function. So that's a market risk that  
12 we're taking in that particular sector.

13           And I also note that if there are variable-rate  
14 bonds, we are also continuing to take credit risks over  
15 time, and that's the repricing of credit and market  
16 premium happens over time. So we're also taking credit  
17 risk.

18           So the numbers in red, we're taking market risk  
19 and we're taking credit risk; but something has happened  
20 to either the market or the credit. So it deserves -- it  
21 needed to be restructured.

22           So it breaks down into a billion dollars, which  
23 is the number that we've been talking about a lot over  
24 time.

25           But we also have this number, which is in blue,

1       which is our VRDOs, which is insured by FSA. And FSA is  
2       actually the only remaining bond insurer that has  
3       retained an AAA rating. We hope that will persist  
4       forever.

5                So this particular number here, we're  
6       continuing to take market risk and we're taking credit  
7       risk. But since FSA has retained its AAA, and that  
8       marketplace of money-market-eligible securities is  
9       continuing to function, the bonds that fall into this  
10      category, they don't need to be restructured. They ended  
11      up performing fine, still.

12              And last but not least is that we have bonds --  
13      this particular number here, the \$2.8 billion, we have  
14      bonds in which we are taking some market risk. But  
15      because they are uninsured, we're not taking -- we're not  
16      bringing another credit into the fold, which their credit  
17      could actually complicate the repricing of the bonds over  
18      time.

19              And a subtle point here is that some of our  
20      VRDOs do need this idea that we talked about over time,  
21      liquidity. And the bank that provides the liquidity, if  
22      their credit goes sour, that's also an element of credit  
23      risk. But for now, I'm going to ignore that. That's why  
24      I left this blank.

25              And last but not least is that the numbers that

1 are in black, these are fixed-rate bonds. So this number  
2 is the largest number that we have. The bonds that fall  
3 in this inventory, we pass on all the credit risk and all  
4 the market risk to investors so we don't need to worry  
5 about that. No matter what happens to it, we passed the  
6 credit risk on those bonds.

7 Okay, when I made this slide, I was hoping that  
8 these numbers would be really big so I could show the  
9 picture. But it goes to show how far these monolines of  
10 bond insurers have fallen, so I just added more of these  
11 rating gradations in here.

12 So you can see that FGIC has fallen to B1. And  
13 when I looked at that, I thought it was a typo. I didn't  
14 know what B1 was. But B1 as shown is below Ba3.

15 And I also put on this slide here our rating,  
16 to show -- sort of an unthinkable event -- that some of  
17 our ratings here actually, under Moody's, are better than  
18 the monoline ratings. You can see that the HMRB rating  
19 which is Aa2, is actually higher than MBIA.

20 And S&P, which is a little bit more sanguine,  
21 I guess, about the AMBAC/MBIA is still slightly higher  
22 than our rating.

23 And Fitch, which has been throughout this  
24 entire credit seizure, has been ahead of the curb in  
25 terms of downgrades, in terms of actions, has actually

1       stopped rating MBIA.

2                   I heard from the MBIA folks -- this is actually  
3       at their request -- but this is partly because they  
4       basically stopped supplying information to Fitch. So  
5       Fitch can't really rate them until they have the  
6       information from them. So it's unclear what a  
7       "withdrawn" rating is as relative to, say, a B+ or BB-.  
8       But I think that I've heard from the street that when the  
9       rating is withdrawn, it's basically the same thing as  
10      you've gone really down.

11                   So what we have actually done is that this  
12      here -- this pie here represents the entire universe of  
13      our variable-rate demand obligations, which is about  
14      \$3.9 billion. So this piece here, which is uninsured,  
15      this is doing fine. That's what the chart is showing,  
16      that was outperforming the benchmark.

17                   And these bonds which are insured by FSA, they  
18      are also doing fine because FSA has maintained its AAA.  
19      So this piece here of the variable-rate bond world of  
20      \$462 million, of that world, we have restructured  
21      \$248 million. And some of that we have refunded to the  
22      tune of \$148 million, and some of it we have modified  
23      with the standby purchase agreement.

24                   And what this is, in a nutshell, is that the  
25      variable-rate bonds that we sell, they have a backstop

1 from a bank. So we modify the document such that the  
2 investors are immune to the credit actions of the bond  
3 insurers on those bonds. So basically, whatever happens  
4 to the bond insurer, their rights under documents are not  
5 affected.

6 And we have also \$214 million that is waiting  
7 for this kind of modification to happen. And we are  
8 hoping that will happen either next week or the week  
9 following.

10 And in the auction world, where we have about  
11 \$545 million, we have restructured \$268 million, we have  
12 refunded \$224 million, and we have converted \$44 million.

13 This refunding, we basically took the bonds  
14 from the auction-rate security world, and we refunded  
15 them into the VRDO -- or variable-rate demand  
16 obligation -- world uninsured. And these bonds, we  
17 converted, too, from auction into variable-rate demand  
18 obligations.

19 I'm going to turn it back to Bruce to talk  
20 about what's to come.

21 MR. GILBERTSON: Thanks, Tim.

22 So this looks like the same slide you just saw  
23 a few slides ago, I think it was slide number 7. But  
24 this is a current look at the debt portfolio as of  
25 August 1st. We know that we are not issuing additional

1 debt between now and then; and this would be net of any  
2 bond redemption and maturity activity that will occur on  
3 August the 1st.

4 But I think if you go across the slide -- and,  
5 for example, auction-rate securities, you'll see that the  
6 number that we started out with, with \$545 million, is  
7 now down to two-forty-three. We still have some work to  
8 do there because those are all in red.

9 And the total amount of debt that needs to  
10 continue to be worked on is \$548 million. You know, the  
11 fixed-rate is fine, the index floaters are fine. We  
12 still have AMBAC and MBIA credit exposure on  
13 variable-rate demand obligations that we will work to  
14 perfect.

15 So if you drop down to the bottom box, which  
16 I think is a great box that Tim came up with, that  
17 identifies where we have market risk versus credit risk.

18 You know, the five-hundred forty-eight is what  
19 we need to work on. And part of our job in the division  
20 of financing for CalHFA is to monitor market risk, credit  
21 risk. That's what we're there for, in addition to  
22 issuing the bonds.

23 So here is a slide, another take at what we  
24 think we need to accomplish. And our time-line for this  
25 is probably over the next 60 or 90 days. We think by

1       then we would have all of the billion dollars,  
2       restructured, put to bed, and hopefully will continue to  
3       perform in an appropriate manner.

4               I'm just going to walk through this.

5               Bill, do you have a question?

6               MR. PAVAO: I actually did have a question on  
7       the prior slide.

8               Did the green number get larger?

9               MR. GILBERTSON: The green number did get  
10      larger.

11              MR. PAVAO: I know you explained in the prior  
12      slides.

13              MR. GILBERTSON: We've converted some  
14      auction-rate securities to uninsured VRDOs. We also did  
15      a multifamily family bond issuance, which would have been  
16      uninsured VRDOs, during that interim period.

17              MS. PARKER: Do you have a date on how we could  
18      best reflect this to show the before and after? But  
19      clearly, not only is the green number getting bigger, but  
20      the red number is getting substantially smaller.

21              MR. PAVAO: Right, yes.

22              MR. GILBERTSON: And I apologize, this is  
23      somewhat painful, I know. I can only imagine Ms. Gay  
24      there getting this for the first time. But we're going  
25      to meet later today, and I'll respond to any questions

1 that you have.

2 So here are the plans that we have at this  
3 point to continue the restructuring effort. We have  
4 columns those represent where we were back in February.  
5 We do have some expected redemption activity that's going  
6 to be occurring on August 1st. And so what we're  
7 comparing now is the expected balance on 8/1, and what  
8 needs to be done.

9 And you can see that column totals back to the  
10 \$548 million.

11 One of the big components of our restructuring  
12 plan that we presented to you in March was this notion  
13 that we were going to go and modify the liquidity  
14 facilities that we have with these commercial banks that  
15 backstop-insure VRDOs. We have given it a valiant  
16 effort, and we've accomplished \$120 million, I guess is  
17 what this is saying, of modifications.

18 Just to give you a brief snapshot of how this  
19 all worked, in early June we went to the marketplace, we  
20 modified the liquidity agreement, we told all the  
21 investors that "You no longer have credit risk to a bond  
22 insurer. Even though it says that it's an insured bond,  
23 you don't have it because we've perfected it. You have  
24 the credit exposure to CalHFA."

25 Immediately, that bond, which had been trading

1 at about 6-and-a-half percent on a daily basis, reset  
2 into the mid to low 4 percent range. It wasn't more than  
3 a week, and rating-agency activity occurred again on MBIA  
4 and AMBAC, further lowering their rating.

5 That particular bond overnight went from 4.25,  
6 I believe, to 9 percent. So it didn't work.

7 As you will remember those early slides, we're  
8 trying to be in the 1-and-a-half percent range in today's  
9 market. So 9 percent was not working for us.

10 It's at that time we decided we had to go to a  
11 next step. And we decided there was two ways to approach  
12 it. We could refund the bonds and incur additional  
13 transaction costs, quite substantial; or we could go to  
14 the bond-insurer community and start negotiations with  
15 them on allowing us to cancel the insurance policy. And  
16 we were willing to pay a fee.

17 So we started -- you know, Tim made contact  
18 with AMBAC, MBIA, and FSA. And we've been very  
19 successful in trying to negotiate this.

20 You know, our bogie for this is, what would we  
21 be paying if we did a refunding, what would be the  
22 transaction costs that we would pay in underwriting bonds  
23 again and presenting them to the marketplace? It equates  
24 to \$1.25 a bond, or about 12-and-a-half basis points.

25 So we said that was the upper bar.

1           We've been successful. At this point, these  
2           are verbal agreements between CalHFA and the insurers to  
3           do this in the 6-to-12-basis-point range. And it varies,  
4           depending on bond insurer at this point.

5           So we're working towards that. We hope to  
6           accomplish a lot of that, actually, before the end of  
7           August and put that behind us.

8           The same goes for both the AMBAC-insured and  
9           the MBIA-insured, that the refunded portion, the  
10          \$148 million, that's got a strike-through because it's  
11          completed, it's done, it's working. We don't think we'll  
12          revisit it.

13          All of the remaining auction-rate securities,  
14          we've known this from the outset, need to be  
15          restructured. The auction-rate security market just  
16          isn't a viable alternative for us anymore.

17          So it breaks down into three components. We  
18          have some FSA-insured paper that's -- FSA has agreed with  
19          us for a fee to drop the insurance. We'll be able to  
20          strip it and convert those auction-rate bonds into VRDOs.  
21          And we have identified -- we're looking for a liquidity  
22          source for the VRDOs.

23          We do have one bank that has offered liquidity.  
24          We're talking to a number of banks on an ongoing basis to  
25          provide what appears to be a total of -- two-twenty, Tim?

1 Two-twenty?

2 MR. HSU: Two-forty.

3 MR. GILBERTSON: \$240 million of liquidity for  
4 the purposes of this restructuring.

5 The next line is MBIA-insured auction-rate  
6 securities. Again, we need to convert them. We've had  
7 talks with MBIA, looking for liquidity, firming that up,  
8 and we'll get that behind us.

9 And then this last piece, the \$20 million, we  
10 have internal liquidity to just call out the bonds, put  
11 them behind us. It's really we're pending tax analysis  
12 to know what might be the optimum time to do that.

13 With all that -- so maybe we should just stop  
14 there quickly. And if there's any questions on the  
15 restructuring plan, it is truly our goal to have this  
16 wrapped up by October, and the billion dollars will have  
17 been converted. And we hope that all of those bonds will  
18 be trading like the slide you see on page 3, the blue  
19 dots, they would be incorporated within there.

20 Not seeing any questions, I just wanted to  
21 finish with -- you know, we haven't put everything behind  
22 us. The markets are very challenging. And we thought it  
23 kind of rolls up into four specific elements or points  
24 for CalHFA.

25 We have over \$4 billion of variable-rate demand

1 obligations. Variable-rate demand obligations require a  
2 liquidity bank. We're going to need those to continue  
3 the debt restructurings.

4 When we wrote this slide, we were seriously  
5 thinking that this was our strategy to finance the  
6 Multifamily loan commitments that the Board heard today.  
7 Based off my conversation with Moody's yesterday, maybe  
8 we'll reconsider some of that.

9 But then we also have ongoing renewals.  
10 Liquidity agreements with these banks run for one to  
11 three years, typically. We issued 30-year debt. So we  
12 have to renew, we have to engage with them periodically.  
13 And there will be participants that probably leave this  
14 space, and there will be new participants that come into  
15 this space, is certainly what we hope.

16 The second point I would make is Dexia, a  
17 Belgian bank. We've gotten to know them very well. FSA,  
18 the bond insurer, is one of their wholly-owned  
19 subsidiaries.

20 To this point, and recently in June, they  
21 committed another \$5 billion to FSA, but we need Dexia to  
22 continue that commitment. We need to have them be an  
23 AAA-rated bond insurer so that our bonds, backed with FSA  
24 insurance, continue to perform well.

25 I think one of the slides shows there's

1       \$660 million of those bonds. If that were not to occur,  
2       then we'd have to go through a similar process of  
3       stripping the insurance, converting, refunding, or doing  
4       something with those bonds.

5               The third bullet is, as we develop our  
6       strategies of issuing variable-rate bonds and using  
7       interest-rate swaps to synthetically fix these costs,  
8       we have a growing number of financial partners. So we  
9       need to continue to monitor the credit of swap  
10      counterparties.

11             Maybe later, if we have time, there's a report  
12      that I put in every Board binder that talks about the  
13      swap providers and their ratings. Some of them are  
14      continuing to deteriorate a little bit. But at this  
15      point, we don't think that there's any action that the  
16      Agency needs to take.

17             We have credit exposure, as Tim alluded to,  
18      to the liquidity banks. You know, if they lose their  
19      ratings, bond investors aren't likely to think that  
20      liquidity is going to be there when they want to put  
21      their bond back. That's the whole design of this. So  
22      I would guess that if that were to occur, the bonds would  
23      trade at higher yields.

24             And then all of the VRDOs have to be marketed  
25      on a daily or weekly basis. We have six remarketing

1 agents. They're all doing an admirable job. But if  
2 there are weaknesses, if they have less capital to deploy  
3 in this remarketing effort, well, that means our bonds  
4 will trade at a higher yield. And we've seen some of  
5 that through the last six months.

