# HOMEOWNERSHIP LOAN PORTFOLIO DELINQUENCY, REO AND SHORT SALE REPORT 

## September 30, 2019

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| Federal Guaranty |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,353 | \$ | 337,916,575 |  | 34.57\% | 185 | 4.25\% | 60 | 1.38\% | 72 | 1.65\% | 317 | 7.28\% |
| VA | 73 |  | 4,852,486 | 0.50\% | 3 | 4.11\% | 0 | 0.00\% | 2 | 2.74\% | 5 | 6.85\% |
| RHS | 60 |  | 8,537,768 | 0.87\% | 1 | 1.67\% | 1 | 1.67\% | 2 | 3.33\% | 4 | 6.67\% |
| Conventional loans |  |  |  |  |  |  |  |  |  |  |  |  |
| with MI |  |  |  |  |  |  |  |  |  |  |  |  |
| MI with Reinsurance | - |  | - | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% | 0 | 0.00\% |
| No Reinsurance without MI | 635 |  | 142,367,665 | 14.57\% | 32 | 5.04\% | 8 | 1.26\% | 23 | 3.62\% | 63 | 9.92\% |
| Originated with no MI | 2,165 |  | 293,572,521 | 30.03\% | 57 | 2.63\% | 23 | 1.06\% | 23 | 1.06\% | 103 | 4.76\% |
| MI Cancelled* | 1,244 |  | 190,197,898 | 19.46\% | 39 | 3.14\% | 10 | 0.80\% | 11 | 0.88\% | 60 | 4.82\% |
| Total CalHFA | 8,530 | \$ | 977,444,913 | 100.00\% | 317 | 3.72\% | 102 | 1.20\% | 133 | 1.56\% | 552 | 6.47\% |
|  | Weighted | er | ge of convent | nal loans: | 128 | 3.17\% | 41 | 1.01\% | 57 | 1.41\% | 226 | 5.59\% |

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with $20 \%$ equity.
Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

## Reconciled Loan Delinquency Summary All Active Loans By Loan Type

|  | Loan Count | Balance |  | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| 30-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| FHA | 4,353 | \$ | 337,916,575 |  | 34.57\% | 185 | 4.25\% | 60 | 1.38\% | 72 | 1.65\% | 317 | 7.28\% |
| VA | 73 |  | 4,852,486 | 0.50\% | 3 | 4.11\% | 0 | 0.00\% | 2 | 2.74\% | 5 | 6.85\% |
| RHS | 60 |  | 8,537,768 | 0.87\% | 1 | 1.67\% | 1 | 1.67\% | 2 | 3.33\% | 4 | 6.67\% |
| Conventional - with MI | 175 |  | 33,852,995 | 3.46\% | 9 | 5.14\% | 2 | 1.14\% | 7 | 4.00\% | 18 | 10.29\% |
| Conventional - w/o MI | 2,983 |  | 399,166,620 | 40.84\% | 80 | 2.68\% | 27 | 0.91\% | 27 | 0.91\% | 134 | 4.49\% |
| 40-yr level amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 82 |  | 19,617,301 | 2.01\% | 4 | 4.88\% | 2 | 2.44\% | 3 | 3.66\% | 9 | 10.98\% |
| Conventional - w/o MI | 123 |  | 21,739,623 | 2.22\% | 8 | 6.50\% | 2 | 1.63\% | 1 | 0.81\% | 11 | 8.94\% |
| *5-yr IOP, 30-yr amort |  |  |  |  |  |  |  |  |  |  |  |  |
| Conventional - with MI | 378 |  | 88,897,369 | 9.09\% | 19 | 5.03\% | 4 | 1.06\% | 13 | 3.44\% | 36 | 9.52\% |
| Conventional - w/o MI | 303 |  | 62,864,176 | 6.43\% | 8 | 2.64\% | 4 | 1.32\% | 6 | 1.98\% | 18 | 5.94\% |
| Total CalHFA | 8,530 | \$ | 977,444,913 | 100.00\% | 317 | 3.72\% | 102 | 1.20\% | 133 | 1.56\% | 552 | 6.47\% |
|  | Weighted | ve | of convention | loans: | 128 | 3.17\% | 41 | 1.01\% | 57 | 1.41\% | 226 | 5.59\% |

*All IOP loans were converted to fixed (amortizing) loans.

