Morgan Stanley





Affordable Housing Revenue Bonds, 2023 Series A Board Presentation Materials

September 21, 2023



Affordable Housing Revenue Bonds ("AHRB") 2023A Highlights

- Historically / Since 2008, CalHFA has financed multifamily mortgage loans primarily with conduit bonds and bank private placements
- On August 8, 2023, CalHFA re-entered the bond market with <u>a new flexible parity bond indenture</u> to finance <u>on-balance sheet</u> <u>multifamily mortgage production</u> which will allow CalHFA to <u>retain earnings over time</u>
 - Most new permanent loans are expected to be financed under the newly created AHRB indenture

Overview of CalHFA's 2023A transaction:

- Inaugural sale: \$84,940,000 2023 Series A (Sustainability Bonds) ("2023A Bonds")
 - Use of Proceeds: Financed 570 units within six developments across San Francisco, San Jose, Santa Rosa, Truckee, and Folsom
- Security: The AHRB Trust Indenture is secured by Mortgage Revenues and associated Assets and <u>no GO pledge</u>
- Ratings: The 2023A Bonds are rated Aa2 by Moody's and AA by S&P
- Structure: 100% fixed-rate serials (3.20% 3.95%), a 2038 term (4.125%), and a fixed-rate "soft" put bond (3.60%)
- Strong overcollateralization: 1.33x initial parity position as evidenced below

Initial Parity Position (Excludes Unrestricted Assets)			1 33v
Total Assets	\$113,019,774	Total Liabilities	\$84,940,000
Restricted Sub-Account (8/31/2023)	\$26,538,045		
Special Reserve Fund			
DSRA (2 months P&I of 2023 A Borrower Loans)	\$768,219		
2023A Borrower Loans	\$85,713,510	2023A Bonds	\$84,940,000
Assets		Liabilities	

o Additional \$250 million MF III mortgage loans have been transferred to the Unrestricted Account of the AHRB Special Reserve Fund

2023A Results: The Bond issue attracted **\$411 million** of orders, or 4.8x subscription, allowing Morgan Stanley to reprice 5 to 12.5 basis points lower in yields across the curve



AHRB 2023A Transaction Structure

Transaction Overview

- ✓ CalHFA issued the 2023A Bonds to refinance the Agency's previous financing of six permanent mortgage loans
- ✓ The loans financed multifamily rental housing developments across five counties throughout central and Northern California
- ✓ CalHFA pledged an additional six loans from the MF III Indenture to the Restricted Sub-Account of the Special Reserve Fund
- Costs of Issuance and the Underwriters' Discount were paid with available monies of the Agency

Sources of Funds

Bond Proceeds	\$84,940,000
2023 Series A Mortgage Loans	26,538,045
Other Available Monies	2,687,372
Total Sources	\$114,165,417

Uses of Funds

Deposit to Bond Proceeds Account	\$85,713,510
Deposit to 2023 Series A Restricted Sub-Account	26,538,045
Deposit to Debt Service Reserve Account	768,219
Costs of Issuance	459,790
Underwriters' Discount	685,853
Total Uses	\$114,165,417

Transaction Structure (000s)

2023 Serie	es A-1 Ser	ials and	Terms
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Maturity	Par	Yield	Maturity	Par	Yield
2/1/2024	\$1,190	3.20%	8/1/2024	\$1,975	3.20%
2/1/2025	1,970	3.20%	8/1/2025	2,040	3.25%
2/1/2026	2,040	3.25%	8/1/2026	2,110	3.30%
2/1/2027	2,300	3.35%	8/1/2027	2,375	3.35%
2/1/2028	2,380	3.40%	8/1/2028	2,460	3.45%
2/1/2029	2,470	3.45%	8/1/2029	2,550	3.50%
2/1/2030	2,560	3.60%	8/1/2030	2,180	3.65%
2/1/2031	1,950	3.70%	8/1/2031	1,670	3.75%
2/1/2032	1,420	3.80%	8/1/2032	1,485	3.80%
2/1/2033	1,480	3.85%	8/1/2033	1,545	3.85%
2/1/2034	1,540	3.90%	8/1/2034	1,535	3.90%
2/1/2035	1,450	3.95%	8/1/2035	1,520	3.95%
	•	Term Bond	8/1/2038	8,745	4.125%

2023 Series A-2 Fixed-Rate Soft Put Bond

Maturity	Par	Yield
8/1/2063	30,000	3.60%

All-In TIC: 3.16%



Overview of the 2023A Borrower Loans

Project Name	City	Units	Original Principal Amount	Outstanding Principal Amount ¹	Maturity Date	Balloon Date	Loan Term / Amort. Period	Gross Interest Rate	Earliest Loan Prepay Date	Supplemental Security	Subsidy Program	LIHTC
Bernal Dwellings	SF	160	21,780,000	21,539,042	10/1/2057	10/1/2039	17 years/ 35 years	4.020%	10/1/2032	FHA Risk- Sharing	Earned Surplus; Section 8; RAD/Section 18; SFHA; MOHCD	Yes
Cedar Grove Apartments	Santa Rosa	96	15,000,000	15,000,000	8/1/2063	8/1/2040	17 years/ 40 years	3.700%	8/1/2033	N/A	MIP	Yes
Frishman Hollow II	Truckee	68	7,072,700	7,042,581	3/1/2063	3/1/2040	17 years/ 40 years	4.000%	3/1/2033	N/A	MIP; Town of Truckee; Martis Valley Fund	Yes
Hayes Valley South	SF	110	25,475,329	25,475,329	8/1/2058		35 years/ 35 years	3.980%	8/1/2033	FHA Risk- Sharing	Earned Surplus; Section 8; RAD/Section 18; SFHA; MOHCD	Yes
Leigh Avenue	San Jose	64	\$8,967,000	\$8,841,731	7/1/2052		30 years/ 30 years	5.750%	7/1/2032	FHA Risk- Sharing	Section 8; San Jose; Santa Clara; AHP	Yes
Peterson Place	Folsom	72	7,875,000	7,814,827	11/1/2062	11/1/2039	17 years/ 40 years	4.040%	11/1/2032	N/A	MIP; Folsom; Sacramento	Yes
Total/ Wt. Avg		570	86,170,029	85,713,510			24 years/ 36 years	4.133%				