6 And the last bullet, we talked about this very  
7 early on this morning, those firms that are called  
8 "rating agencies" and the lovely conversations we get to  
9 have with them periodically. But we are kind of -- the  
10 rating process, the rating methodologies are very fluid.  
11 The bullet that we put on here was related to an article  
12 that came out about a week ago that Standard & Poor's  
13 issued regarding mortgage insured downgrades and how that  
14 impacts these big single-family whole-loan indentures  
15 that we have and a number of other HFAs do.

16 We went through the process -- I actually  
17 called the analyst, our analyst, who was the author of  
18 that piece, and effectively it cost us overnight  
19 \$120 million.

20 Luckily, with S&P, we don't have the same  
21 capital adequacy concerns that we have with Moody's.

22 So this is ongoing. The conversation I had  
23 yesterday with Moody's is further evidence that they're  
24 thinking they're being proactive in their thinking as to  
25 how to rate these debt instruments.

1           We'll do our best, we'll defend the Agency to  
2           our fullest extent in all of those conversations. And,  
3           you know, hopefully we'll get through all of this.

4           With that, I'm going to stop. And Tim and I  
5           would be more than willing to answer any questions.

6           CHAIR COURSON: Questions from the Board of Tim  
7           and Bruce?

8           *(No response)*

9           CHAIR COURSON: A very thorough presentation,  
10          Bruce and Tim. It's well done.

11          MR. GILBERTSON: Thanks.

12          CHAIR COURSON: Unfortunately, we'll see you in  
13          a couple of months.

14          MR. GILBERTSON: Yes. We look forward to it.

15          MS. PARKER: Mr. Chairman and the Board  
16          Members, I guess I would take a minute to essentially  
17          beat on what might be a little bit of a -- getting tired  
18          theme. But I can't stress enough that this is exactly  
19          the basis for why we came back and pushed to get the  
20          salary issues taken care of so that we can have the  
21          quality and caliber of staff at CalHFA to work on these  
22          kinds of issues.

23                 These issues are very different than what our  
24          sister state agencies are having to deal with. And, you  
25          know, because we are separately rated, we don't have full

1 faith and credit. We don't even have what the GSEs have  
2 in this relationship with the federal government. So the  
3 work that Bruce is doing, the work of his staff, the work  
4 with the rest of the Agency behind this, we have to have  
5 people who can manage this. This is not the way the  
6 Agency was 11 years ago when I came.

7 Thank you.

8 CHAIR COURSON: Thank you.

9 --o0o--

10 **Item 8. Report of the Chairman of the Compensation**  
11 **Committee regarding: (i) the term of the**  
12 **Executive Director and succession planning**  
13 **Issues for the Executive Director position;**  
14 **and (ii) the development of policies and**  
15 **Procedures for the compensation process; and**  
16 **Recommendations of the Compensation Committee**  
17 **and discussion and possible action by the**  
18 **Board regarding such issues.**

19 CHAIR COURSON: If there's no other discussion  
20 or questions on that agenda item, let's move on to Item  
21 Number 8, which is the report from the Compensation  
22 Committee. And let me take us through this, if I can, in  
23 somewhat of an orderly fashion.

24 We are going to be asking for the Board to  
25 approve some actions here today. You've got some

1 materials in your binder which I'll refer to as we go  
2 through this. I'll try to do this in a chronological and  
3 orderly fashion.

4 Obviously, as Terri and I engaged in  
5 discussions and she ultimately reached the conclusion,  
6 the decision that she did not really want to put herself  
7 forward and stay for reappointment, needless to say, that  
8 set some wheels in motion for me. And I, upon Terri  
9 making that decision, met with the Governor's office and  
10 informed them of Terri's decision and started and had a  
11 conversation regarding a process that would result in a  
12 new executive director being named for the Agency.

13 Clearly, I think everybody knows -- but I want  
14 to emphasize this -- this is the Governor's appointment.  
15 This person is appointed by the Governor. And he, and he  
16 alone, has the right to put forward a candidate and  
17 appoint someone to this position.

18 Having said that, however, in the discussions  
19 I had not only in the Governor's office but with the  
20 officials at Agency -- Business, Transportation, and  
21 Housing -- and working together, the decision was made  
22 that -- the recommendation was made that the Board should  
23 be integrally involved and engaged in this process of a  
24 search for candidates for consideration by the Governor  
25 for appointment as the executive director.

1           So we've talked through that with the  
2           Governor's office and with Agency. We'll talk about that  
3           process today and how we'll proceed.

4           As a result of those discussions, we did  
5           schedule and we did hold a Compensation Committee  
6           meeting, in that that was the one group that was sort of  
7           formed to talk about these things.

8           If you'll look at the Compensation Committee,  
9           the charter, one of the things that's in there is  
10          obviously a review of the executive director's  
11          performance but also a discussion of succession. And so,  
12          therefore, we did have that meeting.

13          You have the minutes. I thought it was  
14          important to have those minutes taken by a court  
15          reporter. We did that. The minutes are in your book.  
16          You've had those to take a look at, so you can see what  
17          our discussions were. And from those the minutes and  
18          from that meeting will be some of the actions that I'll  
19          put forward.

20          And I'll go through in a moment some more  
21          detail about the actual specifics of the process and  
22          working together in concert with the Governor's office  
23          and Agency as to how we'll proceed.

24          But let me start by talking about one of the  
25          first things that we discussed at the Compensation

1 Committee was -- and you'll see and we'll talk about it  
2 again later -- but a time-line. Because as we know, the  
3 process of a search to identify potential candidates is  
4 something that, at the level of what I think we're all  
5 anticipating the qualifications require for this  
6 position, could clearly take some time.

7 Terri's current term ends in the middle of  
8 October. And she can continue to serve in the capacity  
9 of the Executive Director for an additional 60 days if  
10 the Governor does not make a subsequent -- an appointment  
11 of a new Executive Director during that period of time.

12 And so we talked about that at the Compensation  
13 Committee. And we're cognizant of the time constraint  
14 between the time of this Board meeting and initiating  
15 action and how fast October will come upon us. So in  
16 our discussions, and frankly in discussions that I've  
17 had with the Governor's office and with Agency, the  
18 Compensation Committee is making a recommendation that  
19 the Board pass a motion, if you will, or take action that  
20 recommends to the Governor's office that there not be an  
21 appointment of a new executive director made during this  
22 60-day period between the middle of October and the  
23 middle of December, to allow Terri to continue to serve  
24 during that period of time; and then we can hopefully  
25 complete and work through our process.

1           So the first order of business I put before  
2           you is suggesting that a motion be put forth that would  
3           recommend approving the recommendation of the  
4           Compensation Committee, that would recommend to the  
5           Governor's office that it's a recommendation of this  
6           Board that an appointment of a new executive director not  
7           be made during the 60-day period between the end of  
8           Terri's term and 60 days subsequent to that.

9           MS. PETERS:    So moved.

10          CHAIR COURSON:  Ms. Peters moves that.

11          Is there a second?

12          MR. MANDELL:  Second.

13          CHAIR COURSON:  And Mr. Mandell seconds it.

14          Discussion?

15          MR. CAREY:  A question.

16          Was that a unanimous recommendation from the  
17          committee?

18          CHAIR COURSON:  Yes.  And I'll talk about it --  
19          yes.  The committee -- I'll talk about this again, yes.

20          The committee that was -- the people on the  
21          committee -- first of all, the committee is myself,  
22          Ms. Javits, Mr. Shine, and Mr. Morris.  At the meeting  
23          were myself, Mr. Shine, and Ms. Javits.  Mr. Morris was  
24          not there.

25          It was a unanimous recommendation of the

1 committee.

2 MS. PARKER: Mr. Chairman and Members, just  
3 to add a little bit of context to this.

4 After considering, as I said at the very  
5 beginning, whether or not I would try to seek  
6 reappointment, when I came to the conclusion about what  
7 I had decided, I had sought out and had some  
8 conversations with the folks in the Governor's office --  
9 the Administration about this, since the Governor's  
10 office does -- they are my appointing and authorizing  
11 authority. I went and had a discussions about this.  
12 It's not something that -- you know, under the theory of  
13 no surprises, I talked about, obviously, the time frame  
14 that it would take to refill this position and do a  
15 search as being one issue; but also the issue of there  
16 are a number of things that are happening in the next s  
17 ix months that I feel would be helpful to the  
18 organization to continue to be a part of it.

19 We have meetings -- you just heard Bruce say  
20 earlier that we always plan to have -- we have every year  
21 rating-agency meetings that are usually in September.  
22 We may have two sets of rating-agency meetings this year.

23 But every OS, official statement that we have  
24 has the Board -- are the terms, the officer terms. And,  
25 of course, mine is a term. So every OS has in it when my

1 dates are. So this is a very public document. The  
2 rating agencies are very well aware of it.

3 I want to be able to go back to them and tell  
4 them what is the plan. Taking this back to them will  
5 give them confidence. Because management is part of the  
6 rating that we have. It's one of the criteria in their  
7 ratings.

8 So to the extent that we can take back to them,  
9 that there is a plan, there's an official date, the date  
10 goes through such-and-such a time, it will give,  
11 obviously, them the comfort that this is -- it's being  
12 operated like a business, it's got a process in place,  
13 that everybody knows what they're doing, and this is  
14 being handled in a very professional matter.

15 Secondly, the bonds that we are going to sell  
16 for the foreclosure relief program that we're talking  
17 about, this \$200 million of allocation, we're planning on  
18 not having just one sale because of what the impact would  
19 be to those bonds. We think we would have a far better  
20 impact on the market to be selling them as part of our  
21 regularly scheduled bond transactions over the next --  
22 the rest of the year.

23 To the extent that we have, again, a management  
24 structure in place that I am a part of, that put this  
25 in place, I think, you know, it makes it easier rather

1 than having somebody who may not have been part of this,  
2 to come in, answer any questions. There's no gaps,  
3 whatever, in this process.

4 And so, you know -- and thirdly, there are a  
5 number of national conferences and state conferences,  
6 conferences around housing, conferences around some of  
7 the national efforts I'm on -- whether it be Fannie's  
8 board, whether it be our NCSHA board -- that go through  
9 the end of the year; and I'd like to have the opportunity  
10 to continue to participate in them.

11 So I went and asked for this. The assurance  
12 that I got back was that that seemed, you know, to be a  
13 reasonable -- a very reasonable request and to, in that  
14 sense, plan accordingly.

15 So with that, I just want to give you, as a  
16 Board member, I wouldn't be putting this on you if that  
17 had not been something that I had taken to my authorizing  
18 environment in the first place.

19 CHAIR COURSON: Okay, are there other  
20 discussion?

21 *(No response)*

22 CHAIR COURSON: The motion is that the Board  
23 would recommend to the Governor's office that an interim  
24 appointment not be made during the 60 days subsequent to  
25 the expiration of Terri's term.

1 (No response)

2 CHAIR COURSON: Seeing no other discussion, is  
3 there any comment or discussion from the public?

4 (No response)

5 CHAIR COURSON: Seeing none, then let's call  
6 the roll.

7 MS. OJIMA: Thank you, Mr. Chairman.

8 Ms. Peters?

9 MS. PETERS: Yes.

10 MS. OJIMA: Mr. Carey?

11 MR. CAREY: Yes.

12 MS. OJIMA: Ms. Gay?

13 MS. GAY: Yes.

14 MS. OJIMA: Mr. Mandell?

15 MR. MANDELL: Yes.

16 MS. OJIMA: Mr. Pavao?

17 MR. PAVAO: Yes.

18 MS. OJIMA: Mr. Shine?

19 MR. SHINE: Yes.

20 MS. OJIMA: Mr. Courson?

21 CHAIR COURSON: Yes.

22 MS. OJIMA: The recommendation has been  
23 approved.

24 CHAIR COURSON: Let's now move to process and  
25 the discussion at the Compensation Committee.

1           Clearly, to make it clear, that the ultimate  
2           decision of candidates that would be recommended to the  
3           Governor for his consideration of appointment, is a  
4           decision that's being made by the Board of CalHFA. But  
5           at the Compensation Committee, we also had a discussion  
6           that to get through this process -- and we'll talk about  
7           process in a minute -- of picking a search firm, of  
8           vetting through obviously we hope a substantial number  
9           of résumés, doing some preliminary screening, and so on,  
10          to bring candidates to the Board, to have the Board  
11          themselves do interviewing and so on, that it was  
12          recommended that there should be a search committee put  
13          in place to do some of the preliminary vetting of what  
14          will hopefully be a number of résumés, and starting to,  
15          as I call it, the funnel, to narrow those down to then  
16          recommend candidates to bring to the Board, for the Board  
17          then to interview and ultimately make the final  
18          decisions.

19                 So having said that, the Compensation Committee  
20                 asked that we put forward to the Board, to make a  
21                 decision on how they chose to proceed in forming up a  
22                 search committee. And there were two alternatives put  
23                 forth.

24                         And one was that -- let me go back a minute.

25                         The other thing that we spent a great deal of

1 time talking about, and basically at the Compensation  
2 Committee, with the three of the four of us that were  
3 there, was that this is a process that is going to take  
4 time for those who are going to be engaged. It's going  
5 to require obviously extra meetings; we'll talk -- you'll  
6 see a time-line, it's going to take time to look at  
7 résumés, it's going to take some face-to-face meetings, I  
8 think, to talk about that; meeting with the search firm,  
9 perhaps doing briefings of Agency as we go along.

10 So this is going to be a time commitment of the  
11 people that are going to be engaged in this process from  
12 the Board. We talked about the need for that because of  
13 some attendance issues that we have from time to time.  
14 And, therefore, I think that Mr. Shine certainly was  
15 there, Ms. Javits who is not here today, but was there.  
16 And I think all need to be cognizant of the need to make  
17 sure that we have an ongoing participation in that, what  
18 would be debilitating in our mind, and particularly in my  
19 mind, I think, is if we get into this process and we have  
20 members attending one session and not attending another,  
21 participating part of the time and not, because this is  
22 going to be a process that we need to move quickly and  
23 need to have a flow.

24 Having said that, the two alternatives put  
25 forth by the Compensation Committee were:

1           A, the Board could decide to ask the members  
2 of the Compensation Committee to make up the search  
3 committee. That then would be the individuals I named.  
4 It would be Mr. Shine, Ms. Javits, Mr. Morris, and  
5 myself. That is one choice.

6           The other choice would be to ask the Chair to  
7 appoint a search committee of different individuals, or  
8 a different search committee.

9           So I leave that up for your discussion. There  
10 was not a particular recommendation coming out of the  
11 Compensation Committee, but I just think the Board needs  
12 to make a decision as to how we want to form this.

13           I will tell you my personal bias is that with  
14 the time constraints and the difficulty of pulling  
15 meetings together, that my recommendation to the Board  
16 would be however you want to proceed, that we not engage  
17 size much more than four people, because we'll just have  
18 difficulty getting it together. And it's not like we  
19 have plenty of time through this process that everyone's  
20 going to know what's going on. It's just this time  
21 face-to-face.

