

CalHFA Board of Directors Single Family Re-Platforming Project



September 12, 2013

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Review of Budget Approval

- The current Single Family hardware and software platform is obsolete, at capacity and does not support the information analysis needs of CalHFA management
- Agency has sought a vendor to provide a new platform for the existing system
- Single Family Re-Platforming Project budget
 - \$1.5 million one-time cost over 2 fiscal years
 - Funds already approved as part of 2013/14 budget
- Requesting Board approval of Resolution 13-12
 - Negotiate and enter into an agreement with the selected vendor
 - Fixed price for one-time cost of implementation

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Single Family Re-Platforming Project Need

- **Business Problem**

- The current system is:
 - Fragile – built in a technical environment that is not sustainable
 - At Capacity - greatly restricts the ability of the Agency to quickly adapt to constantly changing business needs such as adding loan programs or expanding secondary marketing capabilities
 - Obsolete – does not incorporate current mortgage banking or information technology best practices
 - Marginally Responsive – information is not readily available to management to enable effective and timely reporting for analysis to support business decisions

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Single Family Re-Platforming Project Need

- **Objectives of the Single Family Re-Platforming Project are to:**

- Move existing system to a stable and modern technical environment
- Improve business operations and efficiencies
- Provide flexibility necessary to be responsive to change
- Integrate loan processes across business functions
- Improve information quality and integrity
- Provide appropriate and timely access to information for all stakeholders
- Diminish the reliance on paper-driven processes
- Improve services to our customers

To meet these objectives, the Project used the Agency's procurement best practices process to identify the best system solution and vendor

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Single Family Re-Platforming Project Vendor Selection Recommendation

- Summary of Procurement / Selection Process
 - RFP was directly released to five (5) Vendors
 - One vendor expressed interest and submitted a Proposal
 - Public Consulting Group (PCG)
 - Proposal was evaluated
 - Vendor interview conducted
 - References checked
 - Recommendation decision was reached

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Single Family Re-Platforming Project Vendor Selection Recommendation

- Based on the outcomes of the procurement and selection process it was determined that PCG:
 - Offered a comprehensive solution to meet the needs of the Agency
 - Appears capable of successfully completing the Project
 - Appears to be a financially stable company with more than 25 years experience with similar technology consulting projects and a very strong client list
 - Offered significant value at a reasonable price
 - Has successfully completed similar project with CalHFA

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Single Family Re-Platforming Project Vendor Selection Recommendation

- Proposed Project Schedule
 - Project begins October 2013
 - Go-Live October 2014
 - Warranty Period Complete and Final Solution Acceptance – May 2015

- Proposed One-Time Costs - \$1,500,000

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CalHFA Board Approval of Vendor Selection

- Recommendation: Per Resolution 13-12, approve the Agency to negotiate and enter into a contractual relationship with PCG for the design, development and implementation of software and services that will result in a Single Family solution on a new technical platform meeting Agency needs.

- Board Decision
 - Approved / Disapproved

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