¹⁾ Outstanding Principal as of August 31, 2023



Overview of the AHRB Indenture Provisions

Provision	Detail
GO (General Obligation) Pledge:	 None. May pledge GO to a given Series of Bonds in Supplemental Indenture (e.g., Funding Agreement: CalHFA agrees to cover loan payment deficiencies)
Pledge of Revenues/Trust Estate:	All Bonds
Permitted Uses of Bond Proceeds:	 Finance, refinance or acquire Borrower Loans (or participations therein) Refunding Bonds Costs of issuance and capitalized interest Debt Service (if shortfall) and hedge payments Reimburse credit facility
Borrower Loans:	 Loan made for a Project (multifamily housing development) or Residential Housing (single family housing structure)
Reserve Accounts:	 Debt Service Reserve Account (for debt service shortfalls – excess to Revenue Account or Redemption Account) Special Reserve Fund (including Restricted Sub-Accounts and Unrestricted Account)
Release of Revenues:	 On each Interest Payment Date (after DSRA, Bond Proceeds Account, Trustee fees, Credit Facility Provider fees, Agency fee, investments, subordinate debt) Pursuant to Cash Flow Statement CalHFA Issuer Fee Not Pursuant to Cash Flow Statement
Additional Bonds:	 Subject to legal limit, Cash Flow Statement Refunding Bonds require certification of DSRA Requirement
Subordinate Debt:	Permitted
Cash Flow Statements:	 Issuance of Bonds Withdrawing Revenues Selling defaulted Borrower Loans Applying Revenues other than to pay down Bonds Purchasing Bonds above par Cross-calling Entering or amending Qualified Hedges
Rating Confirmation:	Amendments
Multi-modal:	• Yes
Loan Prepayments:	 Redemption Account Other Account with Cash Flow Statement and not otherwise prohibited COB for recycling
Loan Covenants:	Obligation to enforce; ability to acquire
Amendments:	Permitted for a Series upon tender or redemption
Events of Default:	 Payment default; covenant default with 45-day cure Series Event of Default with Penalty Rate (does not constitute an Indenture Event of Default)
Remedies:	Trustee enforcement for Indenture Event of Default only
Recycling:	Provisions to accommodate recycling to preserve volume cap



Summary of Affordable Housing Revenue Bonds Indenture

Establishment of Accounts

Bond Proceeds Account

Proceeds from the sale of Bonds

Revenue Account

All Pledged Receipts and Recoveries of Principal

Redemption Account

Monies allocated for the payment, purchase, or redemption of Bonds

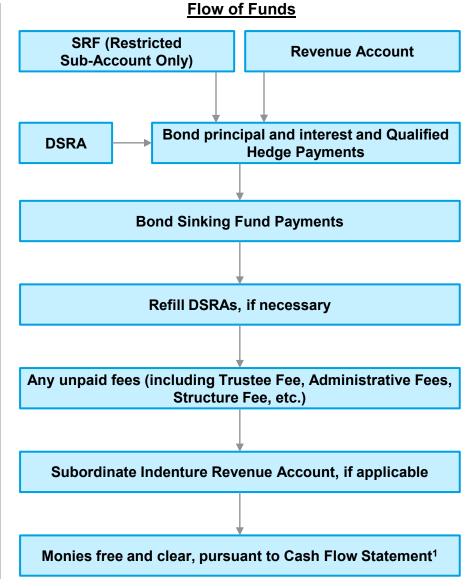
Debt Service Reserve Account ("DSRA")

- Sum of Series Debt Service Reserve Account Requirements
- Initial Requirement of 2 months of mortgage loan principal and interest

Special Reserve Fund ("SRF")

- Initially seeded with ~276 million mortgage loans transferred from MF III
- Restricted Sub-Accounts and Unrestricted Account

Rebate Fund



¹⁾ A Cash Flow Certificate may be filed in order to take actions relating to amending Borrower Loans if such amendments do not materially adversely affect the cash flow projections contained in the last Cash Flow Statement



2023A Offering Statement

NEW ISSUE—BOOK-ENTRY ONLY

Moody's/S&P: "Aa2"/"AA" (see "RATINGS" herein)

This cover page contains information for quick reference only. It is not a summary of the information contained in this Official Statement. Investors must read the entire Official Statement to obtain information essential to making an informed investment decision

\$84,940,000 CALIFORNIA HOUSING FINANCE AGENCY

Affordable Housing Revenue Bonds

\$54,940,000 2023 Series A-1 (Non-AMT) (Sustainability Bonds) \$30,000,000 2023 Series A-2 (Non-AMT) (Sustainability Bonds)

Dated: Date of delivery

Cal HFA

Due: as shown on the inside cover page

The Agency will use the proceeds of the Affordable Housing Revenue Bonds, 2023 Series A-1 (the "2023 Series A-1 Bonds") and Affordable Housing Revenue Bonds, 2023 Series A-2 (the "2023 Series A-2 Bonds" and, collectively with the 2023 Series A-1 Bonds, the "2023 Series A Bonds") to refinance the Agency's previous financing of six (6) permanent mortgage loans (the "2023 Series A Borrower Loans") for six (6) multifamily rental housing developments (collectively, the "2023 Series A Projects"). See "PLAN OF FINANCING."