22           So I'm open to suggestions from the Board. I  
23 leave it to the Board's decision on how you would like to  
24 proceed.

25           Mr. Pavao?

1 MR. PAVAO: Did the members of the Compensation  
2 Committee express a willingness to perform that function?

3 CHAIR COURSON: The ones that were there did.  
4 Obviously, Mr. Shine was there, Ms. Javits was there, I  
5 was there. We talked about it at length that we would.

6 I can't speak for Mr. Morris. He wasn't there  
7 and obviously isn't here today.

8 What is your pleasure?

9 MR. MANDELL: Well, I would think that it would  
10 make sense to continue to engage the people that have  
11 been engaged in this kind of issue for the long haul that  
12 from my view of this process, has been the Compensation  
13 Committee. So if the Compensation Committee has shown an  
14 interest and a willingness to do that, rather than trying  
15 to bring some other third group together, figuring out  
16 who that might be and providing them with the necessary  
17 knowledge and background of the organization, the duties  
18 of the executive officer and such, depending on who it is  
19 you think it is might be part of that other than members  
20 of the Board, I would think that the Compensation  
21 Committee would be appropriate to continue that process.

22 CHAIR COURSON: Other discussion?

23 Ms. Peters?

24 MS. PETERS: I'd like to consider asking or  
25 moving -- well, I won't make the motion until we kind of

1 all get of one mind here.

2 CHAIR COURSON: All right.

3 MS. PETERS: My suggestion would be that we  
4 have the Board vote to have the Chair appoint the three  
5 Compensation Committee members who were at the  
6 Compensation Committee, and add a fourth member, by  
7 confirming with that fourth member, be it Mr. Morris or  
8 another member of the Board as the three members who were  
9 at the Compensation Committee committed, that the fourth  
10 member would commit -- barring some exigent circumstances  
11 beyond one's normal control -- to be present at all the  
12 meetings, because it's so important to have continuity of  
13 conversation, as well as review of candidates and  
14 comparison.

15 I understand the process will involve at least  
16 two rounds of consideration. And I think it's very  
17 important that the committee commit, as the three members  
18 did, that they be present for the entire process, because  
19 it is very important.

20 It is almost unprecedented, if not completely  
21 unprecedented, for the Governor's office to ask for input  
22 of any sort on appointments. And, you know, the Chair  
23 and the Board is acknowledging that it is ultimately the  
24 Governor's decision, but we need to make sure that we  
25 take this role very seriously.

1                   So that would be my proposal.

2                   CHAIR COURSON:  So -- I'm sorry, Mr. Carey, go  
3                   ahead.

4                   MR. CAREY:  I was just saying that I think  
5                   that's an excellent recommendation.  I think it resolves  
6                   the issues of attendance and puts some discretion in your  
7                   hands as chair.

8                   CHAIR COURSON:  So if I understand, the  
9                   suggestion would be that the Board would make a motion  
10                  and recommend that the search committee be comprised of  
11                  the three individuals who attended the Compensation -- or  
12                  members of the Compensation Committee who committed to  
13                  make themselves available at the time; and that a fourth  
14                  position on the search committee would be appointed by  
15                  the Chair, subject to that appointment being vetted, I  
16                  guess, by me, whoever that person would be, as to their  
17                  willingness to serve and the time commitment.

18                  MS. PETERS:  Yes, I'd so move.

19                  CHAIR COURSON:  Second?

20                  MR. SHINE:  I'll second it.

21                  CHAIR COURSON:  Okay, Mr. Shine?

22                  MR. SHINE:  I take it that the intention here  
23                  is to offer that to the members -- to all members of the  
24                  Compensation Committee, if they're prepared to make the  
25                  commitment to the time; and if that doesn't work out,

1 then to find someone to fill that slot.

2 CHAIR COURSON: I have to ask -- Ms. Peters  
3 made the motion -- if that's the intent?

4 MS. PETERS: I'd intend to open it to all  
5 members who would seek to be appointed. But it would  
6 need mostly to be the commitment of time as the deciding  
7 factor at the discretion of the Board Chair.

8 MR. SHINE: And, Mr. Chairman, making those  
9 appointments as appropriate and necessary -- or as  
10 appropriate, I should say, so that you have something  
11 for the fourth position in the event the other  
12 Compensation member doesn't want to do it?

13 CHAIR COURSON: Yes, my understanding -- my  
14 understanding of the motion is that the three  
15 Compensation Committee members -- Mr. Shine, Ms. Javits,  
16 and myself, who had this discussion, committed ourselves  
17 and so on -- would be on the search committee.

18 There would be a fourth person to be appointed  
19 by the Chair, a person unnamed but a person from the  
20 Board, appointed by the Chair, based on the Chair vetting  
21 that person, whomever they may be -- it could be the  
22 fourth member of the Compensation Committee, it could be  
23 another member of the Board as well -- but committing  
24 them to -- having committed themselves to the time. So  
25 the appointment could be any other member of the Board.

1 MS. PETERS: Yes, that was the intent of my  
2 motion.

3 CHAIR COURSON: Mr. Shine, okay?

4 MR. SHINE: Yes.

5 CHAIR COURSON: Mr. Pavao?

6 MR. PAVAO: And I'm sorry, do we have a motion  
7 then?

8 CHAIR COURSON: Yes.

9 MR. PAVAO: Okay.

10 CHAIR COURSON: Moved and seconded. Moved by  
11 Ms. Peters and seconded by Mr. Shine.

12 MR. PAVAO: Okay, then just by way of  
13 discussion, I guess I was putting together Elliott's  
14 comments and your comments, thinking it would be the  
15 Compensation Committee, but we're somewhat hesitant  
16 because we don't know if the fourth member is really  
17 willing to make the commitment.

18 So the sense is, let's ask that fourth member,  
19 if he says, "I can't make that kind of time commitment,"  
20 then the Chair would appoint another, that would be my  
21 recommendation.

22 MR. MANDELL: That was along the lines of what  
23 I was thinking the value of having all of the members of  
24 the Compensation Committee, not just the three that  
25 participated in the last set of meetings. It would be

1 my sense that there would be some value to having all  
2 members have the first shot at those four positions.  
3 We've obviously locked down three of the four, but that  
4 wasn't necessarily what I was hearing in the latter  
5 discussion.

6 CHAIR COURSON: Look, we're forming a search  
7 committee. This is a single-purpose, hopefully  
8 short-term, relatively short-term job that frankly, I  
9 guess, because we were on the Compensation Committee,  
10 we're saying that we'd be willing to do this, that's how  
11 it came about. But it could be - I mean, the search  
12 committee could be people that aren't on the Compensation  
13 Committee. Because this job is not related to the other  
14 work or tasks that have been done by the Compensation  
15 Committee. So I wouldn't feel constrained, necessarily,  
16 to do that. But if that's the Board's direction, I  
17 would. But that's -- that's not the motion that we have.

18 MS. PETERS: Yes, I would reiterate my  
19 preference to give the Chair discretion, especially given  
20 past attendance issues and in vetting the issue.

21 MR. SHINE: So where are we?

22 CHAIR COURSON: We have a motion and we have a  
23 second. You seconded it.

24 MS. PETERS: Let me restate it.

25 MS. PARKER: Restate the motion.

1 CHAIR COURSON: Okay, restate the motion.

2 MS. PETERS: Starting from scratch.

3 CHAIR COURSON: Let me take a crack at it.

4 That the Board will -- the motion is to approve  
5 of the formation of a search committee that would be  
6 comprised of Mr. Shine, Ms. Javits, and Mr. Courson,  
7 based upon their commitment to meet as necessary in the  
8 time-lines and the duties to get this task handled; and  
9 that a fourth person would be appointed by the Chair from  
10 other members of the Board. And in appointing that  
11 person, the Chair would get assurances from him or her  
12 that they would also commit to spend the time necessary  
13 to perform the task of the committee.

14 MS. PETERS: So moved.

15 CHAIR COURSON: And you're seconding again, I  
16 hope?

17 MR. SHINE: Aye.

18 CHAIR COURSON: Okay, is there other  
19 discussion?

20 *(No response)*

21 CHAIR COURSON: Seeing none, is there any  
22 comment from the public?

23 *(No response)*

24 CHAIR COURSON: Seeing none, then let's call  
25 the roll.

1 MS. OJIMA: Thank you.

2 Ms. Peters?

3 MS. PETERS: Yes.

4 MS. OJIMA: Mr. Carey?

5 MR. CAREY: Yes.

6 MS. OJIMA: Ms. Gay?

7 MS. GAY: Yes.

8 MS. OJIMA: Mr. Mandell?

9 MR. MANDELL: Yes.

10 MS. OJIMA: Mr. Pavao?

11 MR. PAVAO: Yes.

12 MS. OJIMA: Mr. Shine?

13 MR. SHINE: Yes.

14 MS. OJIMA: Mr. Courson?

15 CHAIR COURSON: Yes.

16 MS. OJIMA: That Compensation Committee

17 recommendation has been approved.

18 CHAIR COURSON: And I will, over the next four

19 or five days, engage, and we'll communicate back, because

20 it is really important that we get a fourth person that's

21 going to really dig in.

22 The next thing -- under Tab 5A -- we're really

23 getting fancy with tabs now -- what you'll see under this

24 tab is -- let me go back.

25 The other thing the Compensation Committee

1 talked about is clearly the need -- and I've talked to  
2 the Governor's office, and I want to follow up on what  
3 Ms. Peters says. This really, to the credit of the  
4 Governor's office and Agency, this really is maybe  
5 somewhat groundbreaking and certainly is unique to have a  
6 board engage in this process of vetting and putting forth  
7 for the Governor's consideration candidates. And we  
8 certainly appreciate that.

9           So, obviously, we made the decision and  
10 verified by my conversations with the Governor's office  
11 the need for the Board to go out and retain the services  
12 of an executive search firm to go out and help us  
13 identify candidates.

14           Having said that, therefore, the Board -- or  
15 the Compensation Committee asked that counsel, Mr. Hughes  
16 and Victor James, who is here, if they would draft  
17 together a request for proposal that we could send out  
18 to executive search firms, asking them, if they're  
19 interested, to submit to us both their qualifications and  
20 experience and a proposal to do the search for us.

21           So what you have under -- there's several  
22 pieces of this. You have a draft, a suggested draft  
23 for the Board's review and hopeful approval of a request  
24 for proposal that would be sent out after this meeting.  
25 In addition to that, you have as part of that the

1 responsibilities and qualifications statement, which is  
2 taken from what we have now. And some of this, I have  
3 to say not everything is always original, we did have the  
4 opportunity to look at RFPs from other housing finance  
5 agencies that have done searches or doing searches.

6 Connecticut at the present time is engaged in  
7 a search to replace their long-term executive director at  
8 the same time. So you see that.

9 And as part of that is also, for the benefit  
10 of the RFP, but I want to have the discussion now, you'll  
11 see on page 294e the time-line. And what we've tried to  
12 do here is if, assuming that we can agree upon a draft  
13 and approval of an RFP, that it's the intent that those  
14 would go out tomorrow -- I want to talk about who they  
15 go out to in a minute -- followed by a receipt back by  
16 the 31st. The selection of the search firm by the 11th.

17 The search firm would come to Sacramento for  
18 meetings the week of the 18th. And part of those  
19 meetings are not only with the search committee, but also  
20 meetings with the Governor's office and with Agency.

21 Clearly, I think it's important that they hear  
22 directly from the Appointments Unit, if that's where we  
23 go in the Governor's office, whoever the Governor's  
24 office decides we should talk to; and clearly, also with  
25 the BT&H management team, so that they're hearing the

1 same thing and we get on the same page.

2 Having done that, we would then anticipate that  
3 the first round we'd get some résumés and we'd have a  
4 first-round discussion of candidates on the week of the  
5 6th. A second round on the week of November the 3rd.

6 And then the plan is, the Board meeting in  
7 November is November the 13th in Burbank. And we would  
8 have another meeting of the search committee in Burbank.  
9 But the plan would be -- and we'll keep reporting to the  
10 Board all those times where we're at, the candidates,  
11 et cetera. But the plan would be to have a special board  
12 meeting here in Sacramento on November the 20<sup>th</sup>. And  
13 the purpose of that board meeting, it would be one agenda  
14 item, and that would be for the Board to interview the  
15 candidates that the search committee has brought forth.  
16 We'd bring them in, it would be an opportunity,  
17 obviously, to have them spend enough time to talk with  
18 folks at BT&H. If, in fact, the Governor's office chose  
19 to do it at that time or later, that's their decision,  
20 but they would be here and be available.

21 Because the way this will work -- and,  
22 obviously, we're plowing some new ground here -- as  
23 opposed to the Board, therefore, making a recommendation,  
24 what we have discussed both with the Governor's office --  
25 what I've discussed with the Governor's office and the

1 Agency is that the ones that we bring in, we would put  
2 all those forward for consideration to the Governor's  
3 office. But as a board, and based on our interview,  
4 we'll go through a ranking and rating system. So we  
5 would go forth to the Governor's office and to the Agency  
6 and say, "Here are the X-number of people that we've  
7 interviewed, here's their information, here's their  
8 vetting by our search agency."

9 And based on that -- and we'll ask the search  
10 firm as part of the RFP -- you can see, is for them to  
11 help us figure out how to do this -- is here is our  
12 rating, if you would, of the X-number of candidates we're  
13 putting forth to you for your consideration. You can  
14 take our ratings to heart when you look at that, you can  
15 disagree with them based on your own due diligence, or  
16 you can pick somebody that's not one of the people that  
17 we're putting forth.

18 So that will be the process, as opposed to a  
19 single candidate, we've all agreed that it's -- the  
20 Governor in his appointments always like choices, and  
21 should have choices. And so we're going to give him  
22 choices. We'll rate them from our own standpoint, but  
23 ultimately put those forth.

24 So that's the process.

25 Having said that, therefore, I'd like to see if

1       there are --

2                   Ms. Parker?

3                   MS. PARKER:   Mr. Chairman.

4                   CHAIR COURSON:   That's not going to look good  
5       in the minutes when I stop right in mid-sentence.

6                   MS. PARKER:   Mr. Chairman, I know you were  
7       about ready to go to sort of another part of the topic;  
8       but I thought it might be timely, as part of the process  
9       that you just discussed, to point out some of the  
10      discussion that the Compensation Committee had at their  
11      meeting a couple of weeks ago around how the role of the  
12      staff would be in support for that process.  I think that  
13      they're -- just to be on the record.

14                  So I would just ask perhaps that you might want  
15      to articulate that and thus give us guidance.

