# HOMEOWNERSHIP LOAN PORTFOLIO DELINQUENCY, REO AND SHORT SALE REPORT 

## September 30, 2020

Reconciled Loan Delinquency Summary All Active Loans By Insurance Type

*Cancelled per Federal Homeowner Protection Act of 1998, which grants the option to cancel the MI with 20\% equity.

Note: In accordance with CalHFA's policy, no trustee sale is permitted between December 15 and January 5 of any year without CalHFA's prior written approval.

Reconciled Loan Delinquency Summary All Active Loans By Loan Type


September 30, 2020

## Reconciled Loan Delinquency Summary All Active Loans By Servicer

|  | Loan Count | Balance | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Total Count | \% |
| CALHFA - LOAN SERVIC |  |  |  |  |  |  |  |  |  |  |  |
| Conventional Loans | 2424 | \$378,137,695.56 | 46.74\% | 52 | 2.15\% | 28 | 1.16\% | 115 | 4.74\% | 195 | 8.04\% |
| Federal Guaranty | 1443 | \$132,625,166.32 | 16.39\% | 51 | 3.53\% | 15 | 1.04\% | 63 | 4.37\% | 129 | 8.94\% |
|  | 3867 | \$510,762,861.88 | 63.14\% | 103 | 2.66\% | 43 | 1.11\% | 178 | 4.60\% | 324 | 8.38\% |
| GUILD MORTGAGE |  |  |  |  |  |  |  |  |  |  |  |
| Conventional Loans | 698 | \$93,829,547.33 | 11.60\% | 18 | 2.58\% | 7 | 1.00\% | 28 | 4.01\% | 53 | 7.59\% |
| Federal Guaranty | 1222 | \$91,138,963.54 | 11.27\% | 33 | 2.70\% | 8 | 0.65\% | 40 | 3.27\% | 81 | 6.63\% |
|  | 1920 | \$184,968,510.87 | 22.86\% | 51 | 2.66\% | 15 | 0.78\% | 68 | 3.54\% | 134 | 6.98\% |
| WELLS FARGO HOME ${ }^{-}$ |  |  |  |  |  |  |  |  |  |  |  |
| Conventional Loans | 234 | \$25,032,186.74 | 3.09\% | 8 | 3.42\% | 5 | 2.14\% | 23 | 9.83\% | 36 | 15.38\% |
| Federal Guaranty | 729 | \$39,259,338.13 | 4.85\% | 12 | 1.65\% | 20 | 2.74\% | 45 | 6.17\% | 77 | 10.56\% |
|  | 963 | \$64,291,524.87 | 7.95\% | 20 | 2.08\% | 25 | 2.60\% | 68 | 7.06\% | 113 | 11.73\% |
| MR. COOPER |  |  |  |  |  |  |  |  |  |  |  |
| Conventional Loans | 149 | \$11,951,109.37 | 1.48\% | 3 | 2.01\% | 1 | 0.67\% | 5 | 3.36\% | 9 | 6.04\% |
| Federal Guaranty | 675 | \$37,017,668.97 | 4.58\% | 24 | 3.56\% | 9 | 1.33\% | 21 | 3.11\% | 54 | 8.00\% |
|  | 824 | \$48,968,778.34 | 6.05\% | 27 | 3.28\% | 10 | 1.21\% | 26 | 3.16\% | 63 | 7.65\% |
| Total CalHFA | 7574 | \$808,991,675.96 | 100.00\% | 201 | 2.65\% | 93 | 1.23\% | 340 | 4.49\% | 634 | 8.37\% |

