# HOMEOWNERSHIP LOAN PORTFOLIO <br> DELINQUENCY, REO \& SHORT SALE, UNINSURED LOSS, AND LOAN MODIFICATION REPORT 

## December 31, 2018

|  | Reconciled Loan Delinquency Summary All Active Loans By Insurance Type |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan Count | Balance |  | \% of Balance | Loan Count | 30-Day | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |
|  |  |  |  | Loan |  |  |  | Loan |  |  |  |
|  |  |  |  | Count |  |  | 60-Day | Count | 90(+) Day | Count | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,635 | \$ | 371,284,789 |  | 34.09\% | 228 | 4.92\% | 69 | 1.49\% | 92 | 1.98\% | 389 | 8.39\% |
| VA | 80 |  | 5,439,935 |  | 0.50\% | 1 | 1.25\% | 1 | 1.25\% | 3 | 3.75\% | 5 | 6.25\% |
| RHS | 62 |  | 9,171,403 | 0.84\% | 3 | 4.84\% | 0 | 0.00\% | 1 | 1.61\% | 4 | 6.45\% |
| Total Government: | 4,777 |  | 385,896,126 | 35.43\% | 232 | 4.86\% | 70 | 1.47\% | 96 | 2.01\% | 398 | 8.33\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | - |  | - | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% |
| No Reinsurance without MI | 781 |  | 175,647,318 | 16.13\% | 43 | 5.51\% | 15 | 1.92\% | 28 | 3.59\% | 86 | 11.01\% |
| Originated with no MI | 2,313 |  | 324,654,528 | 29.80\% | 57 | 2.46\% | 21 | 0.91\% | 35 | 1.51\% | 113 | 4.89\% |
| MI Cancelled* | 1,297 |  | 203,074,985 | 18.64\% | 42 | 3.24\% | 5 | 0.39\% | 9 | 0.69\% | 56 | 4.32\% |
| Total Conventional: | 4,391 |  | 703,376,832 | 64.57\% | 142 | 3.23\% | 41 | 0.93\% | 72 | 1.64\% | 255 | 5.81\% |
| Total CalHFA | 9,168 |  | 1,089,272,958 | 100.00\% | 374 | 4.08\% | 111 | 1.21\% | 168 | 1.83\% | 653 | 7.12\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with $20 \%$ equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan |  | Loan |  | Loan |  |  |  |
|  |  |  |  | Count | 30-Day | Count | 60-Day | Count | 90(+) Day | Count | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,635 | \$ | 371,284,789 |  | 34.09\% | 228 | 4.92\% | 69 | 1.49\% | 92 | 1.98\% | 389 | 8.39\% |
| VA | 80 |  | 5,439,935 |  | 0.50\% | 1 | 1.25\% | 1 | 1.25\% | 3 | 3.75\% | 5 | 6.25\% |
| RHS | 62 |  | 9,171,403 | 0.84\% | 3 | 4.84\% | 0 | 0.00\% | 1 | 1.61\% | 4 | 6.45\% |
| Conventional - with MI | 236 |  | 45,076,221 | 4.14\% | 14 | 5.93\% | 6 | 2.54\% | 7 | 2.97\% | 27 | 11.44\% |
| Conventional - w/o MI | 3,162 |  | 437,679,380 | 40.18\% | 84 | 2.66\% | 22 | 0.70\% | 34 | 1.08\% | 140 | 4.43\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 96 |  | 23,649,166 | 2.17\% | 6 | 6.25\% | 2 | 2.08\% | 3 | 3.13\% | 11 | 11.46\% |
| Conventional - w/o MI | 126 |  | 22,217,506 | 2.04\% | 5 | 3.97\% | 1 | 0.79\% | 1 | 0.79\% | 7 | 5.56\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 449 |  | 106,921,931 | 9.82\% | 23 | 5.12\% | 7 | 1.56\% | 18 | 4.01\% | 48 | 10.69\% |
| Conventional - w/o MI | 322 |  | 67,832,628 | 6.23\% | 10 | 3.11\% | 3 | 0.93\% | 9 | 2.80\% | 22 | 6.83\% |
| Total CalHFA | 9,168 | \$ | 1,089,272,958 | 100.00\% | 374 | 4.08\% | 111 | 1.21\% | 168 | 1.83\% | 653 | 7.12\% |
|  | Weighted average of conventional loans: |  |  |  | 142 | 3.23\% | 41 | 0.93\% | 72 | 1.64\% | 255 | 5.81\% |

*All IOP loans were converted to fixed (amortizing) loans.