16                  CHAIR COURSON:   Ms. Peters?

17                  MS. PETERS:   Just before we go on to the  
18      staffing issue, which is very important, I'd wanted to  
19      talk about the time-line for a second.  I know that this  
20      is a very aggressive time-line for a normal professional  
21      search, but we have our own, unique circumstances of the  
22      deadlines.

23                  And I was a little bit concerned about the  
24      final decision being put forth on Thanksgiving week,  
25      knowing that nobody is really going to look at it that

1 week, and wondering if somewhere in this time-line we  
2 can crunch it and come up with an extra week in there  
3 somewhere, where we can get the decision the week before  
4 Thanksgiving.

5 CHAIR COURSON: Yes, actually, after the  
6 session on the 20<sup>th</sup> -- assuming it is on the 20<sup>th</sup> --  
7 that's up for grabs, we can talk about that -- the  
8 session on the 20<sup>th</sup>, we're going to be finished. It's  
9 just a matter then, it's sort of a math deal. I'm not  
10 sure how we're going to do this, but it's some sort of a  
11 math equation. So within 24 hours, we ought to be able  
12 to put forth A to D or A to E in terms of ranking. So  
13 it's a math issue which does pick up some extra time.

14 MS. PETERS: Not really, though, because the  
15 20th is a Thursday before Thanksgiving.

16 CHAIR COURSON: Right.

17 MS. PETERS: And then so if we send it up the  
18 Friday, it doesn't gain us any time because I don't think  
19 anybody's really going to do a whole lot.

20 CHAIR COURSON: The other -- and I'm certain  
21 willing to -- I have no vested skin in the game in terms  
22 of timing -- that I think it's important, and I would  
23 urge the Board to have the interviews take place here in  
24 Sacramento, because it does let the candidates -- if the  
25 Governor's office chooses to go there, it does let the

1 candidates, if BT&H chooses to go there. So it just  
2 seems like it needs to be here.

3 I can tell you, based on time and schedules  
4 and attention spans -- sometimes my own -- that we'll  
5 never get this process done as part of a regular board  
6 meeting. It's just not going to happen.

7 So with all of those criteria, I'm certainly  
8 willing to juggle this any way we want.

9 Maybe, Ms. Peters, the thing to do -- I'm  
10 thinking out loud now -- is maybe we'll know more when we  
11 pick the search firm, tell them what we're driven to. We  
12 know what dates we've got, we know it's going to take  
13 time in the Governor's office. It's not going to move as  
14 quickly as we might all hope -- maybe. And so maybe more  
15 instructive is to keep the -- I can change it, if you  
16 want to keep it -- but say to them, "Here's where we need  
17 to go," because they may have a totally different view of  
18 this.

19 And if, after the first round, we have a  
20 number -- pick any number you want -- of candidates --  
21 three, four, two, five -- that we say, "Wow, these are  
22 really good people," then we may just go right for it,  
23 and we can say, "We've really got some top-drawer people,  
24 we're satisfied with those." Bring those to the Board,  
25 let the Board look at it. And if we get lucky -- because

1 with these searches, obviously, you never know, but we  
2 could get lucky and we could find candidates quickly.

3 We could get unlucky and come down to  
4 November 20th and still not, as a board, have found  
5 somebody that we're willing to go forward with. And we  
6 will just have to cross that bridge when we come to it.

7 So, Heather, would that make sense to work with  
8 the search -- I think -- because they are going to come  
9 over to Agency and meet, we're going to meet together,  
10 just to let them know the time constraints that we're  
11 under and see what they think they can do.

12 MS. PETERS: Yes, I'd just like to make sure  
13 that that's part of the RFP process because I'd hate for  
14 them to bid on a contract thinking they have until the  
15 24th, and then go, "Oh, wait a minute, we really want  
16 you to give it to us on the 17<sup>th</sup>."

17 CHAIR COURSON: Terri is -- I thought you were  
18 sending me an e-mail. She's sending me a calendar.

19 MS. PETERS: I've got mine up here, too.

20 CHAIR COURSON: Monday, the 17<sup>th</sup>, gets you a  
21 week before Thanksgiving.

22 MS. PETERS: I think that would be great.

23 CHAIR COURSON: Is that better?

24 MS. PETERS: Monday, the 17<sup>th</sup>, instead of --

25 MS. PARKER: The 20<sup>th</sup>.

1 MS. PETERS: -- the 20<sup>th</sup>.

2 CHAIR COURSON: I have a golf game that day.

3 Monday, the 17<sup>th</sup>, would be fine for me.

4 MR. SHINE: Where are you putting that?

5 CHAIR COURSON: Pardon?

6 MS. PARKER: It will be in Sacramento.

7 MR. PAVAO: Do we have a board meeting on the  
8 13<sup>th</sup>?

9 CHAIR COURSON: The Board meeting is the 13<sup>th</sup>  
10 in Burbank.

11 MR. PAVAO: In Burbank?

12 CHAIR COURSON: So you'll have a meeting on  
13 Thursday and you'll have a meeting on Monday.

14 MR. PAVAO: I'm just wondering if one  
15 alternative might be just to go back-to-back. In other  
16 words, move that meeting to Sacramento and then just go  
17 back-to-back.

18 MR. CAREY: Meet on the 13<sup>th</sup> and 14<sup>th</sup>, would  
19 that be possible?

20 CHAIR COURSON: It's certainly possible if the  
21 Board is willing to do that.

22 The question is, can we move the 13<sup>th</sup> -- we've  
23 got to get space in Sacramento. We've got to cancel the  
24 contract in Burbank and move the 13<sup>th</sup> --

25 MS. OJIMA: And you guys are going to eat that

1 contract.

2 CHAIR COURSON: Well, we'll do what we have to  
3 do to service --

4 MS. PARKER: Whatever is the pleasure of the  
5 Board.

6 MR. SHINE: When the search committee meets,  
7 does it matter if it's just the search committee? On the  
8 meeting --

9 CHAIR COURSON: Well, the search committee --  
10 the other part of this is until we get down to  
11 interviewing candidates, the search committee meeting,  
12 they'll be open meetings. It will probably be an open  
13 meeting, I mean, the search committee -- until we get  
14 down to interviewing candidates, which we'll do in  
15 executive session, which we've done before.

16 I'm happy, if you want, to do a 13<sup>th</sup> and 14<sup>th</sup>,  
17 and ask the staff to try to schedule a back-to-back  
18 meeting here in Sacramento on the 13<sup>th</sup> and 14<sup>th</sup>.

19 MR. PAVAO: Alternatively, it's really  
20 important to have it in Sacramento and not Burbank?

21 CHAIR COURSON: Yes.

22 I'll tell you why, Bill. Because I know once  
23 we fly the people -- let's assume that we're going to be  
24 bringing people in from some place other than right here;  
25 and I know that while they're here, I know the Governor's

1 Appointments office and the Governor's office are going  
2 to want to talk to them, and I know Agency is going to  
3 want to talk to them. So it just serves the purpose to  
4 bring them here as opposed to having to, frankly, pay  
5 the expenses and have them come here twice.

6 MS. PARKER: And I can articulate, too, from  
7 the standpoint, you know, of all of the people that we  
8 interviewed for Multifamily director and director of  
9 Homeownership, by having them come here, they used it  
10 as a time that they scoped out what the area looked  
11 like. And, you know, it is a difference for people,  
12 particularly either out of the Sacramento area or out of  
13 state to make a decision about coming to Sacramento. Not  
14 the Bay Area, not LA.

15 So that's worked well from that standpoint,  
16 that it's an opportunity for them to focus on this as  
17 where it would be.

18 CHAIR COURSON: And, frankly -- by the time we  
19 get finished with this, we're going to be doing this  
20 tomorrow -- frankly, as opposed to the 13<sup>th</sup> and 14<sup>th</sup>, if  
21 the Board likes to stay away from a Friday, we could do a  
22 Wednesday and Thursday, which gives a little more time.  
23 And I'm just thinking, that gives you a couple of days to  
24 do the math, to figure -- I might do the interviews on  
25 Thursday and have our -- Wednesday, and do our Bmeeting

1 on Thursday, and where we could do cleanup stuff we  
2 wanted to do and it gives us time to get the math done by  
3 Friday, to get it in the hands of the Governor's office.

4 MS. PETERS: I think having the interviews  
5 close to a weekend might help the candidates maybe bring  
6 family or whatever. But whether it's Thursday or -- I  
7 think doing it on Wednesday and Thursday is great.

8 CHAIR COURSON: Ms. Gay?

9 MS. GAY: Thank you.

10 I was just going to say that part of what may  
11 help is you've got the search committee meeting on the  
12 13<sup>th</sup>. You could technically bump that up a bit, too, if  
13 you wanted.

14 CHAIR COURSON: Right.

15 And you know why I put that there? Was because  
16 there's a board meeting that day. So I just put it as a  
17 place holder, if there's anything. But I would hope when  
18 we get that close we're done, and we've identified the  
19 number of people to be interviewed. And it's really  
20 there as a place-holder.

21 Is that the pleasure of the Board then, that  
22 we'll go for Wednesday, the 12<sup>th</sup>, and Thursday, the 13<sup>th</sup>,  
23 cancel our contract -- we'll have to pay a fee to cancel,  
24 cancel our contract in Burbank, and book a facility here?

25 MR. SHINE: Have a board meeting here and then

1 a search committee meeting here?

2 CHAIR COURSON: Well, we're going to have a  
3 two-day board meeting, of which one day will be spent  
4 interviewing candidates; and the second will be spent on  
5 the regular order of business for the Board.

6 MS. PETERS: And then you'll need to reschedule  
7 a search committee between November 3<sup>rd</sup> and November 12<sup>th</sup>,  
8 so that the search committee could come to their --

9 MS. GAY: Some conclusion.

10 MS. PETERS: -- consensus on who they want to  
11 interview.

12 CHAIR COURSON: Yes, my guess is that that week  
13 of November 3<sup>rd</sup> is when we'll do that, at that meeting.  
14 You're only a week away.

15 And I think we will have seen plenty of résumés  
16 by then.

17 And my hope was -- the only reason I put the  
18 search committee meeting down on the 13<sup>th</sup>, as I say, is  
19 because there's a board meeting and we're all going to be  
20 there.

21 But I would hope by the time the week of  
22 November 3<sup>rd</sup>, we have really got our people -- because,  
23 frankly, we're going to have to make travel arrangements,  
24 we're going to have to schedule with the Governor's  
25 office, we've got to schedule with Agency -- there's a

1 lot of stuff going on.

2 So my target would be to finish that up on the  
3 3<sup>rd</sup>.

4 MR. SHINE: This meeting that we're going round  
5 and roundabout is not one of interviewing candidates, I  
6 take it? It's one of deciding about what we're going to  
7 do about those we've already --

8 CHAIR COURSON: No.

9 MR. SHINE: -- interviewed.

10 CHAIR COURSON: No.

11 MR. SHINE: What it says here is, you have two  
12 meetings to interview, and then you come up with this  
13 meeting we're talking about now, what is the agenda for  
14 that particular meeting?

15 CHAIR COURSON: Okay, hold on. Let's go back a  
16 moment.

17 The meetings on the week of the 6<sup>th</sup>, and the  
18 week of the 3<sup>rd</sup> don't necessarily --

19 MR. SHINE: It says "interviewing candidates."

20 CHAIR COURSON: Review.

21 MS. PETERS: Search committee review.

22 CHAIR COURSON: It does not envision flying  
23 them in and interviewing them. It's reviewing their  
24 résumés, what the vetting has been done by the search  
25 agency, questioning the search firm on who they are, and

1 so on.

2 MR. SHINE: I thought it was the Compensation  
3 Committee that's meeting, not the --

4 CHAIR COURSON: It's the search committee.

5 MR. SHINE: Oh.

6 Let's negotiate once for Los Angeles, huh?

7 CHAIR COURSON: If you'll note, the Chair has  
8 been politically inclined not to put the location of  
9 those meetings into the time-line.

10 MR. CAREY: Fresno.

11 CHAIR COURSON: So that's the -- look, let's  
12 move forward here.

13 The point is that the week of the 6<sup>th</sup> and the  
14 week of the 3<sup>rd</sup>, the search committee is going to meet,  
15 they're going to look at résumés, we're going to meet  
16 with the search firm, we're going to get their vetting,  
17 we'll have the references and so on. And by the time  
18 we get to the end of the meeting on the week of  
19 November 3<sup>rd</sup>, our goal is to have identified a number  
20 of candidates to bring before the Board, to have them  
21 interviewed on either the 12<sup>th</sup> or 13<sup>th</sup>. We'll figure out  
22 which day, the 12<sup>th</sup> or 13<sup>th</sup>, as one day of a two-day board  
23 meeting.

24 MR. SHINE: Is that okay? You just said the  
25 12<sup>th</sup> and 13<sup>th</sup>. Now it's now the 13<sup>th</sup> and 14<sup>th</sup>?

1 CHAIR COURSON: That's correct.

2 MR. SHINE: Which?

3 CHAIR COURSON: The 12<sup>th</sup> and 13<sup>th</sup>.

4 All right, I don't think, Counsel, that takes  
5 action. It just what we're going to do.

6 MR. HUGHES: We will change the Board calendar  
7 accordingly, and we'll change the RFP to conform to this.

8 CHAIR COURSON: Okay. Now, having said that,  
9 let me go back to what Terri said, because I do remember  
10 it, and that is staff, based on discussions that we've  
11 had at the compensation meeting and so on, Terri is going  
12 to recuse herself from this process, and certainly be  
13 there for advice and counsel if we wanted but not as far  
14 as participating in it.

15 We have, however, and we've met with staff and  
16 the counsel, Tom, Victor James, who is here with us; Kris  
17 O'Daly, who is an administrative support person in Steve  
18 Spears' office will support this, in terms of staff  
19 support to help us through this process.

20 So we have assembled the internal support that  
21 will provide the staffing for the search committee.

22 Having said that, the next action is approval  
23 of the RFP.

24 Did everybody -- is everybody satisfied with  
25 that? I think a motion would be in order with the

1 changes that we've made now to approve the issuance of  
2 the request for proposal as presented in the book with  
3 the notation of the changes for the board meeting on the  
4 12<sup>th</sup> and 13<sup>th</sup>.

