# HOMEOWNERSHIP LOAN PORTFOLIO <br> DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

## September 30, 2018

|  | Reconciled Loan Delinquency Summary All Active Loans By Insurance Type |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
|  |  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  |  | Count | 30-Day | Count | 60-Day | Count | 90(+) Day | Count | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,736 | \$ | 383,401,691 |  | 34.03\% | 226 | 4.77\% | 65 | 1.37\% | 79 | 1.67\% | 370 | 7.81\% |
| VA | 83 |  | 5,718,123 |  | 0.51\% | 4 | 4.82\% | 1 | 1.20\% | 3 | 3.61\% | 8 | 9.64\% |
| RHS | 62 |  | 9,263,477 | 0.82\% | 1 | 1.61\% | 0 | 0.00\% | 1 | 1.61\% | 2 | 3.23\% |
| Total Government: | 4,881 |  | 398,383,291 | 35.36\% | 231 | 4.73\% | 66 | 1.35\% | 83 | 1.70\% | 380 | 7.79\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | - |  | - | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% |
| No Reinsurance without MI | 836 |  | 187,196,006 | 16.62\% | 46 | 5.50\% | 13 | 1.56\% | 22 | 2.63\% | 81 | 9.69\% |
| Originated with no MI | 2,359 |  | 334,275,258 | 29.67\% | 77 | 3.26\% | 20 | 0.85\% | 30 | 1.27\% | 127 | 5.38\% |
| MI Cancelled* | 1,308 |  | 206,668,592 | 18.35\% | 38 | 2.91\% | 11 | 0.84\% | 10 | 0.76\% | 59 | 4.51\% |
| Total Conventional: | 4,503 |  | 728,139,856 | 64.64\% | 161 | 3.58\% | 44 | 0.98\% | 62 | 1.38\% | 267 | 5.93\% |
| Total CalHFA | 9,384 | \$ | 1,126,523,146 | 100.00\% | 392 | 4.18\% | 110 | 1.17\% | 145 | 1.55\% | 647 | 6.89\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with 20\% equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  |  | Count | 30-Day | Count | 60-Day | Count | 90(+) Day | Count | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,736 | \$ | 383,401,691 |  | 34.03\% | 226 | 4.77\% | 65 | 1.37\% | 79 | 1.67\% | 370 | 7.81\% |
| VA | 83 |  | 5,718,123 |  | 0.51\% | 4 | 4.82\% | 1 | 1.20\% | 3 | 3.61\% | 8 | 9.64\% |
| RHS | 62 |  | 9,263,477 | 0.82\% | 1 | 1.61\% | 0 | 0.00\% | 1 | 1.61\% | 2 | 3.23\% |
| Conventional - with MI | 260 |  | 49,138,015 | 4.36\% | 17 | 6.54\% | 3 | 1.15\% | 6 | 2.31\% | 26 | 10.00\% |
| Conventional - w/o MI | 3,211 |  | 449,052,297 | 39.86\% | 101 | 3.15\% | 28 | 0.87\% | 32 | 1.00\% | 161 | 5.01\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 101 |  | 24,949,180 | 2.21\% | 5 | 4.95\% | 1 | 0.99\% | 2 | 1.98\% | 8 | 7.92\% |
| Conventional - w/o MI | 128 |  | 22,518,463 | 2.00\% | 4 | 3.13\% | 1 | 0.78\% | 1 | 0.78\% | 6 | 4.69\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 475 |  | 113,108,811 | 10.04\% | 24 | 5.05\% | 9 | 1.89\% | 14 | 2.95\% | 47 | 9.89\% |
| Conventional - w/o MI | 328 |  | 69,373,090 | 6.16\% | 10 | 3.05\% | 2 | 0.61\% | 7 | 2.13\% | 19 | 5.79\% |
| Total CalHFA | 9,384 | \$ | 1,126,523,146 | 100.00\% | 392 | 4.18\% | 110 | 1.17\% | 145 | 1.55\% | 647 | 6.89\% |
|  | Weighted average of conventional loans: |  |  |  | 161 | 3.58\% | 44 | 0.98\% | 62 | 1.38\% | 267 | 5.93\% |

*All IOP loans were converted to fixed (amortizing) loans.