## December 31, 2018

DOVENMUEHLE MORTGAGE
Federal Guaranty
Conventional
GUILD MORTGAGE
Federal Guaranty
Conventional
WELLS FARGO HOME MORTGAGE
Federal Guaranty
Conventional
NATIONSTAR MORTGAGE
Federal Guaranty Conventional

CITIMORTGAGE, INC.
Federal Guaranty Conventional

Total CalHFA

Reconciled Loan Delinquency Summary
All Active Loans By Servicer

|  | Loan Count | Balance |  | \% of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Loan } \\ & \text { Count } \end{aligned}$ | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| DOVENMUEHLE MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,753 | \$ | 173,395,626.70 |  | 15.92\% | 84 | 4.79\% | 33 | 1.88\% | 40 | 2.28\% | 157 | 8.96\% |
| Conventional | 3,081 |  | 527,624,853.92 | 48.44\% | 93 | 3.02\% | 27 | 0.88\% | 55 | 1.79\% | 175 | 5.68\% |
|  | 4,834 | \$ | 701,020,480.62 | 64.36\% | 177 | 3.66\% | 60 | 1.24\% | 95 | 1.97\% | 332 | 6.87\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,382 | \$ | 115,037,749.88 | 10.56\% | 67 | 4.85\% | 19 | 1.37\% | 29 | 2.10\% | 115 | 8.32\% |
| Conventional | 854 |  | 126,761,182.47 | 11.64\% | 39 | 4.57\% | 9 | 1.05\% | 10 | 1.17\% | 58 | 6.79\% |
|  | 2,236 | \$ | 241,798,932.35 | 22.20\% | 106 | 4.74\% | 28 | 1.25\% | 39 | 1.74\% | 173 | 7.74\% |
| WELLS FARGO HOME MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 844 | \$ | 50,237,690.69 | 4.61\% | 39 | 4.62\% | 13 | 1.54\% | 15 | 1.78\% | 67 | 7.94\% |
| Conventional | 285 |  | 33,324,599.89 | 3.06\% | 7 | 2.46\% | 4 | 1.40\% | 3 | 1.05\% | 14 | 4.91\% |
|  | 1,129 | \$ | 83,562,290.58 | 7.67\% | 46 | 4.07\% | 17 | 1.51\% | 18 | 1.59\% | 81 | 7.17\% |
| NATIONSTAR MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 798 | \$ | 47,225,059.14 | 4.34\% | 42 | 5.26\% | 5 | 0.63\% | 12 | 1.50\% | 59 | 7.39\% |
| Conventional | 171 |  | 15,666,195.38 | 1.44\% | 3 | 1.75\% | 1 | 0.58\% | 4 | 2.34\% | 8 | 4.68\% |
|  | 969 | \$ | 62,891,254.52 | 5.77\% | 45 | 4.64\% | 6 | 0.62\% | 16 | 1.65\% | 67 | 6.91\% |
| CITIMORTGAGE, INC. |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | - | \$ | - | 0.00\% | - |  | - |  | - |  | - |  |
| Conventional | - |  | - | 0.00\% | - | \#DIV/0! | - | \#DIV/0! | - | \#DIV/0! | 0 | \#DIV/0! |
|  | - | \$ | - | 0.00\% | - | \#DIV/0! | - | \#DIV/0! | - | \#DIV/0! | - | \#DIV/0! |
| Total CalHFA | 9,168 | \$ | 1,089,272,958.07 | 100.00\% | 374 | 4.08\% | 111 | 1.21\% | 168 | 1.83\% | 653 | 7.12\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

1 LOS ANGELES
2 KERN
3 FRESNO
4 TULARE
5 SAN DIEGO
6 SANTA CLARA
7 SAN BERNARDINO
8 RIVERSIDE
9 SACRAMENTO
10 ALAMEDA
11 IMPERIAL
12 ORANGE
13 CONTRA COSTA
14 BUTTE
15 SONOMA
16 OTHER COUNTIES
Total CalHFA

| Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90-Day+ | Total |  |
|  |  |  | Count |  |  |  |  |  | \% |
| 1,442 | \$ | 217,980,035 |  | 20.01\% | 52 | 3.61\% | 10 | 0.69\% | 25 | 1.73\% | 87 | 6.03\% |
| 715 |  | 51,981,496 | 4.77\% | 37 | 5.17\% | 25 | 3.50\% | 18 | 2.52\% | 80 | 11.19\% |
| 647 |  | 42,067,268 | 3.86\% | 29 | 4.48\% | 4 | 0.62\% | 12 | 1.85\% | 45 | 6.96\% |
| 630 |  | 38,545,043 | 3.54\% | 30 | 4.76\% | 4 | 0.63\% | 17 | 2.70\% | 51 | 8.10\% |
| 612 |  | 94,835,634 | 8.71\% | 18 | 2.94\% | 5 | 0.82\% | 14 | 2.29\% | 37 | 6.05\% |
| 470 |  | 82,453,874 | 7.57\% | 8 | 1.70\% | 3 | 0.64\% | 3 | 0.64\% | 14 | 2.98\% |
| 408 |  | 49,551,882 | 4.55\% | 19 | 4.66\% | 4 | 0.98\% | 8 | 1.96\% | 31 | 7.60\% |
| 405 |  | 45,222,030 | 4.15\% | 34 | 8.40\% | 14 | 3.46\% | 10 | 2.47\% | 58 | 14.32\% |
| 346 |  | 44,848,724 | 4.12\% | 13 | 3.76\% | 5 | 1.45\% | 6 | 1.73\% | 24 | 6.94\% |
| 345 |  | 58,904,903 | 5.41\% | 9 | 2.61\% | 5 | 1.45\% | 4 | 1.16\% | 18 | 5.22\% |
| 327 |  | 23,193,481 | 2.13\% | 27 | 8.26\% | 2 | 0.61\% | 4 | 1.22\% | 33 | 10.09\% |
| 302 |  | 45,005,297 | 4.13\% | 3 | 0.99\% | 4 | 1.32\% | 6 | 1.99\% | 13 | 4.30\% |
| 264 |  | 43,749,432 | 4.02\% | 13 | 4.92\% | 1 | 0.38\% | 7 | 2.65\% | 21 | 7.95\% |
| 240 |  | 19,957,009 | 1.83\% | 7 | 2.92\% | 5 | 2.08\% | 2 | 0.83\% | 14 | 5.83\% |
| 199 |  | 30,617,804 | 2.81\% | 6 | 3.02\% | 2 | 1.01\% | 1 | 0.50\% | 9 | 4.52\% |
| 1,816 |  | 200,359,045 | 18.39\% | 69 | 3.80\% | 18 | 0.99\% | 31 | 1.71\% | 118 | 6.50\% |
| 9,168 | \$ | 1,089,272,958 | 100.00\% | 374 | 4.08\% | 111 | 1.21\% | 168 | 1.83\% | 653 | 7.12\% |

## Cal HFA California Housing Finance Agency

CaIHFA FHA Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of December 31, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by Servicer (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of December 31, 2018


CalHFA FHA Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count)
as of December 31, 2018


CaIHFA Conventional Loan Portfolio Performance Comparison by County (\% of Total Loan Count vs. \% of Total Delinquent Loan Count) as of December 31, 2018


## Cal HFA- California Housing Finance Agency

90 day+ delinquent ratios for CalHFA's FHA and weighted average of all Conventional Loans


90 day+ delinquent ratios for CaIHFA's Three Conventional Loan Types


## CalHEA California Housing Finance Agency

Real Estate Owned
Calendar Year 2018 (As of December 31, 2018)

| Calendar Year 2018 (As of December 31, 2018) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | Ending <br> Balance \# of Loans | UPB of REO's Owned |
| Loan <br> Type | Beginning Balance \# of Loans | Prior Calendar Adj. | Reverted Reverted to CaIHFA to CaIHFA Jan - Nov December | Total Trustee Sales | Repurchased by Lender Jan - Nov | $\begin{gathered} \text { Market } \\ \text { Sale(s) } \\ \text { Jan - Nov } \end{gathered}$ | Repurchased by Lender December | Market Sale(s) December | Total Disposition of REO(s) |  |  |
| FHA/RHS/VA | 3 | 0 | 40 | 4 | 6 |  | 0 |  | 6 | 1 | \$ 168,077 |
| Conventional | 9 | 0 | 100 | 10 |  | 12 |  | 1 | 13 | 6 | 1,172,855 |
| Total | 12 | 0 | 140 | 14 | 6 | 12 | 0 | 1 | 19 | 7 | \$ 1,340,931 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008, eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, and there were twenty-four (24) 3rd party sales in calendar 2017. There has been fourteen (14) 3rd party sale in calendar 2018.

FHA REO Inventory


## Cal HFA <br> California Housing Finance Agency

2018 Year to Date Composition of 1st Trust Deed Loss
(As of December 31, 2018)

|  | Disposition |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Repurchased <br> Ly Lender | Market <br> Sales | Short <br> Sales | Loan Balance <br> at Sales | Principal <br> Write-Offs |  |
| FHA/RHS/VA | 6 | 13 | 0 | $\$$ | 900,636 <br> Conventional |  |
|  | 6 | 0 | $5,753,984$ | $\$$ | $(421,012)$ |  |
|  |  | 13 | 0 | $\$$ | $6,654,620$ | $\$$ |
| $(421,012)$ |  |  |  |  |  |  |

Accumulated Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


Comparison of Quarterly Uninsured Loss from Sale of Conventional REOs \& Short Sales (by Escrow Closing Date)


## Cal HFA California Housing Finance Agency

## Cumulative Default Rate For Conventional Modified Loans By Year of Modification