Sustainability Bonds Designation

Agency has designated the 2023 Series A Bonds as "Sustainability Bonds." See "DESIGNATION OF THE 2023 SERIES A BONDS AS SUSTAINABILITY BONDS."

Tax Exemption

In the opinion of Orrick, Herrington & Sutcliffe LLP, Bond Counsel to the Agency, based upon an analysis of existing laws, regulations, rulings and court decisions, and assuming, among other matters, the accuracy of certain representation and compliance with certain covenants, interest on the 2023 Series A Bonds is excluded from gross income for federal income tax purposes under Section 103 of the Internal Revenue Code of 1986 (the "Code"), except that no opinion is expressed as to the status of interest on any 2023 Series A Bond for any period that such 2023 Series A Bond is held by a "substantial user" of the facilities financed or refinanced by the 2023 Series A Bonds or by a "related person" within the meaning of Section 147(a) of the Code. In the further opinion of Bond Counsel, interest on the 2023 Series A Bonds is not a specific preference item for purposes of the federal individual alternative minimum tax. Bond Counsel observes that, for tax years beginning after December 31, 2022, interest on the 2023 Series A Bonds included in adjusted financial statement income of certain corporations is not excluded from the federal corporate alternative minimum tax. Bond Counsel is also of the opinion that interest on the 2023 Series A Bonds is exempt from State of California personal income taxes. Bond Counsel expresses no opinion regarding any other tax consequences related to the ownership or disposition of, or the amount, accrual or receipt of interest on, the 2023 Series A Bonds. See "TAX MATTERS."

Redemption of 2023 Series A Bonds The 2023 Series A Bonds are subject to redemption prior to maturity as described herein. See "DESCRIPTION OF THE

2023 SERIES A-1 BONDS" and "DESCRIPTION OF THE 2023 SERIES A-2 BONDS."

Mandatory Tender of 2023 Series A-2 Bonds

The 2023 Series A-2 Bonds are subject to mandatory tender at the option of the Agency on August 1, 2026 or such earlier date on or after February 1, 2026 as determined by the Agency for all or a portion of the 2023 Series A-2 Bonds, subject to the provisions described herein regarding subsequent mandatory tender

The Agency has no liability or obligation to pay or make available the Purchase Price on the Mandatory Tender Date. Failure to pay the Purchase Price of the 2023 Series A-2 Bonds does not, in and of itself, constitute an Event of Default under the Indenture. In the event that the Purchase Price or the Redemption Price of the 2023 Series A-2 Bonds is not paid, the Outstanding 2023 Series A-2 Bonds will bear interest at a rate equal to 9% per annum from the Mandatory Tender Date to but not including the date of purchase, redemption or maturity, as applicable. This Official Statement in general describes the 2023 Series A-2 Bonds only prior to the Mandatory Tender Date or the earlier date, if any, on which the 2023 Series A-2 Bonds are purchased upon mandatory tender at the option of the Agency.

See "DESCRIPTION OF THE 2023 SERIES A-2 BONDS."

The 2023 Series A Bonds will bear interest at the rates and payable on the dates set forth on the inside cover page of

The 2023 Series A Bonds are limited obligations of the Agency and will be payable solely from and secured by the Revenues and assets pledged therefor pursuant to the Indenture, including, without limitation, certain payments to be made under or with respect to the 2023 Series A Borrower Loans and the 2023 Series A Restricted Assets. The 2023 Series A Bonds are the first series of Bonds being issued under the Indenture and will be secured on a parity with and will be entitled to the same benefit and security as other Bonds (other than Subordinate Bonds) to be issued in the future under the Indenture, except as described herein.

Neither the Agency, any of its members, the State of California, nor any political subdivision thereof (except the Agency, to the limited extent set forth in the Indenture) nor any public agency shall in any event be liable for the payment of the principal or Redemption Price of, premium (if any) or interest on the 2023 Series A Bonds or for the performance of any pledge, obligation or agreement of any kind whatsoever except as set forth in the Indenture, and none of the 2023 Series A Bonds or any of the Agency's agreements or obligations shall be construed to constitute an indebtedness of or a pledge of the faith and credit of or a loan of the credit of or a moral obligation of any of the foregoing within the meaning of any constitutional or statutory provision whatsoever. The Agency has no taxing power.

Bond Counsel

Orrick, Herrington & Sutcliffe LLP.

Underwriters' Counsel Disclosure Counsel

Kutak Rock LLP. Orrick, Herrington & Sutcliffe LLP.

U.S. Bank Trust Company, National Association.

2023 Series A Bonds are expected to be delivered on or about August 24, 2023.

Citigroup

Book-Entry System

The Depository Trust Company. See APPENDIX E - "Book-Entry Only System." The 2023 Series A Bonds are offered when, as and if issued and received by the Underwriters, subject to the approval as to their legality by Orrick, Herrington & Sutcliffe, LLP, Bond Counsel to the Issuer, and certain other conditions. The

Morgan Stanley

Ramirez & Co., Inc.