September 30, 2019

## Reconciled Loan Delinquency Summary <br> All Active Loans By Servicer

|  | Loan Count | Balance |  | $\%$ of <br> Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Totals |  |
|  |  |  |  | Count |  |  |  |  |  | \% |
| DOVENMUEHLE MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,622 | \$ | 157,309,267.14 |  | 16.09\% | 82 | 5.06\% | 23 | 1.42\% | 34 | 2.10\% | 139 | 8.57\% |
| Conventional | 2,833 |  | 469,228,263.17 | 48.01\% | 90 | 3.18\% | 30 | 1.06\% | 43 | 1.52\% | 163 | 5.75\% |
|  | 4,455 | \$ | 626,537,530.31 | 64.10\% | 172 | 3.86\% | 53 | 1.19\% | 77 | 1.73\% | 302 | 6.78\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 1,320 | \$ | 105,941,534.68 | 10.84\% | 48 | 3.64\% | 17 | 1.29\% | 18 | 1.36\% | 83 | 6.29\% |
| Conventional | 786 |  | 112,742,336.08 | 11.53\% | 24 | 3.05\% | 7 | 0.89\% | 8 | 1.02\% | 39 | 4.96\% |
|  | 2,106 | \$ | 218,683,870.76 | 22.37\% | 72 | 3.42\% | 24 | 1.14\% | 26 | 1.23\% | 122 | 5.79\% |
| WELLS FARGO HOME MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 806 | \$ | 45,525,965.21 | 4.66\% | 28 | 3.47\% | 14 | 1.74\% | 14 | 1.74\% | 56 | 6.95\% |
| Conventional | 264 |  | 29,734,075.33 | 3.04\% | 8 | 3.03\% | 1 | 0.38\% | 4 | 1.52\% | 13 | 4.92\% |
|  | 1,070 | \$ | 75,260,040.54 | 7.70\% | 36 | 3.36\% | 15 | 1.40\% | 18 | 1.68\% | 69 | 6.45\% |
| NATIONSTAR MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |  |
| Federal Guaranty | 738 | \$ | 42,530,061.82 | 4.35\% | 31 | 4.20\% | 7 | 0.95\% | 10 | 1.36\% | 48 | 6.50\% |
| Conventional | 161 |  | 14,433,409.61 | 1.48\% | 6 | 3.73\% | 3 | 1.86\% | 2 | 1.24\% | 11 | 6.83\% |
|  | 899 | \$ | 56,963,471.43 | 5.83\% | 37 | 4.12\% | 10 | 1.11\% | 12 | 1.33\% | 59 | 6.56\% |
| Total CalHFA | 8,530 | \$ | 977,444,913.04 | 100.00\% | 317 | 3.72\% | 102 | 1.20\% | 133 | 1.56\% | 552 | 6.47\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

1 LOS ANGELES
2 KERN
3 FRESNO
4 TULARE
5 SAN DIEGO
6 SANTA CLARA
7 RIVERSIDE
8 SAN BERNARDINO
9 SACRAMENTO
10 IMPERIAL
11 ALAMEDA
12 ORANGE
13 CONTRA COSTA
14 BUTTE
15 SONOMA
16 OTHER COUNTIES
Total CalHFA
DELINQUENCY RATIOS - \% of Loan Count