5 MR. PAVAO: So moved.

6 CHAIR COURSON: Is there a second?

7 MR. MANDELL: Second.

8 MS. PETERS: Second.

9 CHAIR COURSON: Mr. Mandell seconds.

10 Any discussion from the public?

11 *(No response)*

12 CHAIR COURSON: Call the roll.

13 MS. OJIMA: Thank you.

14 Ms. Peters?

15 MS. PETERS: Yes.

16 MS. OJIMA: Mr. Carey?

17 MR. CAREY: Yes.

18 MS. OJIMA: Ms. Gay?

19 MS. GAY: Yes.

20 MS. OJIMA: Mr. Mandell?

21 MR. MANDELL: Yes.

22 MS. OJIMA: Mr. Pavao?

23 MR. PAVAO: Yes.

24 MS. OJIMA: Mr. Shine?

25 MR. SHINE: Yes.

1 MS. OJIMA: Mr. Courson?

2 CHAIR COURSON: Yes.

3 MS. OJIMA: The draft approval RFP has been  
4 approved.

5 CHAIR COURSON: Okay, the last item -- and this  
6 doesn't necessarily -- this won't take action -- but I  
7 put in front of you a list of executive search firms who  
8 will receive the RFP.

9 Let me describe how I got these, and then I'm  
10 asking the Board -- and this doesn't have to happen  
11 today, but obviously -- you don't have one, Bill?

12 MR. PAVAO: Is it in the binder?

13 CHAIR COURSON: No, it's loose. I did it last  
14 night on my deck, under the light of the moon.

15 Any typos, don't blame anybody other than the  
16 Chair.

17 MR. PAVAO: Okay.

18 CHAIR COURSON: Although I was rather impressed  
19 with myself when I put these e-mail addresses and they  
20 came up blue and I didn't do anything, so I must have a  
21 great a computer.

22 These names, I'll tell you how we came up with  
23 them. But what I'm asking is if the Board knows of other  
24 search firms who they think would be appropriate, please  
25 come forth with them to myself or Tom Hughes, because we

1 can still send the RFP out over the next couple or three  
2 days. And, obviously, the more that we send, the better.

3           These names came to me -- I will tell you  
4 Heidrick & Struggles is a firm that I know has worked  
5 both in financial markets, investment banking, and  
6 real-estate financing. And this -- Stephanie Pearson,  
7 who is a partner in their San Francisco office, has  
8 done searches in that financial markets and mortgage  
9 area. So that's how I came about them.

10           David Bellshaw -- Isaacson, Miller is a firm  
11 that's headquartered in Boston, but they have an office  
12 in San Francisco. Bellshaw was brought forth by Carla  
13 Javits, who knew of him. I've talked to all these people  
14 on the phone. I talked to him on the phone, and he  
15 indicated -- and we'll see it in the RFP -- that he had  
16 done searches similar to this for government-related  
17 entities and agencies, and also has done searches in the  
18 financial services area.

19           Karin Berger Stellar was another suggestion  
20 by Ms. Javits. She has used them on searches. They  
21 are more -- typically, their searches that Carla is  
22 familiar with -- and I've talked to Karin -- are in the  
23 real-estate affordable housing, real-estate low-income  
24 housing, special-needs housing, et cetera -- they've done  
25 that kind of work for nonprofit. So that's an

1 interesting, different set of skills, but someone that  
2 would like to be considered.

3 And the last name is Management Advisors  
4 International. They asked to be put on the list. I  
5 received a request from them. They are the recruiting  
6 firm that brought us Bob Deaner and Gary Braunstein.

7 So if you're unhappy with their choices there,  
8 I would suggest that we do not take them off the list.  
9 If they're still okay, we'll send them the RFP.

10 And I would like, as I say, to add any other  
11 names we want.

12 The other thing I did, I talked to the National  
13 Conference of State Housing Agencies, NCSHA, and their  
14 executive, Barbara Thompson, did put out a note to all  
15 the state HFAs, asking them if they had engaged search  
16 firms and could they share those names with us.

17 The only response I got was in connection with  
18 Connecticut, who I said is looking for an executive  
19 director. I'm somewhat reluctant to use that firm  
20 because they're already searching for someone, and they  
21 picked a fairly small regional search firm. So I did not  
22 add them to the list.

23 But, please, I encourage you, if you go back  
24 and talk to your associates, we'd like to add more names  
25 if we can. But my intent is based on the request and the

1 suggestions from the Board, that these four letters will  
2 go out with the amended RFP, hopefully tomorrow. And we  
3 can still send some more in the next few days if you have  
4 names.

5 The last piece of this is that the Compensation  
6 Committee talked about -- we're going to get these RFPs  
7 back and we're going to need to make a decision on what  
8 search firm, executive recruiting firm we're going to  
9 use. And we have two choices. The Board can authorize  
10 the search committee to make that decision, or having  
11 received these, the search committee can make a  
12 recommendation, and we'll have a special board meeting  
13 and let the Board make that decision. It's really up to  
14 you -- I think I put that forward fairly straightforward  
15 as to how you want to do it.

16 But if we're going to cede that authority to  
17 the search committee, I'd like to get that on the record  
18 as a motion so that they have the succinct authority to  
19 do so.

20 MS. PETERS: So moved.

21 MR. PAVAO: Second.

22 CHAIR COURSON: Okay, any discussion?

23 *(No response)*

24 CHAIR COURSON: Any discussion from the public?

25 *(No response)*

1 CHAIR COURSON: Call the roll.  
2 Thought you were done?  
3 MS. OJIMA: I thought I was done. Excuse me.  
4 CHAIR COURSON: Do you want me to do it for  
5 you?  
6 MS. OJIMA: Yes, please.  
7 CHAIR COURSON: Mr. Carey?  
8 MR. CAREY: Yes.  
9 MS. OJIMA: Okay, who made the motion?  
10 MS. PETERS: I did.  
11 CHAIR COURSON: Ms. Peters.  
12 MS. OJIMA: Peters? Thank you.  
13 Second?  
14 MR. PAVAO: Pavao.  
15 CHAIR COURSON: Pavao.  
16 MS. OJIMA: Thank you, Mr. Pavao.  
17 Okay, Ms. Peters?  
18 MS. PETERS: Yes.  
19 MS. OJIMA: Mr. Carey?  
20 MR. CAREY: Yes.  
21 MS. OJIMA: Ms. Gay?  
22 MS. GAY: Yes.  
23 MS. OJIMA: Mr. Mandell?  
24 MR. MANDELL: Yes.  
25 MS. OJIMA: Mr. Pavao?

1 MR. PAVAO: Yes.

2 MS. OJIMA: Mr. Shine?

3 MR. SHINE: Yes.

4 MS. OJIMA: Mr. Courson?

5 CHAIR COURSON: Yes.

6 MS. OJIMA: It has been approved.

7 CHAIR COURSON: Unless there's questions, I  
8 think that --

9 Mr. Carey?

10 MR. CAREY: Just one thing. Given the fact  
11 that several members aren't here today, to the extent we  
12 can get this information about the schedule and the  
13 option to recommend search firms and such, if we can get  
14 it out to the remaining Board members as quickly and as  
15 succinctly as possible, I think that would be helpful.

16 MS. PETERS: And the option to put their name  
17 in to the search committee.

18 MR. CAREY: Yes.

19 CHAIR COURSON: Yes, that's a very good idea.  
20 Maybe -- I'll talk with counsel and with Terri  
21 afterwards, and we'll get a specific communication.

22 Tom, I assume we can put a specific  
23 communication out to the Board members that aren't here  
24 that brings them up to date, gives them the new schedule,  
25 assuming that --

1 MR. CAREY: I said "succinct."

2 MR. HUGHES: We can do that under the Open  
3 Meeting laws with the usual caveat that it's essentially  
4 a one-way communication.

5 CHAIR COURSON: Yes.

6 MR. HUGHES: The majority of the Board members  
7 can't get together and form a consensus on an issue  
8 outside of an open meeting.

9 CHAIR COURSON: No, I think the point is, we  
10 want to tell them that we've got a schedule here, we're  
11 going to do a two-day, prep them so they know that. Show  
12 them -- they'll have the book, but we need to tell them  
13 the changes we've made. I think we need to tell them the  
14 way the search committee is going to be formed.

15 And I guess that's probably it. But I think  
16 those are two important actions.

17 And the fact that the search committee is --  
18 maybe review the actions of the search committee -- we  
19 approve RFP, and the search committee has the authority  
20 to pick the search firm. I think just review for them  
21 the actions we've taken.

22 MS. PETERS: Or we could just ask the court  
23 reporter to expedite this portion of the transcript and  
24 send it to them so they see everything.

25 MR. HUGHES: We can certainly do that. We can

1 get an expedited transcript. We have done that in the  
2 past.

3 CHAIR COURSON: Maybe that's even easier.

4 MS. PETERS: No question.

5 CHAIR COURSON: This last five minutes or so or  
6 six minutes.

7 MR. MANDELL: You can't synopsize or send an  
8 e-mail to folks? It seems like it's about a paragraph of  
9 information.

10 CHAIR COURSON: We can.

11 MS. PARKER: I think we can commit that we  
12 can --

13 CHAIR COURSON: How about -- I've got an idea:  
14 How about we do them both? We can get the pages, that  
15 will be easy, and we can do sort of an executive summary  
16 as to the actions that have been taken. Because they're  
17 on the record and there are motions, and put in an  
18 executive summary.

19 MR. HUGHES: One thing we have done in the past  
20 is to do exactly as Mr. Mandell said, is we've gotten the  
21 transcript of only the relevant portion of the meeting,  
22 which makes it much more manageable. So we can do that.

23 CHAIR COURSON: Why don't we do that?

24 I think if we can get those pages, and then  
25 we'll do -- Mr. Mandell, I think it's a good suggestion,

1 we'll do the bullet points. Here are the actions taken  
2 by the Board, which then we'll describe to each member  
3 what we're doing. And then if they have questions, I  
4 guess they can call. It's not a dialogue. If they have  
5 questions, they could call.

6 MR. MANDELL: And if they're interested in  
7 volunteering for the fourth position. I think that's  
8 probably the critical piece of that.

9 CHAIR COURSON: Yes, okay.

10 Unless there's something else then --  
11 Mr. Carey, is that okay with you?

12 MR. CAREY: Yes.

13 CHAIR COURSON: Unless there's something else  
14 then, that's, I think, the full and complete discussion  
15 about where we're heading. And clearly we're going to be  
16 spending some time on this

17 --o0o--

18 **Item 9. Reports**

19 **Item 10. Discussion of other Board Members**

20 **Item 11. Public Testimony**

21 CHAIR COURSON: Having said that, you have in  
22 your book a number of reports. I don't know if you've  
23 had an opportunity to review them, if you have questions  
24 on them.

25 Normally, if you do -- I mean, Bruce has really

1 covered the financing piece pretty thoroughly, and you  
2 have a legislative report, and I think we've looked at  
3 the -- so unless somebody has a specific report they want  
4 to discuss, I'm going to move to -- asking if there are  
5 any other matters that the Board wants to bring forth for  
6 consideration and also ask if there is anybody from the  
7 public that has a matter they want to bring before the  
8 Board?

9 *(No response)*

10 CHAIR COURSON: Seeing nothing, at one o'clock  
11 our work is done. We've had a very productive meeting, a  
12 very good meeting today. I appreciate your attention,  
13 and we stand adjourned.

14 *(Proceedings concluded at 1:00 p.m.)*

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**REPORTER'S CERTIFICATE**

I hereby certify:

That the foregoing proceedings were duly reported by me at the time and place herein specified;

That the proceedings were reported by me, a duly certified shorthand reporter and a disinterested person, and was thereafter transcribed into typewriting, through computer-aided transcription.

IN WITNESS WHEREOF, I have hereunto set my hand on the 21<sup>st</sup> day of July 2008.

---

DANIEL P. FELDHAUS  
California CSR #6949  
Registered Diplomat Reporter  
Certified Realtime Reporter

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3 RESOLUTION 08-23  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Coachella Leased Housing Associates I, Limited Partnership, a  
10 Minnesota limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of  
11 which are to be used to provide financing for a multifamily housing development located in  
12 Coachella, Riverside County, California, to be known as Desert Palms Apartments (the  
13 "Development"); and  
14

15 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
16 report presented to the Board on the meeting date recited below (the "Staff Report"),  
17 recommending Board approval subject to certain recommended terms and conditions; and  
18

19 WHEREAS, the United States and global capital markets have encountered  
20 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
21 resulted in conditions in which the Agency may not be able to effectively access those markets;  
22 and  
23

24 WHEREAS, Agency staff can not recommend entering into binding loan  
25 commitments unless and until the staff determines that (i) it can effectively access capital  
26 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
27 prudent and reasonable financing of loans can be achieved; and  
28

29 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
30 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
31 expenditures for the Development with proceeds of a subsequent borrowing; and  
32

33 WHEREAS, on March 18, 2008, the Executive Director exercised the authority  
34 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
35 such prior expenditures for the Development; and  
36

37 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
38 commitment if and when the Agency staff determines in its judgment that reasonable and  
39 prudent financing mechanisms can be achieved;  
40

41 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
42 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
43 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
44 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
45 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
46 described above and as follows:

1 Resolution 08-23

2 Page 2

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6 PROJECT 7 NUMBER	8 DEVELOPMENT NAME/ 9 LOCALITY	10 MORTGAGE 11 AMOUNT
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9 07-010-A/S	10 Desert Palms Apartments 11 Coachella, Riverside County, 12 California	13 \$8,925,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage 14 \$1,975,000.00 Permanent 1 <sup>st</sup> Mortgage 15 \$4,250,000.00 Permanent 2 <sup>nd</sup> Mortgage
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13 The Board requires as an additional condition of the commitment, that Agency staff provide to  
14 the Board clarification on the relocation funding for this Development. The Board recognizes  
15 that in the event that staff cannot determine that reasonable and prudent financing mechanisms  
16 can be achieved, the staff will not enter into loan commitments to finance the Project. In  
17 addition, access to capital markets may require significant changes to the terms of loans  
18 submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make any  
19 needed modifications to the loan which in staff's judgment are directly or indirectly the result of  
20 the disruptions to the capital markets referred to above.

21

22 2. The Executive Director may modify the terms and conditions of the loans or  
23 loans as described in the Staff Report, provided that major modifications, as defined below, must  
24 be submitted to this Board for approval. "Major modifications" as used herein means  
25 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
26 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
27 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
28 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
29 commitment in a substantial way.

30

31 I hereby certify that this is a true and correct copy of Resolution 08-23 adopted at a duly  
32 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
33 California.