BofA Securities Dated: August 9, 2023

Barclays

MATURITIES, PRINCIPAL AMOUNTS, INTEREST RATES, PRICES

\$54,940,000 2023 Series A-1 Bonds (Sustainability Bonds)

\$46,195,000 2023 Series A-1 Fixed Rate Serial Bonds

Due	Amount	Interest Rate	Price	CUSIP No.
Feb. 1, 2024	\$1,190,000	3.20%	100%	13032WAA2
Aug. 1, 2024	1,975,000	3.20	100	13032WAB0
Feb. 1, 2025	1,970,000	3.20	100	13032WAC8
Aug. 1, 2025	2,040,000	3.25	100	13032WAD6
Feb. 1, 2026	2,040,000	3.25	100	13032WAE4
Aug. 1, 2026	2,110,000	3.30	100	13032WAF1
Feb. 1, 2027	2,300,000	3.35	100	13032WAG9
Aug. 1, 2027	2,375,000	3.35	100	13032WAH7
Feb. 1, 2028	2,380,000	3.40	100	13032WAJ3
Aug. 1, 2028	2,460,000	3.45	100	13032WAK0
Feb. 1, 2029	2,470,000	3.45	100	13032WAL8
Aug. 1, 2029	2,550,000	3.50	100	13032WAM6
Feb. 1, 2030	2,560,000	3.60	100	13032WAN4
Aug. 1, 2030	2,180,000	3.65	100	13032WAP9
Feb. 1, 2031	1,950,000	3.70	100	13032WAQ7
Aug. 1, 2031	1,670,000	3.75	100	13032WAR5
Feb. 1, 2032	1,420,000	3.80	100	13032WAS3
Aug. 1, 2032	1,485,000	3.80	100	13032WAT1
Feb. 1, 2033	1,480,000	3.85	100	13032WAU8
Aug. 1, 2033	1,545,000	3.85	100	13032WAV6
Feb. 1, 2034	1,540,000	3.90	100	13032WAW4
Aug. 1, 2034	1,535,000	3.90	100	13032WAX2
Feb. 1, 2035	1,450,000	3.95	100	13032WAY0
Aug. 1, 2035	1,520,000	3.95	100	13032WAZ7

\$8,745,000 4.125% 2023 Series A-1 Fixed Rate Term Bonds due August 1, 2038—Price 100% CUSIP No.†13032WBA1

\$30,000,000 2023 Series A-2 Bonds (Sustainability Bonds)

\$30,000,000 3.60% 2023 Series A-2 Fixed Rate Term Bonds due August 1, 2063—Price 100% CUSIP No. 13032WBB9

Mandatory Tender Date^{††}: August 1, 2026 Redeemable on or after: February 1, 2026 Maximum Rate: 9%

Interest Payment Dates: Interest on the 2023 Series A Bonds is payable on February 1 and August 1, commencing February 1, 2024, and on any redemption or tender date.

Authorized Denominations: \$5,000 or any integral multiple thereof

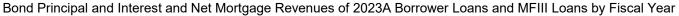
[†] CUSIP numbers have been assigned by an independent company not affiliated with the Agency and are included solely for the convenience of the owners of the 2023 Series A Bonds. The Agency is not responsible for the selection or uses of these CUSIP numbers, and no representation is made as to their correctness on the 2023 Series A Bonds or as indicated above. The CUSIP number for a specific maturity is subject to being changed after the issuance of the 2023 Series A Bonds as a result of various subsequent actions including, but not limited to, a refunding in whole or in part of such maturity, tender and remarketing, or as a result of the procurement of secondary market portfolio insurance or other similar enhancement by investors that is applicable to all or a portion of certain maturities of the 2023 Series A Bonds.

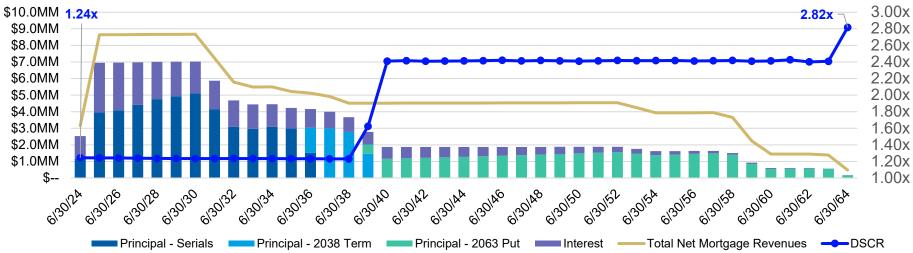
The 2023 Series A-2 Bonds are subject to mandatory tender for purchase (with no right to retain) on or after August 1, 2026 or such earlier date on or after February 1, 2026 as determined by the Agency for all or a portion of the 2023 Series A-2 Bonds, subject to the provisions described herein regarding subsequent mandatory tender.



