# HOMEOWNERSHIP LOAN PORTFOLIO <br> DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

August 31, 2018

|  | Reconciled Loan Delinquency Summary <br> All Active Loans By Insurance Type |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
|  |  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  |  | Count | 30-Day | Count | 60-Day | Count | 90(+) Day | Count | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,763 | \$ | 387,318,009 |  | 33.89\% | 203 | 4.26\% | 71 | 1.49\% | 67 | 1.41\% | 341 | 7.16\% |
| VA | 84 |  | 5,869,154 |  | 0.51\% | 3 | 3.57\% | 0 | 0.00\% | 3 | 3.57\% | 6 | 7.14\% |
| RHS | 62 |  | 9,295,283 | 0.81\% | 1 | 1.61\% | 2 | 3.23\% | 1 | 1.61\% | 4 | 6.45\% |
| Total Government: | 4,909 |  | 402,482,447 | 35.21\% | 207 | 4.22\% | 73 | 1.49\% | 71 | 1.45\% | 351 | 7.15\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | - |  | -- | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% |
| No Reinsurance without MI | 858 |  | 192,824,629 | 16.87\% | 31 | 3.61\% | 9 | 1.05\% | 27 | 3.15\% | 67 | 7.81\% |
| Originated with no MI | 2,374 |  | 338,139,200 | 29.58\% | 70 | 2.95\% | 14 | 0.59\% | 30 | 1.26\% | 114 | 4.80\% |
| MI Cancelled* | 1,318 |  | 209,584,709 | 18.34\% | 24 | 1.82\% | 10 | 0.76\% | 14 | 1.06\% | 48 | 3.64\% |
| Total Conventional: | 4,550 |  | 740,548,539 | 64.79\% | 125 | 2.75\% | 33 | 0.73\% | 71 | 1.56\% | 229 | 5.03\% |
| Total CalHFA | 9,459 | \$ | 1,143,030,986 | 100.00\% | 332 | 3.51\% | 106 | 1.12\% | 142 | 1.50\% | 580 | 6.13\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with 20\% equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Loan } \\ & \text { Count } \end{aligned}$ | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,763 | \$ | 387,318,009 |  | 33.89\% | 203 | 4.26\% | 71 | 1.49\% | 67 | 1.41\% | 341 | 7.16\% |
| VA | 84 |  | 5,869,154 | 0.51\% | 3 | 3.57\% | 0 | 0.00\% | 3 | 3.57\% | 6 | 7.14\% |
| RHS | 62 |  | 9,295,283 | 0.81\% | 1 | 1.61\% | 2 | 3.23\% | 1 | 1.61\% | 4 | 6.45\% |
| Conventional - with MI | 266 |  | 50,221,326 | 4.39\% | 8 | 3.01\% | 5 | 1.88\% | 7 | 2.63\% | 20 | 7.52\% |
| Conventional - w/o MI | 3,229 |  | 453,839,584 | 39.70\% | 85 | 2.63\% | 20 | 0.62\% | 36 | 1.11\% | 141 | 4.37\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 104 |  | 26,259,262 | 2.30\% | 5 | 4.81\% | 2 | 1.92\% | 2 | 1.92\% | 9 | 8.65\% |
| Conventional - w/o MI | 129 |  | 22,704,254 | 1.99\% | 5 | 3.88\% | 0 | 0.00\% | 1 | 0.78\% | 6 | 4.65\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 488 |  | 116,344,041 | 10.18\% | 18 | 3.69\% | 2 | 0.41\% | 18 | 3.69\% | 38 | 7.79\% |
| Conventional - w/o MI | 334 |  | 71,180,071 | 6.23\% | 4 | 1.20\% | 4 | 1.20\% | 7 | 2.10\% | 15 | 4.49\% |
| Total CalHFA | 9,459 | \$ | 1,143,030,986 | 100.00\% | 332 | 3.51\% | 106 | 1.12\% | 142 | 1.50\% | 580 | 6.13\% |
|  | Weighted | er | e of conventiona | l loans: | 125 | 2.75\% | 33 | 0.73\% | 71 | 1.56\% | 229 | 5.03\% |

*All IOP loans were converted to fixed (amortizing) loans.