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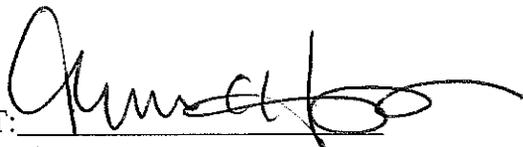
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ATTEST:   
Secretary

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RESOLUTION 08-23

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Coachella Leased Housing Associates I, Limited Partnership, a Minnesota limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in Coachella, Riverside County, California, to be known as Desert Palms Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on March 18, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
07-010-A/S	Desert Palms Apartments Coachella, Riverside County, California	\$8,925,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage \$1,975,000.00 Permanent 1 <sup>st</sup> Mortgage \$4,250,000.00 Permanent 2 <sup>nd</sup> Mortgage

1 Resolution 08-23

2 Page 2

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5           2.     The Executive Director may modify the terms and conditions of the loans or  
6 loans as described in the Staff Report, provided that major modifications, as defined below,  
7 must be submitted to this Board for approval. "Major modifications" as used herein means  
8 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
9 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
10 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
11 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
12 commitment in a substantial way.

13

14 I hereby certify that this is a true and correct copy of Resolution 08-23 adopted at a duly  
15 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
16 California.

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ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-24  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Beaumont CA Leased Housing Associates, I, Limited Partnership, a  
10 Minnesota limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of  
11 which are to be used to provide financing for a multifamily housing development located in  
12 Beaumont, Riverside County, California, to be known as Mountain View Apartments (the  
13 "Development"); and  
14

15 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
16 report presented to the Board on the meeting date recited below (the "Staff Report"),  
17 recommending Board approval subject to certain recommended terms and conditions; and  
18

19 WHEREAS, the United States and global capital markets have encountered  
20 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
21 resulted in conditions in which the Agency may not be able to effectively access those markets;  
22 and  
23

24 WHEREAS, Agency staff can not recommend entering into binding loan  
25 commitments unless and until the staff determines that (i) it can effectively access capital  
26 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
27 prudent and reasonable financing of loans can be achieved; and  
28

29 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
30 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
31 expenditures for the Development with proceeds of a subsequent borrowing; and  
32

33 WHEREAS, on March 18, 2008, the Executive Director exercised the authority  
34 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
35 such prior expenditures for the Development; and  
36

37 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
38 commitment if and when the Agency staff determines in its judgment that reasonable and  
39 prudent financing mechanisms can be achieved;  
40

41 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
42 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
43 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
44 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
45 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
46 described above and as follows:

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6 PROJECT 7 <u>NUMBER</u>	8 DEVELOPMENT NAME/ 9 <u>LOCALITY</u>	10 MORTGAGE 11 <u>AMOUNT</u>
12 07-011-A/S	13 Mountain View Apartments 14 Beaumont, Riverside County, 15 California	16 \$6,685,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage 17 \$1,560,000.00 Permanent 1 <sup>st</sup> Mortgage 18 \$3,380,000.00 Permanent 2 <sup>nd</sup> Mortgage

12

13 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
 14 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
 15 the Project. In addition, access to capital markets may require significant changes to the terms of  
 16 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
 17 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
 18 result of the disruptions to the capital markets referred to above.

19

20 2. The Executive Director may modify the terms and conditions of the loans or  
 21 loans as described in the Staff Report, provided that major modifications, as defined below, must  
 22 be submitted to this Board for approval. "Major modifications" as used herein means  
 23 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
 24 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
 25 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
 26 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
 27 commitment in a substantial way.

28

29 I hereby certify that this is a true and correct copy of Resolution 08-24 adopted at a duly  
 30 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
 31 California.

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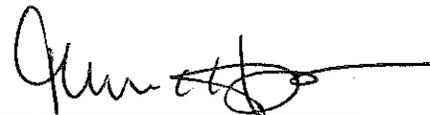
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ATTEST:   
 Secretary

## RESOLUTION 08-24

## RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received  
9 a loan application on behalf of Beaumont CA Leased Housing Associates I, Limited  
10 Partnership, a Minnesota limited partnership (the "Borrower"), seeking a loan commitment,  
11 the proceeds of which are to be used to provide financing for a multifamily housing  
12 development located in Beaumont, Riverside County, California, to be known as Mountain  
13 View Apartments (the "Development"); and

14  
15 WHEREAS, the loan application has been reviewed by Agency staff which  
16 prepared a report presented to the Board on the meeting date recited below (the "Staff  
17 Report"), recommending Board approval subject to certain recommended terms and  
18 conditions; and

19  
20 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as  
21 the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
22 expenditures for the Development with proceeds of a subsequent borrowing; and

23  
24 WHEREAS, on March 18, 2008, the Executive Director exercised the authority  
25 delegated to her under Resolution 94-10 to declare the official intent of the Agency to  
26 reimburse such prior expenditures for the Development; and

27  
28 WHEREAS, based upon the recommendation of staff and due deliberation by the  
29 Board, the Board has determined that a final loan commitment be made for the  
30 Development;

31  
32 1. The Executive Director, or in his/her absence, either the Chief Deputy  
33 Director or the Director of Multifamily Programs of the Agency is hereby authorized to  
34 execute and deliver a final commitment letter, in a form acceptable to the Agency, and  
35 subject to recommended terms and conditions set forth in the Staff Report and any terms  
36 and conditions as the Board has designated in the Minutes of the Board Meeting, in relation  
37 to the Development described above and as follows:

38  
39 PROJECT DEVELOPMENT NAME/ MORTGAGE  
40 NUMBER LOCALITY AMOUNT  
41  
42 07-011-A/S Mountain View Apartments \$6,685,000.00 Acq/Rehab 1<sup>st</sup> Mortgage  
43 Beaumont, Riverside County, \$1,560,000.00 Permanent 1<sup>st</sup> Mortgage  
44 California \$3,380,000.00 Permanent 2<sup>nd</sup> Mortgage  
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1 Resolution 08-24

2 Page 2

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2. The Executive Director may modify the terms and conditions of the loans or loans as described in the Staff Report, provided that major modifications, as defined below, must be submitted to this Board for approval. "Major modifications" as used herein means modifications which either (i) increase the total aggregate amount of any loans made pursuant to the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency, adversely change the financial or public purpose aspects of the final commitment in a substantial way.

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I hereby certify that this is a true and correct copy of Resolution 08-24 adopted at a duly constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank, California.

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ATTEST: \_\_\_\_\_

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Secretary

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3 RESOLUTION 08-26  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Banning Leased Housing Associates, I, Limited Partnership, a  
10 Minnesota limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of  
11 which are to be used to provide financing for a multifamily housing development located in  
12 Banning, Riverside County, California, to be known as Westview Terrace Apartments (the  
13 "Development"); and  
14

15 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
16 report presented to the Board on the meeting date recited below (the "Staff Report"),  
17 recommending Board approval subject to certain recommended terms and conditions; and  
18

19 WHEREAS, the United States and global capital markets have encountered  
20 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
21 resulted in conditions in which the Agency may not be able to effectively access those markets;  
22 and  
23

24 WHEREAS, Agency staff can not recommend entering into binding loan  
25 commitments unless and until the staff determines that (i) it can effectively access capital  
26 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
27 prudent and reasonable financing of loans can be achieved; and  
28

29 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
30 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
31 expenditures for the Development with proceeds of a subsequent borrowing; and  
32

33 WHEREAS, on March 18, 2008, the Executive Director exercised the authority  
34 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
35 such prior expenditures for the Development; and  
36

37 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
38 commitment if and when the Agency staff determines in its judgment that reasonable and  
39 prudent financing mechanisms can be achieved;  
40

41 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
42 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
43 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
44 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
45 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
46 described above and as follows:

1 Resolution 08-26

2 Page 2

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6 PROJECT 7 NUMBER	8 DEVELOPMENT NAME/ 9 LOCALITY	10 MORTGAGE 11 AMOUNT
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8

9 07-012-A/S	10 Westview Terrace Apartments 11 Banning, Riverside County, 12 California	13 \$7,220,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage 14 \$2,075,000.00 Permanent 1 <sup>st</sup> Mortgage 15 \$3,225,000.00 Permanent 2 <sup>nd</sup> Mortgage
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12

13 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
14 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
15 the Project. In addition, access to capital markets may require significant changes to the terms of  
16 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
17 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
18 result of the disruptions to the capital markets referred to above.

19

20 2. The Executive Director may modify the terms and conditions of the loans or  
21 loans as described in the Staff Report, provided that major modifications, as defined below, must  
22 be submitted to this Board for approval. "Major modifications" as used herein means  
23 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
24 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
25 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
26 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
27 commitment in a substantial way.

28

29 I hereby certify that this is a true and correct copy of Resolution 08-26 adopted at a duly  
30 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
31 California.

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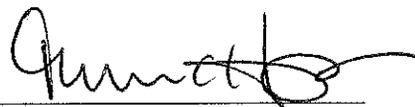
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ATTEST:   
Secretary

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RESOLUTION 08-26

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Banning Leased Housing Associates I, Limited Partnership, a Minnesota limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in Banning, Riverside County, California, to be known as Westview Terrace Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on March 18, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
07-012-A/S	Westview Terrace Apartments Banning, Riverside County, California	\$7,220,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage \$2,075,000.00 Permanent 1 <sup>st</sup> Mortgage \$3,225,000.00 Permanent 2 <sup>nd</sup> Mortgage

1 Resolution 08-26

2 Page 2

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5           2. The Executive Director may modify the terms and conditions of the loans or  
6 loans as described in the Staff Report, provided that major modifications, as defined below,  
7 must be submitted to this Board for approval. "Major modifications" as used herein means  
8 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
9 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
10 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
11 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
12 commitment in a substantial way.

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14 I hereby certify that this is a true and correct copy of Resolution 08-26 adopted at a duly  
15 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
16 California.

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ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-27  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Golden Age Garden Housing Partners, L.P., a California limited  
10 partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used  
11 to provide financing for a multifamily housing development located in the City and County of  
12 San Diego, California, to be known as Golden Age Apartments (the "Development"); and  
13

14 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
15 report presented to the Board on the meeting date recited below (the "Staff Report"),  
16 recommending Board approval subject to certain recommended terms and conditions; and  
17

18 WHEREAS, the United States and global capital markets have encountered  
19 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
20 resulted in conditions in which the Agency may not be able to effectively access those markets;  
21 and  
22

23 WHEREAS, Agency staff can not recommend entering into binding loan  
24 commitments unless and until the staff determines that (i) it can effectively access capital  
25 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
26 prudent and reasonable financing of loans can be achieved; and  
27

28 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
29 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
30 expenditures for the Development with proceeds of a subsequent borrowing; and  
31

32 WHEREAS, on May 12, 2008, the Executive Director exercised the authority  
33 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
34 such prior expenditures for the Development; and  
35

36 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
37 commitment if and when the Agency staff determines in its judgment that reasonable and  
38 prudent financing mechanisms can be achieved;  
39

40 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
41 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
42 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
43 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
44 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
45 described above and as follows:

1 Resolution 08-27

2 Page 2

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6 PROJECT	7 DEVELOPMENT NAME/ LOCALITY	MORTGAGE
7 NUMBER		AMOUNT

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9 08-012-A/S	Golden Age Apartments	\$7,200,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage
10	City & County of San Diego,	\$5,300,000.00 Permanent 1 <sup>st</sup> Mortgage
11	California	

12

13 The Board requires as an additional condition of the commitment, receipt of a letter of intent for  
14 the extension of the Section 8 subsidy prior to loan closing. The Board recognizes that in the  
15 event that staff cannot determine that reasonable and prudent financing mechanisms can be  
16 achieved, the staff will not enter into loan commitments to finance the Project. In addition,  
17 access to capital markets may require significant changes to the terms of loans submitted to the  
18 Board. Notwithstanding paragraph 2 below, the staff is authorized to make any needed  
19 modifications to the loan which in staff's judgment are directly or indirectly the result of the  
20 disruptions to the capital markets referred to above.

21

22 2. The Executive Director may modify the terms and conditions of the loans or  
23 loans as described in the Staff Report, provided that major modifications, as defined below, must  
24 be submitted to this Board for approval. "Major modifications" as used herein means  
25 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
26 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
27 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
28 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
29 commitment in a substantial way.

30

31 I hereby certify that this is a true and correct copy of Resolution 08-27 adopted at a duly  
32 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
33 California.

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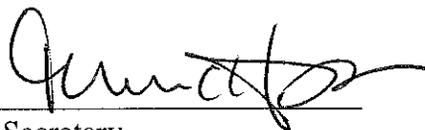
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ATTEST:   
Secretary

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RESOLUTION 08-27

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Golden Age Garden Housing Partners, L.P., a California limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in the City and County of San Diego, California, to be known as Golden Age Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on May 12, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
08-012-A/S	Golden Age Apartments City & County of San Diego, California	\$7,200,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage \$5,300,000.00 Permanent 1 <sup>st</sup> Mortgage

1 Resolution 08-27

2 Page 2

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2. The Executive Director may modify the terms and conditions of the loans or loans as described in the Staff Report, provided that major modifications, as defined below, must be submitted to this Board for approval. "Major modifications" as used herein means modifications which either (i) increase the total aggregate amount of any loans made pursuant to the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency, adversely change the financial or public purpose aspects of the final commitment in a substantial way.

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I hereby certify that this is a true and correct copy of Resolution 08-27 adopted at a duly constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank, California.

ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-28  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Eden Lodge, a California nonprofit corporation (the "Borrower"),  
10 seeking a loan commitment, the proceeds of which are to be used to provide financing for a  
11 multifamily housing development located in San Leandro, Alameda County, California, to be  
12 known as Eden Lodge Apartments (the "Development"); and  
13

14 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
15 report presented to the Board on the meeting date recited below (the "Staff Report"),  
16 recommending Board approval subject to certain recommended terms and conditions; and  
17

18 WHEREAS, the United States and global capital markets have encountered  
19 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
20 resulted in conditions in which the Agency may not be able to effectively access those markets;  
21 and  
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23 WHEREAS, Agency staff can not recommend entering into binding loan  
24 commitments unless and until the staff determines that (i) it can effectively access capital  
25 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
26 prudent and reasonable financing of loans can be achieved; and  
27

28 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
29 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
30 expenditures for the Development with proceeds of a subsequent borrowing; and  
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32 WHEREAS, on August 26, 2008, the Executive Director exercised the authority  
33 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
34 such prior expenditures for the Development; and  
35

36 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
37 commitment if and when the Agency staff determines in its judgment that reasonable and  
38 prudent financing mechanisms can be achieved;  
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40 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
41 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
42 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
43 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
44 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
45 described above and as follows:

1 Resolution 08-28

2 Page 2

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6 PROJECT	7 DEVELOPMENT NAME/ NUMBER	8 LOCALITY	9 MORTGAGE AMOUNT
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9 07-021-N	Eden Lodge Apartments		\$8,000,000.00 Permanent 1 <sup>st</sup> Mortgage
10	San Leandro, Alameda County,		
11	California		

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13 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
14 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
15 the Project. In addition, access to capital markets may require significant changes to the terms of  
16 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
17 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
18 result of the disruptions to the capital markets referred to above.