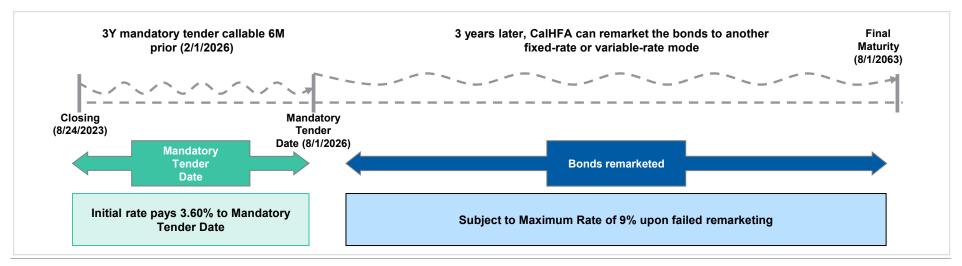
2023A Bond Structure and Mechanics

AHRB Bond Structure





2023 A-2 Fixed-Rate Soft Put Bond Mechanics





Designation of 2023A Bonds as Sustainability Bonds

	 CalHFA is designating the 2023A Bonds as Sustainability Bonds based on the use of proceeds to refinance permanent mortgage loans for six multifamily rental housing projects that provide affordable housing and include energy efficiency standards and features 								
	_	designation of the 2023A Bonds reflects the use Guidelines" and mapping to four United Nations S							
	UNSDG	Sustainability Bond Principles	Green Bond Principles						
Use of Proceeds	Goal 1: o Poverty	Affordable Housing, Socioeconomic Advancement and Empowerment, Access to Essential Services	Climate Change Adaptation						
	Goal 7: ffordable and Clean Eergy	Affordable Basic Infrastructure	Energy Efficiency						
	Goal 10: educed Inequaies	Socioeconomic Advancement and Empowerment, Access to Essential Services							
	Goal 11: ustainable Cities ad Communities	Affordable Housing, Affordable Basic Infrastructure, Socioeconomic Advancement and Empowerment	Green Buildings						
Project Evaluation and Selection	levels which low and mode selected by the Agency, C and an allocation of LIHTC – Applicants are required to Standards Code. Further,	CTCAC review whether a project is expected to prerate income individuals and families can afford. The DLAC and CTCAC to receive financing, an allocator, respectively demonstrate that the applicable project will satisfy applicants have provided an executed contract be lesign and construction as necessary to meet the	The 2023A Projects were each tion of tax-exempt bond authority, the 2019 California Green Building etween the applicant and an energy						
Management of Proceeds	The proceeds of the 2023A Borrower Loans for the 202	A Bonds will be immediately transferred to the Ago 23A Projects	ency to refinance the 2023A						
Post-Issuance Reporting	The proceeds of the 2023A Bonds will be used to refinance loans that were originally made prior to the date of issuance of the 2023A Bonds. Because the Agency has provided certain information and because the proceeds of the 2023A Bonds will be spent on the date of issuance of the 2023A Bonds to refinance the existing 2023A Borrower Loans, there is no additional information to report with respect to the use of the proceeds of the 2023A Bonds The proceeds of the 2023A Bonds will be used to refinance loans that were originally made prior to the date of issuance of the 2023A Bonds to refinance the existing 2023A Bonds to refinance the proceeds of the 2023A Bonds.								



Mapping ICMA Standards to the UN SDGs 🗘



"At PIMCO, we believe that securities can be created to target a range of impact outcomes based on the SDGs, without compromising on investment return potential, and in some cases even enhancing it."

"We are also engaging with issuers to encourage them to map revenues to SDGs as well as to report more broadly on SDG progress."

Scott A. Mather, CIO U.S. Core Strategies





































Examples of Mapping of Selected SBG Project Categories to the SDGs:

SDG	SBP Category	Example Indicator					
1 POVERTY 作 ····································	Affordable Housing Socioeconomic Advancement and Empowerment	 Products and services serving low-income groups Access to financial services, including microfinance 					
7 AFFORMARIE AND CLEAN ENERGY	Energy Efficiency Renewable Energy	Number of people with access to affordable clean/efficient energy products/services (e.g. clean cooking stoves) Renewable energy produced					
11 SUSTAINABLE CITIES AND COMMUNITIES	Affordable Housing Affordable Basic Infrastructure Socioeconomic Advancement and Empowerment	Inadequate housing Convenient access to public transport					



Series 2023 Sustainability Bonds Loan Detail

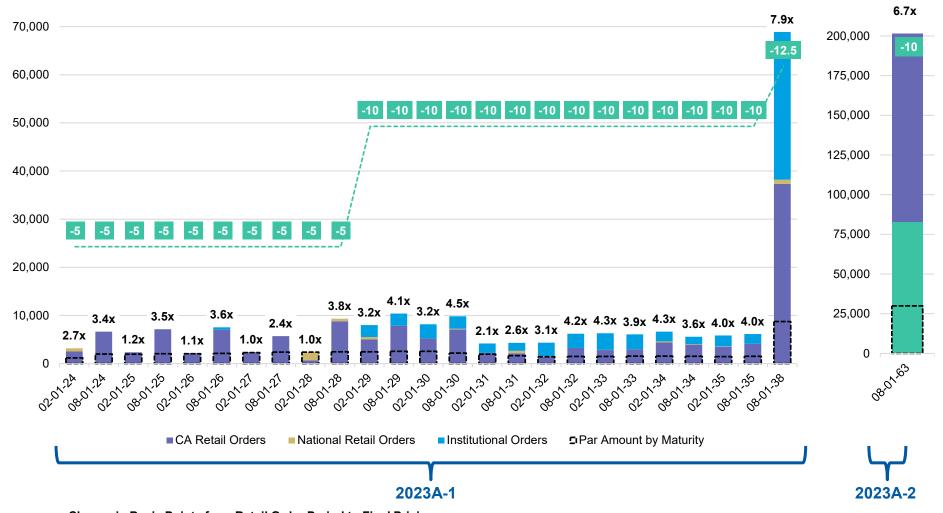
Project Name	Address	New Construction vs. Rehab	Total Development / Rehab Costs	Total Units	Ехр	ected (t-Aside below:		down a	t or	Title 24 California Building Standard Code	Expected Green Building Standard	Environmental Characteristics
					30% AMI	40% AMI	50% AMI	60% AMI	70% AMI	80% AMI	Mgr			
Bernal Dwellings	3138 Kamille Ct., San Francisco, 94110 (City and County of San Francisco)	Rehab	\$85,780,000	160			35	120		4	1	Yes	2019 Cal Title 24; SF MOHCD; GreenPoint	ENERGYSTAR® appliances, water heater, lighting, low-flow toilets, low-flow showerheads
Cedar Grove Apartments	3422 Santa Rosa Ave., Santa Rosa, 95407 (Sonoma County)	New Construction	55,750,000	96			48		47	-	1	Yes	2019 Cal Title 24	ENERGYSTAR® appliances, low-water use landscaping
Frishman Hollow II	11026 Rue Ivy, Truckee, CA 96161 (Nevada County)	New Construction	34,205,700	68			33	14	7	13	1	Yes	2019 Cal Title 24	ENERGYSTAR® appliances, low-water use landscaping, modular construction
Hayes Valley South	401 Rose St., San Francisco, 94102 (City and County of San Francisco)	Rehab	79,060,329	110			66	43			1	Yes	2019 Cal Title 24; SF MOHCD; GreenPoint	ENERGYSTAR® appliances, roof insulation, windows, gas furnace, lighting, PV solar
Leigh Avenue Senior	1030 Leigh Ave., San Jose, 95126 (Santa Clara County)	New Construction	35,874,500	64	20	23		20			1	Yes	2019 Cal Title 24; Santa Clara; LEED Platinum; HomeFree	ENERGYSTAR® appliances, lighting, low electric usage, low- water use landscaping, building materials
Peterson Place	1105 Blue Ravine Road, Folsom, 95630 (Sacramento County)	New Construction	30,225,000	72	8		34			29	1	Yes	2019 Cal Title 24	ENERGYSTAR® appliances, lighting, low- water use landscaping
Total			\$320,529	570	28	23	216	197	54	46	6			