| Loan Count | Balance |  | $\%$ of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | LoanCount | 30-Day | Loan Count | 60-Day | Loan Count | 90-Day+ | Total |  |
|  |  |  | Count |  |  |  |  |  | \% |
| 1,339 | \$ | 195,044,730 |  | 19.95\% | 54 | 4.03\% | 7 | 0.52\% | 16 | 1.19\% | 77 | 5.75\% |
| 672 |  | 47,607,041 | 4.87\% | 25 | 3.72\% | 13 | 1.93\% | 19 | 2.83\% | 57 | 8.48\% |
| 611 |  | 38,143,661 | 3.90\% | 27 | 4.42\% | 6 | 0.98\% | 4 | 0.65\% | 37 | 6.06\% |
| 584 |  | 35,126,253 | 3.59\% | 29 | 4.97\% | 9 | 1.54\% | 9 | 1.54\% | 47 | 8.05\% |
| 543 |  | 82,001,874 | 8.39\% | 15 | 2.76\% | 5 | 0.92\% | 11 | 2.03\% | 31 | 5.71\% |
| 449 |  | 75,914,259 | 7.77\% | 5 | 1.11\% | 2 | 0.45\% | 6 | 1.34\% | 13 | 2.90\% |
| 382 |  | 41,058,992 | 4.20\% | 33 | 8.64\% | 7 | 1.83\% | 12 | 3.14\% | 52 | 13.61\% |
| 381 |  | 44,612,980 | 4.56\% | 16 | 4.20\% | 10 | 2.62\% | 4 | 1.05\% | 30 | 7.87\% |
| 314 |  | 40,020,924 | 4.09\% | 12 | 3.82\% | 4 | 1.27\% | 6 | 1.91\% | 22 | 7.01\% |
| 314 |  | 21,325,461 | 2.18\% | 25 | 7.96\% | 8 | 2.55\% | 1 | 0.32\% | 34 | 10.83\% |
| 310 |  | 50,609,214 | 5.18\% | 8 | 2.58\% |  | 0.65\% | 5 | 1.61\% | 15 | 4.84\% |
| 282 |  | 40,221,600 | 4.11\% | 4 | 1.42\% | 1 | 0.35\% | 3 | 1.06\% | 8 | 2.84\% |
| 245 |  | 39,986,593 | 4.09\% | 8 | 3.27\% | 4 | 1.63\% | 1 | 0.41\% | 13 | 5.31\% |
| 218 |  | 17,231,318 | 1.76\% | 6 | 2.75\% | 3 | 1.38\% | 3 | 1.38\% | 12 | 5.50\% |
| 189 |  | 28,260,851 | 2.89\% | 7 | 3.70\% | 1 | 0.53\% | 4 | 2.12\% | 12 | 6.35\% |
| 1,697 |  | 180,279,164 | 18.44\% | 43 | 2.53\% | 20 | 1.18\% | 29 | 1.71\% | 92 | 5.42\% |
| 8,530 | \$ | 977,444,913 | 100.00\% | 317 | 3.72\% | 102 | 1.20\% | 133 | 1.56\% | 552 | 6.47\% |

## Cal HFA California Housing Finance Agency

## Real Estate Owned

| Calendar Year 2019 (As of September 30, 2019) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Loan } \\ & \text { Type } \end{aligned}$ | Beginning <br> Balance <br> \# of Loans | Prior <br> Calendar <br> Adj. | *Trustee Sales |  | Disposition of REO(s) |  |  |  |  | $\begin{gathered} \text { Ending } \\ \text { Balance } \\ \text { \# of Loans } \end{gathered}$ | UPB <br> of REO's <br> Owned |  |
|  |  |  | Reverted Reverted <br> to CalHFA to CalHFA <br> Jan - Aug Sept | Total <br> Trustee <br> Sales | $\begin{array}{\|c} \hline \text { Repurchased } \\ \text { by Lender } \\ \text { Jan - Aug } \\ \hline \end{array}$ | $\begin{gathered} \hline \text { Market } \\ \text { Sale(s) } \\ \text { Jan - Aug } \\ \hline \end{gathered}$ | Repurchased by Lender Sept | Market <br> Sale(s) <br> Sept | Total Disposition of REO(s) |  |  |  |
| FHA/RHS/VA | 2 | 0 | 2 | 6 | 2 |  | 0 |  | 2 | 6 | \$ | 805,832 |
| Conventional | 6 | 0 | 20 | 2 |  | 7 |  | 0 | 7 | 1 |  | 154,746 |
| Total | 8 | 0 | 6 2 | 8 | 2 | 7 | 0 | 0 | 9 | 7 | \$ | 960,578 |

[^0]
## 2019 Year to Date Composition of 1st Trust Deed Loss

(As of September 30, 2019)

| Loan Type | Disposition |  |  |  |  | Principal Write-Offs |  | Accumulated REO \& Short Sale Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Repurchased by Lender | Market Sales | Short Sales |  | n Balance t Sales |  |  |  |  |
| FHA/RHS/VA Conventional | 2 |  | 0 | \$ | 216,367 |  |  |  |  |
|  |  | 7 | 0 |  | 1,713,349 | \$ | $(113,235)$ | \$ | 247,605,070 |
|  | 2 | 7 | 0 | \$ | 1,929,716 |  | $(113,235)$ | \$ | 247,605,070 |


[^0]:    *3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008, eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, twenty-four (24) 3rd party sales in calendar 2017, and fourteen (14) 3rd party sale in calendar 2018. There has been Sixteen (16) 3rd party sale in calendar 2019.