19

20 2. The Executive Director may modify the terms and conditions of the loans or  
21 loans as described in the Staff Report, provided that major modifications, as defined below, must  
22 be submitted to this Board for approval. "Major modifications" as used herein means  
23 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
24 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
25 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
26 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
27 commitment in a substantial way.

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29 I hereby certify that this is a true and correct copy of Resolution 08-28 adopted at a duly  
30 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
31 California.

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ATTEST:   
Secretary

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RESOLUTION 08-28

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Eden Lodge, a California nonprofit corporation (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in San Leandro, Alameda County, California, to be known as Eden Lodge Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on August 26, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
07-021-N	Eden Lodge Apartments	\$8,000,000.00 Permanent 1 <sup>st</sup> Mortgage

1 Resolution 08-28

2 Page 2

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5           2.       The Executive Director may modify the terms and conditions of the loans or  
6 loans as described in the Staff Report, provided that major modifications, as defined below,  
7 must be submitted to this Board for approval. "Major modifications" as used herein means  
8 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
9 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
10 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
11 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
12 commitment in a substantial way.

13

14 I hereby certify that this is a true and correct copy of Resolution 08-28 adopted at a duly  
15 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
16 California.

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ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-29  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received  
9 a loan application on behalf of Mercy Housing California XLIII, A California Limited  
10 Partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be  
11 used to provide financing for a multifamily housing development located in Santa Clarita,  
12 Los Angeles County, California, to be known as Santa Clara Terrace Apartments (the  
13 "Development"); and  
14

15 WHEREAS, the loan application has been reviewed by Agency staff which  
16 prepared a report presented to the Board on the meeting date recited below (the "Staff  
17 Report"), recommending Board approval subject to certain recommended terms and  
18 conditions; and  
19

20 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as  
21 the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
22 expenditures for the Development with proceeds of a subsequent borrowing; and  
23

24 WHEREAS, on July 14, 2008, the Executive Director exercised the authority  
25 delegated to her under Resolution 94-10 to declare the official intent of the Agency to  
26 reimburse such prior expenditures for the Development; and  
27

28 WHEREAS, based upon the recommendation of staff and due deliberation by the  
29 Board, the Board has determined that a final loan commitment be made for the  
30 Development;  
31

32 1. The Executive Director, or in his/her absence, either the Chief Deputy  
33 Director or the Director of Multifamily Programs of the Agency is hereby authorized to  
34 execute and deliver a final commitment letter, in a form acceptable to the Agency, and  
35 subject to recommended terms and conditions set forth in the Staff Report and any terms  
36 and conditions as the Board has designated in the Minutes of the Board Meeting, in relation  
37 to the Development described above and as follows:  
38

39 PROJECT	DEVELOPMENT NAME/	MORTGAGE
40 <u>NUMBER</u>	<u>LOCALITY</u>	<u>AMOUNT</u>
42 08-014-A/S	Santa Clara Terrace Apartments	\$8,300,000.00 Rehabilitation Loan
43	Santa Clarita, Los Angeles County,	\$4,220,000.00 Permanent 1 <sup>st</sup> Mortgage
44	California	\$ 700,000.00 Permanent HAT Mortgage

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1 Resolution 08-29

2 Page 2

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5 The Board requires that Agency staff provide a status report regarding the Development at the  
6 November and January Board Meetings.

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8           2.       The Executive Director may modify the terms and conditions of the loans or  
9 loans as described in the Staff Report, provided that major modifications, as defined below,  
10 must be submitted to this Board for approval. "Major modifications" as used herein means  
11 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
12 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
13 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
14 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
15 commitment in a substantial way.

16

17 I hereby certify that this is a true and correct copy of Resolution 08-29 adopted at a duly  
18 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
19 California.

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ATTEST:   
Secretary

## RESOLUTION 08-29

## RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received  
9 a loan application on behalf of Mercy Housing California XLIII, A California Limited  
10 Partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be  
11 used to provide financing for a multifamily housing development located in Santa Clarita,  
12 Los Angeles County, California, to be known as Santa Clara Terrace Apartments (the  
13 "Development"); and

14  
15 WHEREAS, the loan application has been reviewed by Agency staff which  
16 prepared a report presented to the Board on the meeting date recited below (the "Staff  
17 Report"), recommending Board approval subject to certain recommended terms and  
18 conditions; and

19  
20 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as  
21 the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
22 expenditures for the Development with proceeds of a subsequent borrowing; and

23  
24 WHEREAS, on July 14, 2008, the Executive Director exercised the authority  
25 delegated to her under Resolution 94-10 to declare the official intent of the Agency to  
26 reimburse such prior expenditures for the Development; and

27  
28 WHEREAS, based upon the recommendation of staff and due deliberation by the  
29 Board, the Board has determined that a final loan commitment be made for the  
30 Development;

31  
32 1. The Executive Director, or in his/her absence, either the Chief Deputy  
33 Director or the Director of Multifamily Programs of the Agency is hereby authorized to  
34 execute and deliver a final commitment letter, in a form acceptable to the Agency, and  
35 subject to recommended terms and conditions set forth in the Staff Report and any terms  
36 and conditions as the Board has designated in the Minutes of the Board Meeting, in relation  
37 to the Development described above and as follows:

38  
39 PROJECT DEVELOPMENT NAME/ MORTGAGE  
40 NUMBER LOCALITY AMOUNT  
41  
42 08-014-A/S Santa Clara Terrace Apartments \$8,300,000.00 Rehabilitation Loan  
43 Santa Clarita, Los Angeles County, \$4,220,000.00 Permanent 1<sup>st</sup> Mortgage  
44 California \$ 700,000.00 Permanent HAT Mortgage  
45

1 Resolution 08-29

2 Page 2

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2. The Executive Director may modify the terms and conditions of the loans or loans as described in the Staff Report, provided that major modifications, as defined below, must be submitted to this Board for approval. "Major modifications" as used herein means modifications which either (i) increase the total aggregate amount of any loans made pursuant to the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency, adversely change the financial or public purpose aspects of the final commitment in a substantial way.

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I hereby certify that this is a true and correct copy of Resolution 08-29 adopted at a duly constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank, California.

ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-30  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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7  
8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Montecito Village Affordable, L.P., a California limited partnership  
10 (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide  
11 financing for a multifamily housing development located in Ramona, San Diego County,  
12 California, to be known as Montecito Village Apartments (the "Development"); and  
13

14 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
15 report presented to the Board on the meeting date recited below (the "Staff Report"),  
16 recommending Board approval subject to certain recommended terms and conditions; and  
17

18 WHEREAS, the United States and global capital markets have encountered  
19 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
20 resulted in conditions in which the Agency may not be able to effectively access those markets;  
21 and  
22

23 WHEREAS, Agency staff can not recommend entering into binding loan  
24 commitments unless and until the staff determines that (i) it can effectively access capital  
25 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
26 prudent and reasonable financing of loans can be achieved; and  
27

28 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
29 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
30 expenditures for the Development with proceeds of a subsequent borrowing; and  
31

32 WHEREAS, on July 14, 2008, the Executive Director exercised the authority  
33 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
34 such prior expenditures for the Development; and  
35

36 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
37 commitment if and when the Agency staff determines in its judgment that reasonable and  
38 prudent financing mechanisms can be achieved;  
39

40 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
41 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
42 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
43 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
44 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
45 described above and as follows:

1 Resolution 08-30

2 Page 2

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6 PROJECT	7 DEVELOPMENT NAME/ LOCALITY	MORTGAGE
7 NUMBER		AMOUNT

8

9 07-026-A/S	Montecito Village Apartments	\$5,325,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage
10	Ramona, San Diego County,	\$5,325,000.00 Permanent 1 <sup>st</sup> Mortgage
11	California	\$1,625,000.00 Permanent 2 <sup>nd</sup> Mortgage

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13 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
14 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
15 the Project. In addition, access to capital markets may require significant changes to the terms of  
16 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
17 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
18 result of the disruptions to the capital markets referred to above.

19

20 2. The Executive Director may modify the terms and conditions of the loans or  
21 loans as described in the Staff Report, provided that major modifications, as defined below, must  
22 be submitted to this Board for approval. "Major modifications" as used herein means  
23 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
24 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
25 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
26 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
27 commitment in a substantial way.

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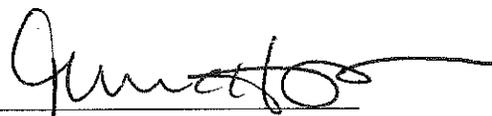
29 I hereby certify that this is a true and correct copy of Resolution 08-30 adopted at a duly  
30 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
31 California.

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ATTEST:   
Secretary

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RESOLUTION 08-30

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Montecito Village Affordable, L.P., a California limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in Ramona, San Diego County, California, to be known as Montecito Village Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on July 14, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
07-026-A/S	Montecito Village Apartments Ramona, San Diego County, California	\$5,325,000.00 Acq/Rehab 1 <sup>st</sup> Mortgage \$5,325,000.00 Permanent 1 <sup>st</sup> Mortgage \$1,625,000.00 Permanent 2 <sup>nd</sup> Mortgage

1 Resolution 08-30

2 Page 2

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2. The Executive Director may modify the terms and conditions of the loans or loans as described in the Staff Report, provided that major modifications, as defined below, must be submitted to this Board for approval. "Major modifications" as used herein means modifications which either (i) increase the total aggregate amount of any loans made pursuant to the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency, adversely change the financial or public purpose aspects of the final commitment in a substantial way.

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I hereby certify that this is a true and correct copy of Resolution 08-30 adopted at a duly constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank, California.

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ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-31  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of Rochdale Grange, L.P., a California limited partnership (the  
10 "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide  
11 financing for a multifamily housing development located in Woodland, Yolo County,  
12 California, to be known as Rochdale Grange Community (the "Development"); and  
13

14 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
15 report presented to the Board on the meeting date recited below (the "Staff Report"),  
16 recommending Board approval subject to certain recommended terms and conditions; and  
17

18 WHEREAS, the United States and global capital markets have encountered  
19 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
20 resulted in conditions in which the Agency may not be able to effectively access those markets;  
21 and  
22

23 WHEREAS, Agency staff can not recommend entering into binding loan  
24 commitments unless and until the staff determines that (i) it can effectively access capital  
25 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
26 prudent and reasonable financing of loans can be achieved; and  
27

28 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
29 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
30 expenditures for the Development with proceeds of a subsequent borrowing; and  
31

32 WHEREAS, on July 7, 2008, the Executive Director exercised the authority delegated  
33 to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior  
34 expenditures for the Development; and  
35

36 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
37 commitment if and when the Agency staff determines in its judgment that reasonable and  
38 prudent financing mechanisms can be achieved;  
39

40 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
41 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
42 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
43 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
44 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
45 described above and as follows:

1 Resolution 08-31

2 Page 2

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6 PROJECT	7 DEVELOPMENT NAME/ LOCALITY	MORTGAGE
7 <u>NUMBER</u>	<u>LOCALITY</u>	<u>AMOUNT</u>

8

9 08-019-C/N	Rochdale Grange Community	\$8,850,000.00 Construction Loan
10	Woodland, Yolo County,	\$ 880,000.00 Permanent 1 <sup>st</sup> Mortgage
11	California	

12

13 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
14 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
15 the Project. In addition, access to capital markets may require significant changes to the terms of  
16 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
17 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
18 result of the disruptions to the capital markets referred to above.

19

20           2.       The Executive Director may modify the terms and conditions of the loans or  
21 loans as described in the Staff Report, provided that major modifications, as defined below, must  
22 be submitted to this Board for approval. "Major modifications" as used herein means  
23 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
24 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
25 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
26 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
27 commitment in a substantial way.

28

29 I hereby certify that this is a true and correct copy of Resolution 08-31 adopted at a duly  
30 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
31 California.

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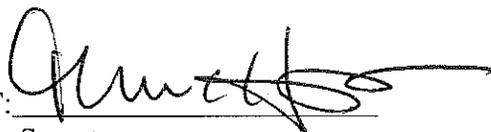
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ATTEST:   
Secretary

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RESOLUTION 08-31

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of Rochdale Grange, L.P., a California limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in Woodland, Yolo County, California, to be known as Rochdale Grange Community (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on July 7, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
08-019-C/N	Rochdale Grange Community Woodland, Yolo County,	\$8,850,000.00 Construction Loan \$ 700,000.00 Permanent 1 <sup>st</sup> Mortgage \$ 180,000.00 Permanent FAF 2 <sup>nd</sup> Mortgage

1 Resolution 08-31

2 Page 2

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5           2.       The Executive Director may modify the terms and conditions of the loans or  
6 loans as described in the Staff Report, provided that major modifications, as defined below,  
7 must be submitted to this Board for approval. "Major modifications" as used herein means  
8 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
9 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
10 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
11 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
12 commitment in a substantial way.

13

14 I hereby certify that this is a true and correct copy of Resolution 08-31 adopted at a duly  
15 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
16 California.

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ATTEST: \_\_\_\_\_

Secretary

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3 RESOLUTION 08-33  
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5 RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT  
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8 WHEREAS, the California Housing Finance Agency (the "Agency") has received a  
9 loan application on behalf of 401 Fairmount, L.P., a California limited partnership (the  
10 "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide  
11 financing for a multifamily housing development located in Oakland, Alameda County,  
12 California, to be known as Fairmount Apartments (the "Development"); and  
13

14 WHEREAS, the loan application has been reviewed by Agency staff which prepared a  
15 report presented to the Board on the meeting date recited below (the "Staff Report"),  
16 recommending Board approval subject to certain recommended terms and conditions; and  
17

18 WHEREAS, the United States and global capital markets have encountered  
19 unpredictable and unprecedented disruptions in recent days, and that those disruptions have  
20 resulted in conditions in which the Agency may not be able to effectively access those markets;  
21 and  
22

23 WHEREAS, Agency staff can not recommend entering into binding loan  
24 commitments unless and until the staff determines that (i) it can effectively access capital  
25 markets in a manner that is prudent, and that (ii) any financial mechanisms needed to insure  
26 prudent and reasonable financing of loans can be achieved; and  
27

28 WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the  
29 issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior  
30 expenditures for the Development with proceeds of a subsequent borrowing; and  
31

32 WHEREAS, on July 14, 2008, the Executive Director exercised the authority  
33 delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse  
34 such prior expenditures for the Development; and  
35

36 WHEREAS, the Board wishes to grant the staff the authority to enter into a loan  
37 commitment if and when the Agency staff determines in its judgment that reasonable and  
38 prudent financing mechanisms can be achieved;  
39

40 1. The Executive Director, or in his/her absence, either the Chief Deputy Director  
41 or the Director of Multifamily Programs of the Agency is hereby authorized to execute and  
42 deliver a final commitment letter, in a form acceptable to the Agency, and subject to  
43 recommended terms and conditions set forth in the Staff Report and any terms and conditions as  
44 the Board has designated in the Minutes of the Board Meeting, in relation to the Development  
45 described above and as follows:

1 Resolution 08-33

2 Page 2

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6 PROJECT	7 DEVELOPMENT NAME/ LOCALITY	MORTGAGE
7 <u>NUMBER</u>	<u>LOCALITY</u>	<u>AMOUNT</u>
8		
9 07-017-A/N	Fairmount Apartments	\$6,300,000.00 Construction Loan
10	Oakland, Alameda County,	\$ 520,000.00 Permanent 1 <sup>st</sup> Mortgage
11	California	\$ 250,000.00 Permanent HAT Mortgage
12		\$ 175,000.00 HAT Loan
13		

14 The Board recognizes that in the event that staff cannot determine that reasonable and prudent  
15 financing mechanisms can be achieved, the staff will not enter into loan commitments to finance  
16 the Project. In addition, access to capital markets may require significant changes to the terms of  
17 loans submitted to the Board. Notwithstanding paragraph 2 below, the staff is authorized to make  
18 any needed modifications to the loan which in staff's judgment are directly or indirectly the  
19 result of the disruptions to the capital markets referred to above.