CalHFA AHRB 2023A Order Results and Pricing Adjustments

Pricing Benefit and Total Orders by Type and Maturity

Subscription (x)



Change in Basis Points from Retail Order Period to Final Pricing



Orders and Allotments by Maturity

2023 A-1 and A-2

Dollars in Thousands

Dollars in Thous	anus	Ret	tail	Institu	tional	Membe	r/Stock	Tota	al
Maturity	Par	Orders	Allotments	Orders	Allotments	Orders	Allotments	Orders	Allotments
2023 Series A-1	(Non-AMT)								
02-01-2024	\$1,190	\$3,175	\$1,190	\$	\$	\$	\$	\$3,175	\$1,190
02-01-2025	1,970	2,350	1,970					2,350	1,970
02-01-2026	2,040	2,200	2,040					2,200	2,040
02-01-2027	2,300	2,375	2,300					2,375	2,300
02-01-2028	2,380	2,380	2,380					2,380	2,380
02-01-2029	2,470	5,525	1,235	2,485	1,235			8,010	2,470
02-01-2030	2,560	5,235	1,280	2,930	1,280			8,165	2,560
02-01-2031	1,950	2,210	975	1,975	975			4,185	1,950
02-01-2032	1,420	1,520	710	2,840	710	1,000		5,360	1,420
02-01-2033	1,480	2,860	740	3,460	740	1,000		7,320	1,480
02-01-2034	1,540	4,605	770	2,030	770	1,000		7,635	1,540
02-01-2035	1,450	3,575	725	2,275	725	4,350		10,200	1,450
08-01-2024	1,975	6,625	1,975					6,625	1,975
08-01-2025	2,040	7,135	2,040					7,135	2,040
08-01-2026	2,110	7,035	1,610	500	500			7,535	2,110
08-01-2027	2,375	5,725	2,375					5,725	2,375
08-01-2028	2,460	9,325	2,460					9,325	2,460
08-01-2029	2,550	7,860	1,275	2,525	1,275			10,385	2,550
08-01-2030	2,180	7,240	1,090	2,580	1,090			9,820	2,180
08-01-2031	1,670	2,655	835	1,670	835			4,325	1,670
08-01-2032	1,485	3,235	745	2,970	740			6,205	1,485
08-01-2033	1,545	2,985	775	3,080	770			6,065	1,545
08-01-2034	1,535	4,060	770	1,525	765			5,585	1,535
08-01-2035	1,520	4,120	760	2,015	760	4,560		10,695	1,520
08-01-2038	8,745	38,230	4,525	30,670	4,220	18,745		87,645	8,745
Subtotal	\$54,940	\$144,240	\$37,550	\$65,530	\$17,390	\$30,655	\$	\$240,425	\$54,940
2023 Series A-2	(Non-AMT)								
08-01-2063	30,000	118,540	15,000	83,000	15,000	15,000		216,540	30,000
Subtotal	\$30,000	\$118,540	\$15,000	\$83,000	\$15,000	\$15,000		\$216,540	\$30,000
Grand Total	\$84,940	\$262,780	\$52,550	\$148,530	\$32,390	\$45,655	\$	\$456,965	\$84,940