September 30, 2018

DOVENMUEHLE MORTGAGE
Federal Guaranty
Conventional
GUILD MORTGAGE
Federal Guaranty
Conventional
WELLS FARGO HOME MORTGAGE
Federal Guaranty
Conventional
NATIONSTAR MORTGAGE
Federal Guaranty
Conventional
CITIMORTGAGE, INC.
Federal Guaranty
Conventional
Total CalHFA
$\longrightarrow$ O

Reconciled Loan Delinquency Summary All Active Loans By Servicer

|  | Loan Count | Balance |  | \% of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| DOVENMUEHLE MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,804 | \$ | 179,089,467.41 |  | 15.90\% | 94 | 5.21\% | 20 | 1.11\% | 39 | 2.16\% | 153 | 8.48\% |
| Conventional | 3,136 |  | 541,937,690.75 | 48.11\% | 101 | 3.22\% | 31 | 0.99\% | 44 | 1.40\% | 176 | 5.61\% |
|  | 4,940 | \$ | 721,027,158.16 | 64.00\% | 195 | 3.95\% | 51 | 1.03\% | 83 | 1.68\% | 329 | 6.66\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,402 | \$ | 118,639,099.81 | 10.53\% | 66 | 4.71\% | 18 | 1.28\% | 24 | 1.71\% | 108 | 7.70\% |
| Conventional | 884 |  | 132,595,164.13 | 11.77\% | 40 | 4.52\% | 10 | 1.13\% | 12 | 1.36\% | 62 | 7.01\% |
|  | 2,286 | \$ | 251,234,263.94 | 22.30\% | 106 | 4.64\% | 28 | 1.22\% | 36 | 1.57\% | 170 | 7.44\% |
| WELLS FARGO HOME MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 857 | \$ | 51,855,255.45 | 4.60\% | 36 | 4.20\% | 17 | 1.98\% | 14 | 1.63\% | 67 | 7.82\% |
| Conventional | 294 |  | 34,908,872.89 | 3.10\% | 12 | 4.08\% | 1 | 0.34\% | 2 | 0.68\% | 15 | 5.10\% |
|  | 1,151 | \$ | 86,764,128.34 | 7.70\% | 48 | 4.17\% | 18 | 1.56\% | 16 | 1.39\% | 82 | 7.12\% |
| NATIONSTAR MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 818 | \$ | 48,799,467.88 | 4.33\% | 35 | 4.28\% | 11 | 1.34\% | 6 | 0.73\% | 52 | 6.36\% |
| Conventional | 172 |  | 16,006,569.93 | 1.42\% | 8 | 4.65\% | 1 | 0.58\% | 2 | 1.16\% | 11 | 6.40\% |
|  | 990 | \$ | 64,806,037.81 | 5.75\% | 43 | 4.34\% | 12 | 1.21\% | 8 | 0.81\% | 63 | 6.36\% |
| CITIMORTGAGE, INC. $\square-\square-\square$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| Conventional | 17 |  | 2,691,557.90 | 0.24\% | - | 0.00\% | 1 | 5.88\% | 2 | 11.76\% | 3 | 17.65\% |
|  | 17 | \$ | 2,691,557.90 | 0.24\% | - | 0.00\% | 1 | 5.88\% | 2 | 11.76\% | 3 | 17.65\% |
| Total CalHFA | 9,384 | \$ | 1,126,523,146.15 | 100.00\% | 392 | 4.18\% | 110 | 1.17\% | 145 | 1.55\% | 647 | 6.89\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

| Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan |  | Loan Count |  | Loan Count | 90-Day+ | Total |  |
|  |  |  | Count | 30-Day |  | 60-Day |  |  | Count | \% |
| 1,466 | \$ | 223,626,142 |  | 19.85\% | 41 | 2.80\% | 12 | 0.82\% | 20 | 1.36\% | 73 | 4.98\% |
| 736 |  | 54,215,724 |  | 4.81\% | 49 | 6.66\% | 18 | 2.45\% | 13 | 1.77\% | 80 | 10.87\% |
| 659 |  | 43,408,384 | 3.85\% | 28 | 4.25\% | 1 | 0.15\% | 12 | 1.82\% | 41 | 6.22\% |
| 643 |  | 39,741,989 | 3.53\% | 24 | 3.73\% | 11 | 1.71\% | 12 | 1.87\% | 47 | 7.31\% |
| 631 |  | 99,046,714 | 8.79\% | 26 | 4.12\% | 4 | 0.63\% | 14 | 2.22\% | 44 | 6.97\% |
| 478 |  | 84,803,835 | 7.53\% | 7 | 1.46\% | 3 | 0.63\% | 3 | 0.63\% | 13 | 2.72\% |
| 423 |  | 51,725,531 | 4.59\% | 15 | 3.55\% | 7 | 1.65\% | 6 | 1.42\% | 28 | 6.62\% |
| 416 |  | 46,992,243 | 4.17\% | 32 | 7.69\% | 12 | 2.88\% | 12 | 2.88\% | 56 | 13.46\% |
| 354 |  | 46,457,162 | 4.12\% | 15 | 4.24\% | 5 | 1.41\% | 3 | 0.85\% | 23 | 6.50\% |
| 352 |  | 60,200,150 | 5.34\% | 10 | 2.84\% | 4 | 1.14\% | 4 | 1.14\% | 18 | 5.11\% |
| 329 |  | 23,625,157 | 2.10\% | 25 | 7.60\% | 4 | 1.22\% | 3 | 0.91\% | 32 | 9.73\% |
| 312 |  | 47,202,042 | 4.19\% | 6 | 1.92\% | 5 | 1.60\% | 6 | 1.92\% | 17 | 5.45\% |
| 274 |  | 45,485,036 | 4.04\% | 20 | 7.30\% | 3 | 1.09\% | 6 | 2.19\% | 29 | 10.58\% |
| 246 |  | 20,600,097 | 1.83\% | 12 | 4.88\% | 4 | 1.63\% | 0 | 0.00\% | 16 | 6.50\% |
| 206 |  | 32,260,172 | 2.86\% | 8 | 3.88\% | 2 | 0.97\% | 1 | 0.49\% | 11 | 5.34\% |
| 1,859 |  | 207,132,768 | 18.39\% | 74 | 3.98\% | 15 | 0.81\% | 30 | 1.61\% | 119 | 6.40\% |
| 9,384 | \$ | 1,126,523,146 | 100.00\% | 392 | 4.18\% | 110 | 1.17\% | 145 | 1.55\% | 647 | 6.89\% |

## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of September 30, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of September 30, 2018


## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of September 30, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of September 30, 2018


## Cal HFA California Housing Finance Agency

90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans


90 day+ delinquent ratios for CalHFA's Three Conventional Loan Types


Real Estate Owned

| Calendar Year 2018 (As of September 30, 2018) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Loan } \\ & \text { Type } \\ & \hline \end{aligned}$ | Beginning Balance \# of Loans | Prior Calendar Adj. | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | Ending Balance \# of Loans | UPB of REO's Owned |  |
|  |  |  | $\begin{array}{\|cc\|} \hline \text { Reverted } & \text { Reverted } \\ \text { to CalHFA } & \text { to CalHFA } \\ \hline \end{array}$ | Total Trustee Sales | $\begin{array}{\|c\|} \hline \text { Repurchased } \\ \text { by Lender } \\ \text { Jan - Aug } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Market } \\ \text { Sale(s) } \\ \text { Jan - Aug } \\ \hline \end{gathered}$ | Repurchased by Lender September | Market Sale(s) September | Total <br> Disposition <br> of REO(s) |  |  |  |
| FHA/RHS/VA | 3 | 0 | 30 | 3 | 4 |  | 1 |  | 5 | 1 | \$ | 217,172 |
| Conventional | 9 | 0 | 62 | 8 |  | 12 |  | 0 | 12 | 5 |  | 1,343,932 |
| Total | 12 | 0 | 2 | 11 | 4 | 12 | 1 | 0 | 17 | 6 | \$ | 1,561,103 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008,
eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there were twenty-four (24) 3rd party sales in calendar 2017. There has been Eleven (11) 3rd party sale in the calendar 2018.

FHA REO Inventory



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## Cal HFA California Housing Finance Agency

2018 Year to Date Composition of 1st Trust Deed Loss
(As of September 30, 2018)

|  | Disposition |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Repurchased <br> Ly Lender | Market <br> Sales | Short <br> Sales | Loan Balance <br> at Sales | Principal <br> Write-Offs |  |
| FHA/RHS/VA | 5 | 12 | 0 | $\$$ | 771,606 |  |
| Conventional |  | 0 | 0 | $1,959,189$ | $\$$ | $(421,012)$ |
|  |  | 5 | 12 | 0 | $\$$ | $2,730,795$ |

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales
(by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

Cumulative Default Rate For Conventional Modified Loans By Year of Modification