20

21 2. The Executive Director may modify the terms and conditions of the loans or  
22 loans as described in the Staff Report, provided that major modifications, as defined below, must  
23 be submitted to this Board for approval. "Major modifications" as used herein means  
24 modifications which either (i) increase the total aggregate amount of any loans made pursuant to  
25 the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive  
26 Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily  
27 Programs of the Agency, adversely change the financial or public purpose aspects of the final  
28 commitment in a substantial way.

29

30 I hereby certify that this is a true and correct copy of Resolution 08-33 adopted at a duly  
31 constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank,  
32 California.

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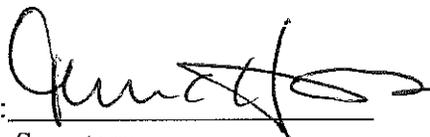
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ATTEST:



Secretary

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RESOLUTION 08-33

RESOLUTION AUTHORIZING A FINAL LOAN COMMITMENT

WHEREAS, the California Housing Finance Agency (the "Agency") has received a loan application on behalf of 401 Fairmount, L.P., a California limited partnership (the "Borrower"), seeking a loan commitment, the proceeds of which are to be used to provide financing for a multifamily housing development located in Oakland, Alameda County, California, to be known as Fairmount Apartments (the "Development"); and

WHEREAS, the loan application has been reviewed by Agency staff which prepared a report presented to the Board on the meeting date recited below (the "Staff Report"), recommending Board approval subject to certain recommended terms and conditions; and

WHEREAS, Section 1.150-2 of the Treasury Regulations requires the Agency, as the issuer of tax-exempt bonds, to declare its reasonable official intent to reimburse prior expenditures for the Development with proceeds of a subsequent borrowing; and

WHEREAS, on July 14, 2008, the Executive Director exercised the authority delegated to her under Resolution 94-10 to declare the official intent of the Agency to reimburse such prior expenditures for the Development; and

WHEREAS, based upon the recommendation of staff and due deliberation by the Board, the Board has determined that a final loan commitment be made for the Development;

1. The Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency is hereby authorized to execute and deliver a final commitment letter, in a form acceptable to the Agency, and subject to recommended terms and conditions set forth in the Staff Report and any terms and conditions as the Board has designated in the Minutes of the Board Meeting, in relation to the Development described above and as follows:

<u>PROJECT NUMBER</u>	<u>DEVELOPMENT NAME/ LOCALITY</u>	<u>MORTGAGE AMOUNT</u>
07-017-A/N	Fairmount Apartments Oakland, Alameda County, California	\$6,300,000.00 Construction Loan \$ 520,000.00 Permanent 1 <sup>st</sup> Mortgage \$ 250,000.00 Permanent HAT Mortgage \$ 175,000.00 HAT Loan

1 Resolution 08-33

2 Page 2

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2. The Executive Director may modify the terms and conditions of the loans or loans as described in the Staff Report, provided that major modifications, as defined below, must be submitted to this Board for approval. "Major modifications" as used herein means modifications which either (i) increase the total aggregate amount of any loans made pursuant to the Resolution by more than 7%; or (ii) modifications which in the judgment of the Executive Director, or in his/her absence, either the Chief Deputy Director or the Director of Multifamily Programs of the Agency, adversely change the financial or public purpose aspects of the final commitment in a substantial way.

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I hereby certify that this is a true and correct copy of Resolution 08-33 adopted at a duly constituted meeting of the Board of the Agency held on September 18, 2008, at Burbank, California.

ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-34  
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5 APPROVAL TO NEGOTIATE AND ENTER INTO A CONTRACT  
6 FOR HOMEOWNERSHIP LOAN ORIGINATION SYSTEM PRODUCTS AND SERVICES  
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8  
9 WHEREAS, the California Housing Finance Agency ("Agency") currently operates a  
10 computer based loan processing and loan acquisition system to implement its homeownership loan  
11 program; and  
12

13 WHEREAS, the Agency's existing loan processing system is obsolete, at capacity and  
14 must be replaced in order for the Agency to effectively operate the loan programs supported by that  
15 system; and  
16

17 WHEREAS, the replacement of the Homeownership loan processing system requires new  
18 industry-compatible software, and expertise in designing and customizing such software to best  
19 serve the Agency's needs; and  
20

21 WHEREAS, the Agency's staff alone is unable to design and implement appropriate  
22 software necessary to replace the Agency's existing proprietary loan processing system while  
23 continuing to meet the demands of the Agency's day-to-day operations; and  
24

25 WHEREAS, MortgageFlex Systems, Inc. ("MortgageFlex") has an existing industry-  
26 compatible loan processing system software product, and extensive experience in analyzing client  
27 systems and processes, adapting and customizing its software product to meet client needs, and  
28 staff believes that MortgageFlex is qualified to customize, install and adapt its software product to  
29 meet the Agency's needs; and  
30

31 WHEREAS, the Agency wishes to enter into a contract whereby MortgageFlex license its  
32 software product to the Agency, install it on the Agency's computer system, adapt it to the  
33 Agency's needs, train Agency staff in its use, assist Agency in its implementation, and provide  
34 related warranty and maintenance services to the Agency; and  
35

36 WHEREAS, the Agency expects that the costs of the development services and licenses is  
37 approximately \$5.7 million over three fiscal years, and that such costs are anticipated to exceed \$1  
38 million in two of those fiscal years; and  
39

40 WHEREAS, Title 25 California Code of Regulations section 13302 requires Board  
41 approval of such vendor contracts in which costs are reasonably expected to exceed \$1 million in  
42 any fiscal year;

1 Resolution 08-34

2 Page 2

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5 NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Agency as  
6 follows:

7

8 1. The Executive Director is authorized to negotiate and execute a contract with  
9 MortgageFlex Systems, Inc. for the licensing, installation and adaptation of its existing loan  
10 processing software product, and provide additional related services, on terms and conditions that  
11 the Executive Director deems reasonable and appropriate.

12

13 I hereby certify that this is a true and correct copy of Resolution 08-34 adopted at a duly  
14 constituted meeting of the Board of Directors of the Agency held on September 18, 2008, at  
15 Burbank, California.

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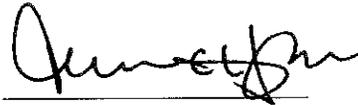
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ATTEST:



Secretary

## RESOLUTION 08-34

APPROVAL TO NEGOTIATE AND ENTER INTO A CONTRACT  
FOR HOMEOWNERSHIP LOAN ORIGINATION SYSTEM PRODUCTS AND SERVICES

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8  
9 WHEREAS, the California Housing Finance Agency ("Agency") currently operates a  
10 computer based loan processing and loan acquisition system to implement its homeownership loan  
11 program; and

12  
13 WHEREAS, the Agency's existing loan processing system is obsolete, at capacity and  
14 must be replaced in order for the Agency to effectively operate the loan programs supported by  
15 that system; and

16  
17 WHEREAS, the replacement of the Homeownership loan processing system requires new  
18 industry-compatible software, and expertise in designing and customizing such software to best  
19 serve the Agency's needs; and

20  
21 WHEREAS, the Agency's staff alone is unable to design and implement appropriate  
22 software necessary to replace the Agency's existing proprietary loan processing system while  
23 continuing to meet the demands of the Agency's day-to-day operations; and

24  
25 WHEREAS, MortgageFlex Systems, Inc. ("MortgageFlex") has an existing industry-  
26 compatible loan processing system software product, and extensive experience in analyzing client  
27 systems and processes, adapting and customizing its software product to meet client needs, and  
28 staff believes that MortgageFlex is qualified to customize, install and adapt its software product to  
29 meet the Agency's needs; and

30  
31 WHEREAS, the Agency wishes to enter into a contract whereby MortgageFlex license its  
32 software product to the Agency, install it on the Agency's computer system, adapt it to the  
33 Agency's needs, train Agency staff in its use, assist Agency in its implementation, and provide  
34 related warranty and maintenance services to the Agency; and

35  
36 WHEREAS, the Agency expects that the costs of the development services and licenses is  
37 approximately \$5.7 million over three fiscal years, and that such costs are anticipated to exceed \$1  
38 million in two of those fiscal years; and

39  
40 WHEREAS, Title 25 California Code of Regulations section 13302 requires Board  
41 approval of such vendor contracts in which costs are reasonably expected to exceed \$1 million in  
42 any fiscal year;

1 Resolution 08-34

2 Page 2

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5

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the Agency as follows:

7

8

1. The Executive Director is authorized to negotiate and execute a contract with MortgageFlex Systems, Inc. for the licensing, installation and adaptation of its existing loan processing software product, and provide additional related services, on terms and conditions that the Executive Director deems reasonable and appropriate.

12

13

I hereby certify that this is a true and correct copy of Resolution 08-34 adopted at a duly constituted meeting of the Board of Directors of the Agency held on September 18, 2008, at Burbank, California.

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ATTEST: \_\_\_\_\_  
Secretary

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3 RESOLUTION 08-35  
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5 RESOLUTION REGARDING HOMEOWNERSHIP  
6 LOAN REFINANCING AUTHORITY  
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9 WHEREAS, the federal Housing and Economic Recovery Act of 2008 was  
10 signed into law on July 30, 2008 (the "Act"); and  
11

12 WHEREAS,; the Act authorizes the issuance of tax-exempt private activity  
13 bonds for the purpose of refinancing certain defined subprime loans, on the terms and  
14 conditions and for the period specified in the Act; and  
15

16 WHEREAS, the California Housing Finance Agency (the "Agency") has been  
17 working to develop a viable loan program using such authority, in order to refinance  
18 such loans; and  
19

20 WHEREAS, Board Resolution 08-03, which authorizes the issuance of tax-  
21 exempt bonds for the purpose of operating a homeownership loan program, and  
22 which authorizes the Executive Director to enter into such agreements and program  
23 documents as may be necessary or appropriate to operate the homeownership loan  
24 program, does not expressly refer to a refinancing program; and  
25

26 WHEREAS, the Board of Directors wishes to amend Resolution 08-03 to  
27 specifically authorize the Executive Director and other officers to enter into such  
28 agreements and program documents as may be necessary or appropriate to implement  
29 a refinancing program as authorized by the Act;  
30

31 NOW, THEREFORE, BE IT RESOLVED by the Board of Directors as  
32 follows:  
33

34 1. Section 11 of Resolution 08-03, is hereby amended to include the  
35 following:  
36

37 "The Executive Director and the other officers of the Agency are hereby  
38 authorized to enter into, for and in the name of the Agency, all documents that  
39 they deem necessary or appropriate in connection with a program of refinancing of  
40 homeownership loans as authorized by the Housing and Economic Recovery Act  
41 of 2008".  
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1 Resolution 08-35

2 Page 2

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5 I hereby certify that this is a true and correct copy of Resolution 08-35 adopted at  
6 a duly constituted meeting of the Board of Directors of the Agency held on  
7 September 18, 2008, at Burbank, California.

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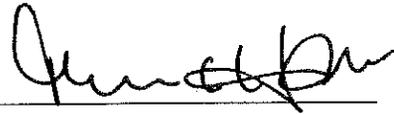
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ATTEST:



Secretary

## RESOLUTION 08-35

RESOLUTION REGARDING HOMEOWNERSHIP  
LOAN REFINANCING AUTHORITY

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9 WHEREAS, the federal Housing and Economic Recovery Act of 2008 was  
10 signed into law on July 30, 2008 (the "Act"); and  
11

12 WHEREAS,; the Act authorizes the issuance of tax-exempt private activity  
13 bonds for the purpose of refinancing certain defined subprime loans, on the terms and  
14 conditions and for the period specified in the Act; and  
15

16 WHEREAS, the California Housing Finance Agency (the "Agency") has been  
17 working to develop a viable loan program using such authority, in order to refinance  
18 such loans; and  
19

20 WHEREAS, Board Resolution 08-03, which authorizes the issuance of tax-  
21 exempt bonds for the purpose of operating a homeownership loan program, and  
22 which authorizes the Executive Director to enter into such agreements and program  
23 documents as may be necessary or appropriate to operate the homeownership loan  
24 program, does not expressly refer to a refinancing program; and  
25

26 WHEREAS, the Board of Directors wishes to amend Resolution 08-03 to  
27 specifically authorize the Executive Director and other officers to enter into such  
28 agreements and program documents as may be necessary or appropriate to implement  
29 a refinancing program as authorized by the Act;  
30

31 NOW, THEREFORE, BE IT RESOLVED by the Board of Directors as  
32 follows:  
33

34 1. Section 11 of Resolution 08-03, is hereby amended to include the  
35 following:  
36

37 "The Executive Director and the other officers of the Agency are hereby  
38 authorized to enter into, for and in the name of the Agency, all documents that  
39 they deem necessary or appropriate in connection with a program of refinancing of  
40 homeownership loans as authorized by the Housing and Economic Recovery Act  
41 of 2008".  
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1 Resolution 08-35

2 Page 2

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5 I hereby certify that this is a true and correct copy of Resolution 08-35 adopted at  
6 a duly constituted meeting of the Board of Directors of the Agency held on  
7 September 18, 2008, at Burbank, California.

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ATTEST: \_\_\_\_\_

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Secretary

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