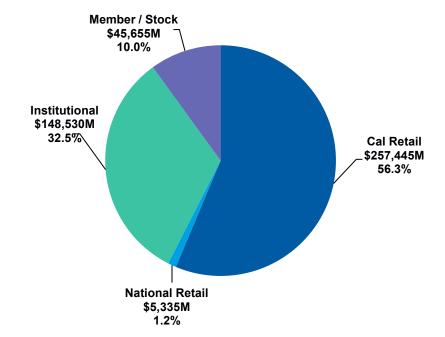


Orders and Allotments by Investor Type

2023 A-1 and A-2

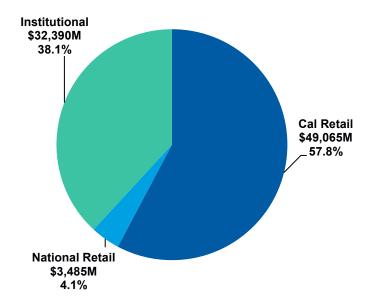
Total Orders by Investor Type

Total = \$456,965M



Total Allotments by Investor Type

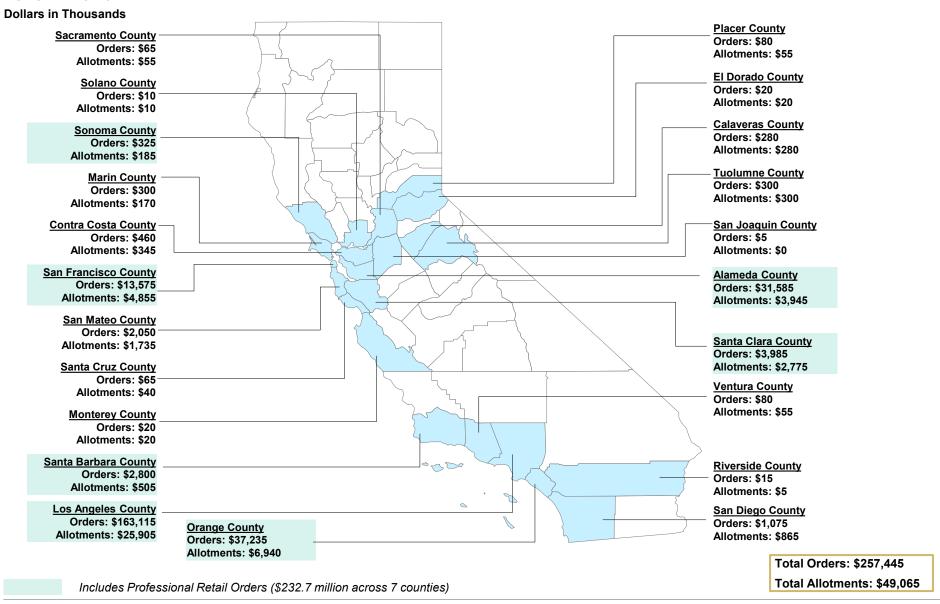
Total = \$84,940M





CA Retail Orders and Allotments by County

2023 A-1 and A-2





Orders and Allotments by Underwriter

2023 A-1 and A-2

Dollars in Thousands

			Reta	il									
	California		Natior	National		al	Institut	ional	Member	r	Total		
	Orders A	Allotments	Orders Allotments		Orders Allotments		Orders Allotments		Orders Allotments		Orders Allotments		
Senior Manager													
Morgan Stanley	\$245,285	\$40,195	\$2,315	\$1,685	\$247,600	\$41,880	\$139,530	\$30,890	\$	\$	\$387,130	\$72,770	
Subtotal	245,285	40,195	2,315	1,685	247,600	41,880	139,530	30,890			387,130	72,770	
Co-Senior Manager													
Barclays									25,970		25,970		
Subtotal									25,970		25,970		
Co-Managers													
Citi	8,495	6,175	2,670	1,615	11,165	7,790					11,165	7,790	
BofA Securities	3,665	2,695	350	185	4,015	2,880			11,715		15,730	2,880	
Ramirez							9,000	1,500	7,970		16,970	1,500	
Subtotal	12,160	8,870	3,020	1,800	15,180	10,670	9,000	1,500	19,685		43,865	12,170	
Total	\$257,445	\$49,065	\$5,335	\$3,485	\$262,780	\$52,550	\$148,530	\$32,390	\$45,655		\$456,965	\$84,940	



Orders and Allotments by Institution

2023 A-1 and A-2

Dollars in Thousands

Donars III Thousands	2023 A	1	2023 A	\-2	Total						
	Orders	Allotments	Orders	Allotments	Orders		Allotments (%)				
Belle Haven	\$36,960	\$3,760	\$30,000	\$3,250	\$66,960	\$7,010	10%				
Vanguard	17,145	6,140	15,000	2,500	32,145	8,640	27%				
Retail (Individual)	30,310	20,475	40	40	30,350	20,515	68%				
Income Research & Mgmt.			30,000	3,250	30,000	3,250	11%				
Invesco			30,000	4,000	30,000	4,000	13%				
KORE Private Wealth	9,875	1,505	20,000	3,000	29,875	4,505	15%				
Thornburg	6,655	915	15,000	2,500	21,655	3,415	16%				
PIMCO	17,060	6,175			17,060	6,175	36%				
Northern Trust	16,920	6,690			16,920	6,690	40%				
Fidelity Investments			15,000	2,500	15,000	2,500	17%				
Putnam Investment Management			15,000	2,500	15,000	2,500	17%				
Baird			15,000	2,500	15,000	2,500	17%				
Blackrock	11,140	1,695			11,140	1,695	15%				
Williams, Jones & Associates	10,340	450			10,340	450	4%				
Denver Investment Advisors	1,485	245	8,500	1,460	9,985	1,705	17%				
Nuveen	9,260	1,230			9,260	1,230	13%				
Rockefeller	9,010	95			9,010	95	1%				
Eaton Vance	2,000		7,000	1,500	9,000	1,500	17%				
Principal Global	8,745	750			8,745	750	9%				
NAVAID	5,000	720			5,000	720	14%				
MFS	4,250	800			4,250	800	19%				
Evercore Wealth Management	2,580	400			2,580	400	16%				
Columbia	2,185	810			2,185	810	37%				
Smith Affiliated	2,000				2,000		0%				
U.S. Trust	2,000	1,050			2,000	1,050	53%				
Gulfstream Partners	1,900	400			1,900	400	21%				
GSAM	1,680	300			1,680	300	18%				
John Hancock			1,000	1,000	1,000	1,000	100%				
Wells Fargo	450	200			450	200	44%				
SilverCrest Asset Management	435	35			435	35	8%				
SIT	250				250		0%				
Eagle Asset Management	135	100			135	100	74%				
Total	\$209,770	\$54,940	\$201,540	\$30,000	\$411,310	\$84,940	21%				