## August 31, 2018

DOVENMUEHLE MORTGAGE
Federal Guaranty
Conventional
GUILD MORTGAGE
Federal Guaranty
Conventional
WELLS FARGO HOME MORTGAGE
Federal Guaranty
Conventional
NATIONSTAR MORTGAGE
Federal Guaranty
Conventional
CITIMORTGAGE, INC.
Federal Guaranty
Conventional
Total CalHFA

| Loan Count | Balance |  | \% of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan  <br> Count  <br>   |  | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  | Count | \% |  |  |  |  |
| 1,812 | \$ | 180,270,698.96 |  |  | 15.77\% | 79 | 4.36\% | 28 | 1.55\% | 31 | 1.71\% | 138 | 7.62\% |
| 3,170 |  | 551,016,972.55 | 48.21\% | 77 | 2.43\% | 23 | 0.73\% | 53 | 1.67\% | 153 | 4.83\% |
| 4,982 | \$ | 731,287,671.51 | 63.98\% | 156 | 3.13\% | 51 | 1.02\% | 84 | 1.69\% | 291 | 5.84\% |
| 1,411 | \$ | 120,319,120.34 | 10.53\% | 58 | 4.11\% | 17 | 1.20\% | 20 | 1.42\% | 95 | 6.73\% |
| 896 |  | 135,461,399.70 | 11.85\% | 36 | 4.02\% | 6 | 0.67\% | 12 | 1.34\% | 54 | 6.03\% |
| 2,307 | \$ | 255,780,520.04 | 22.38\% | 94 | 4.07\% | 23 | 1.00\% | 32 | 1.39\% | 149 | 6.46\% |
| 863 | \$ | 52,668,312.98 | 4.61\% | 31 | 3.59\% | 16 | 1.85\% | 14 | 1.62\% | 61 | 7.07\% |
| 294 |  | 35,060,422.87 | 3.07\% | 5 | 1.70\% | 2 | 0.68\% | 2 | 0.68\% | 9 | 3.06\% |
| 1,157 | \$ | 87,728,735.85 | 7.68\% | 36 | 3.11\% | 18 | 1.56\% | 16 | 1.38\% | 70 | 6.05\% |
| 823 | \$ | 49,224,314.64 | 4.31\% | 39 | 4.74\% | 12 | 1.46\% | 6 | 0.73\% | 57 | 6.93\% |
| 173 |  | 16,308,967.21 | 1.43\% | 7 | 4.05\% | 1 | 0.58\% | 2 | 1.16\% | 10 | 5.78\% |
| 996 | \$ | 65,533,281.85 | 5.73\% | 46 | 4.62\% | 13 | 1.31\% | 8 | 0.80\% | 67 | 6.73\% |
| - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| 17 |  | 2,700,776.39 | 0.24\% | - | 0.00\% | 1 | 5.88\% | 2 | 11.76\% | 3 | 17.65\% |
| 17 | \$ | 2,700,776.39 | 0.24\% | - | 0.00\% | 1 | 5.88\% | 2 | 11.76\% | 3 | 17.65\% |
| 9,459 | \$ | 1,143,030,985.64 | 100.00\% | 332 | 3.51\% | 106 | 1.12\% | 142 | 1.50\% | 580 | 6.13\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

| Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  | Count | 30-Day | Count | 60-Day | Count | 90-Day+ | Count | \% |
| 1,481 | \$ | 227,299,935 |  | 19.89\% | 38 | 2.57\% | 14 | 0.95\% | 25 | 1.69\% | 77 | 5.20\% |
| 740 |  | 54,730,903 |  | 4.79\% | 49 | 6.62\% | 15 | 2.03\% | 9 | 1.22\% | 73 | 9.86\% |
| 663 |  | 43,993,197 | 3.85\% | 19 | 2.87\% | 8 | 1.21\% | 11 | 1.66\% | 38 | 5.73\% |
| 644 |  | 39,944,573 | 3.49\% | 27 | 4.19\% | 10 | 1.55\% | 12 | 1.86\% | 49 | 7.61\% |
| 637 |  | 100,457,292 | 8.79\% | 13 | 2.04\% | 9 | 1.41\% | 10 | 1.57\% | 32 | 5.02\% |
| 484 |  | 86,690,363 | 7.58\% | 10 | 2.07\% | 3 | 0.62\% | 2 | 0.41\% | 15 | 3.10\% |
| 430 |  | 52,855,934 | 4.62\% | 10 | 2.33\% | 8 | 1.86\% | 3 | 0.70\% | 21 | 4.88\% |
| 418 |  | 47,364,669 | 4.14\% | 24 | 5.74\% | 11 | 2.63\% | 13 | 3.11\% | 48 | 11.48\% |
| 356 |  | 46,717,075 | 4.09\% | 14 | 3.93\% | 3 | 0.84\% | 4 | 1.12\% | 21 | 5.90\% |
| 354 |  | 61,265,210 | 5.36\% | 12 | 3.39\% | 1 | 0.28\% | 8 | 2.26\% | 21 | 5.93\% |
| 332 |  | 24,110,903 | 2.11\% | 20 | 6.02\% | 4 | 1.20\% | 4 | 1.20\% | 28 | 8.43\% |
| 315 |  | 47,911,943 | 4.19\% | 7 | 2.22\% | 1 | 0.32\% | 6 | 1.90\% | 14 | 4.44\% |
| 278 |  | 46,760,948 | 4.09\% | 12 | 4.32\% | 1 | 0.36\% | 7 | 2.52\% | 20 | 7.19\% |
| 246 |  | 20,665,805 | 1.81\% | 12 | 4.88\% | 2 | 0.81\% | 0 | 0.00\% | 14 | 5.69\% |
| 208 |  | 32,695,637 | 2.86\% | 7 | 3.37\% | 2 | 0.96\% | 1 | 0.48\% | 10 | 4.81\% |
| 1,873 |  | 209,566,598 | 18.33\% | 58 | 3.10\% | 14 | 0.75\% | 27 | 1.44\% | 99 | 5.29\% |
| 9,459 | \$ | 1,143,030,986 | 100.00\% | 332 | 3.51\% | 106 | 1.12\% | 142 | 1.50\% | 580 | 6.13\% |

## Cal HFA California Housing Finance Agency

CalHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2018


## Cal HFA California Housing Finance Agency

CalHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of August 31, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count)
as of August 31, 2018


## Cal HEA California Housing Finance Agency

## 90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans



90 day+ delinquent ratios for CalHFA's Three Conventional Loan Types


## Cal HFA California Housing Finance Agency

Real Estate Owned

| Calendar Year 2018 (As of August 31, 2018) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | Ending <br> Balance \# of Loans | UPB of REO's Owned |  |
| Loan <br> Type | Beginning Balance \# of Loans | Prior Calendar Adj. | Reverted Reverted to CaIHFA to CaIHFA Jan - July August | Total Trustee Sales | Repurchased by Lender Jan - July | $\begin{gathered} \text { Market } \\ \text { Sale(s) } \\ \text { Jan - July } \end{gathered}$ | Repurchased by Lender August | Market <br> Sale(s) <br> August | Total Disposition of REO(s) |  |  |  |
| FHA/RHS/VA | 3 | 0 | 40 | 4 | 4 |  | 0 |  | 4 | 3 |  | 293,627 |
| Conventional | 9 | 0 | 6 | 6 |  | 11 |  | 1 | 12 | 3 |  | 1,063,631 |
| Total | 12 | 0 | 100 | 10 | 4 | 11 | 0 | 1 | 16 | 6 |  | 1,357,258 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008,
eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there were twenty-four (24) 3rd party sales in calendar 2017. There has been Nine (9) 3rd party sale in the calendar 2018.

FHA REO Inventory



## Cal HFA

## 2018 Year to Date Composition of 1 st Trust Deed Loss

(As of August 31, 2018)

| Loan Type | Disposition |  |  |  |  | Principal Write-Offs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Repurchased by Lender | Market Sales | Short <br> Sales | Loan Balance at Sales |  |  |  |
| FHA/RHS/VA | 4 |  | 0 | \$ | 369,115 |  |  |
| Conventional |  | 12 | O |  | 1,959,189 | \$ | $(421,012)$ |
|  | 4 | 12 | 0 | \$ | 2,328,304 | \$ | $(421,012)$ |

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

Cumulative Default Rate For Conventional Modified Loans By Year of Modification