CalHFA Pricing Results vs. Comparable Transactions

CalHFA priced as much as 41 basis points tighter versus recent comparable housing transactions

ssuer		California HFA							Compara	ble Tran	sactions	3								
cale	Date:	8/8/2023																		
Call D	ate:	8/1/2032		2032			FHFC	NE IFA			HOC Montg Co		NC HFA			IN HCDA				
Credit	edit: AHRB 2023A		HN	HMRB 2023-3			SFHRB 2023E			MPB 2023A			HORB 51			SFMRB 2023C-1				
Total Par: \$85.700MM				Aaa// \$64mm				/AAA/			A2 //			1/AA+/		Aaa/				
	s (M/S/F):	Aa2/AA/NR	\$				70mm		\$	57mm		\$199mm			\$45mm					
Settler		8/24/2023		MS			JPM			Jef			RBC		RBC					
Fax St	atus:	Exempt					Tue 8/8		V	/ed 8/2			ue 8/1		T	ue 7/25		Thu	7/20	
		Final P	ricing																	
V	Maderate	1D B	O-II D-4	0	Viald	0	vs. d CalHFA Yield		vs. Spread CalHFA Yield		vs. Spread CalHFA Yield		vs. Spread CalHFA Yield		V:-L:	vs. Spread CalHFA				
Year 1	Maturity MN 2/1/2024 3.32		Call Date NC	Spread (12)	Yield 3.200%	Spread	CaiHFA	rieid	Spread (+24	Yield 3.40%	Spread (JaimrA	Yield	Spread	Caimpa	Yield	Spread Cal	пΓΑ	Yiel
1	8/1/2024 3.30		NC NC	(10)	3.200%	5	+15	3.35%	13	+23	3.40%				23	+33	3.25%			
2	2/1/2025 3.22		NC	(2)	3.200%	11	+13	3.35%	24	+26	3.40%				31	+33	3.25%			
2	8/1/2025 3.14		NC	11	3.250%	25	+14	3.40%	32	+21	3.40%				40	+29	3.25%			
3	2/1/2026 3.04		NC	21	3.250%	35	+14	3.40%	40	+19	3.40%				49	+28	3.25%			
3	8/1/2026 2.97		NC	33	3.300%	47	+14	3.45%	47	+14	3.40%				56	+23	3.25%			
4	2/1/2027 2.87	7% 2,335,000	NC	48	3.350%	62	+14	3.50%	62	+14	3.45%									
4	8/1/2027 2.84	2,415,000	NC	51	3.350%	71	+20	3.55%	69	+18	3.50%									
5	2/1/2028 2.81	% 2,415,000	NC	59	3.400%	79	+20	3.60%	73	+14	3.50%				84	+25	3.38%			
5	8/1/2028 2.79	9% 2,495,000	NC	66	3.450%	81	+15	3.60%	79	+13	3.55%				88	+22	3.40%			
6	2/1/2029 2.75		NC	70	3.450%	90	+20	3.65%	86	+16	3.55%	106	+36	3.70%						
6	8/1/2029 2.73		NC	77	3.500%	97	+20	3.70%	92	+15	3.60%	108	+31	3.70%	99	+22	3.50%			
7	2/1/2030 2.68		NC	92	3.600%	112	+20	3.80%	112	+20	3.75%	128	+36	3.85%						
7	8/1/2030 2.68		NC	97	3.650%	117	+20	3.85%	117	+20	3.80%	128	+31	3.85%	119	+22	3.65%			
8	2/1/2031 2.64		NC	106	3.700%	126	+20	3.90%	126	+20	3.85%	147	+41	4.00%						
8	8/1/2031 2.64		NC	111	3.750%	126	+15	3.90%	131	+20	3.90%	147	+36	4.00%	133	+22	3.75%			
9	2/1/2032 2.65		NC	115	3.800%	135	+20	4.00%	135	+20	3.95%	151	+36	4.05%	4.40	. 07	0.050/			
9	8/1/2032 2.65		NC 0/4/0000	115	3.800%	135	+20	4.00%	135	+20	3.95%	156	+41	4.10%	142	+27	3.85%			
10 10	2/1/2033 2.70 8/1/2033 2.72		8/1/2032 8/1/2032	115 113	3.850% 3.850%	130 128	+15 +15	4.00%	129 132	+14	3.95% 4.00%	154 152	+39	4.13% 4.13%	140	+25 +27	3.88%			
11	2/1/2034 2.76		8/1/2032	113	3.850%	130	+15	4.00%	132	+19	4.00%	152	+39	4.15%	140	+27	3.95%	148 +	3/1	4.00
11	8/1/2034 2.70		8/1/2032	110	3.900%	126	+16	4.05%	130	+20	4.05%	148	+38	4.15%	139	+29	3.95%	144 +		4.00
12	2/1/2035 2.83		8/1/2032	112	3.950%	120	. 10	7.0070	127	+15	4.05%	150	+38	4.20%	136	+24	3.95%	141 +		4.00
12	8/1/2035 2.88		8/1/2032	107	3.950%				122	+15	4.05%	145	+38	4.20%	131	+24	3.95%	136 +		4.00
15	8/1/2038 3.23	8% 8,840,000	8/1/2032	90	4.125%	107	+18	4.30%	113	+24	4.30%	124	+35	4.35%	117	+28	4.25%	113 +	23	4.139
		Fixed Rate																		
3	8/1/2026 2.97	7% 30,000,000	2/1/2026	63	3.600%															





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