## Reconciled Loan Delinquency Summary All Active Loans By County

|  | Loan Count | Balance | \% of Balance | DELINQUENCY RATIOS - \% of Loan Count |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Loan Count | 30-Day | Loan Count | 60-Day | Loan Count | 90(+) Day | Total Count |  |
| LOS ANGELES | 1181 | \$159,886,009.39 | 19.76\% | 30 | 2.54\% | 11 | 0.93\% | 63 | 5.33\% | 104 | 8.81\% |
| KERN | 611 | \$41,791,420.40 | 5.17\% | 20 | 3.27\% | 10 | 1.64\% | 20 | 3.27\% | 50 | 8.18\% |
| FRESNO | 560 | \$33,129,553.06 | 4.10\% | 11 | 1.96\% | 8 | 1.43\% | 17 | 3.04\% | 36 | 6.43\% |
| TULARE | 529 | \$30,339,603.16 | 3.75\% | 17 | 3.21\% | 5 | 0.95\% | 10 | 1.89\% | 32 | 6.05\% |
| SAN DIEGO | 448 | \$63,330,949.51 | 7.83\% | 13 | 2.90\% | 6 | 1.34\% | 24 | 5.36\% | 43 | 9.60\% |
| SANTA CLARA | 405 | \$64,711,853.54 | 8.00\% | 6 | 1.48\% | 4 | 0.99\% | 21 | 5.19\% | 31 | 7.65\% |
| RIVERSIDE | 347 | \$34,768,574.96 | 4.30\% | 14 | 4.03\% | 8 | 2.31\% | 23 | 6.63\% | 45 | 12.97\% |
| SAN BERNARDINO | 321 | \$35,555,874.72 | 4.40\% | 12 | 3.74\% | 7 | 2.18\% | 11 | 3.43\% | 30 | 9.35\% |
| IMPERIAL | 297 | \$18,839,936.77 | 2.33\% | 7 | 2.36\% | 4 | 1.35\% | 11 | 3.70\% | 22 | 7.41\% |
| ALAMEDA | 271 | \$41,747,184.03 | 5.16\% | 4 | 1.48\% | 5 | 1.85\% | 11 | 4.06\% | 20 | 7.38\% |
| SACRAMENTO | 259 | \$31,328,816.49 | 3.87\% | 8 | 3.09\% | 4 | 1.54\% | 18 | 6.95\% | 30 | 11.58\% |
| ORANGE | 242 | \$32,320,676.99 | 4.00\% | 2 | 0.83\% |  |  | 15 | 6.20\% | 17 | 7.02\% |
| CONTRA COSTA | 208 | \$32,058,472.28 | 3.96\% | 5 | 2.40\% | 4 | 1.92\% | 9 | 4.33\% | 18 | 8.65\% |
| BUTTE | 200 | \$14,614,330.35 | 1.81\% | 1 | 0.50\% |  |  | 6 | 3.00\% | 7 | 3.50\% |
| MONTEREY | 178 | \$18,793,665.43 | 2.32\% | 3 | 1.69\% | 1 | 0.56\% | 4 | 2.25\% | 8 | 4.49\% |
| OTHER COUNTIES | 1517 | \$155,774,754.88 | 19.26\% | 48 | 3.16\% | 16 | 1.05\% | 77 | 5.08\% | 141 | 9.29\% |
| Total CalHFA | 7574 | \$808,991,675.96 | 100.00\% | 201 | 2.65\% | 93 | 1.23\% | 340 | 4.49\% | 634 | 8.37\% |

Real Estate Owned

| Calendar Year 2020 (As of September 30, 2020) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning <br> Balance <br> \# of Loans | Prior Calendar Adj. | *Trustee Sales |  |  | Disposition of REO(s) |  |  |  |  | Ending <br> Balance <br> \# of Loans | UPB of REO's Owned |  |
| Loan <br> Type |  |  | Reverted to CaIHFA Jan - Aug | Reverted <br> to CalHFA <br> September | Total Trustee Sales | Repurchased by Lender Jan - Aug | $\begin{gathered} \text { Market } \\ \text { Sale(s) } \\ \text { Jan - Aug } \end{gathered}$ | Repurchased <br> by Lender <br> September | Market <br> Sale(s) | Total Disposition of REO(s) |  |  |  |
| FHA/RHS/VA | 7 | 0 | 1 | 0 | 1 | 4 |  | 0 |  | 4 | 4 | \$ | 515,294 |
| Conventione | 2 | 0 | 3 | 0 | 3 |  | 2 |  | 0 | 2 | 3 |  | 615,924 |
| Total | 9 | 0 | 4 | 0 | 4 | 4 | 2 | 0 | 0 | 6 | 7 | \$ | 1,131,217 |

*3rd party trustee sales are not shown in this table (title to these loans were never transferred to CalHFA). There were eight (8) 3rd party sales in calendar year 2008, eighteen (18) 3rd party sales in calendar year 2009, thirty nine (39) 3rd party sales in calendar year 2010, twenty two (22) 3rd party sales in calendar year 2011, fourty one (41) 3rd party sales in calendar year 2012, fifty nine (59) 3rd party sales in calendar year 2013, fourty three (43) 3rd party sales in calendar 2014, twenty-four (24) 3rd party sales in calendar 2015, seventeen (17) 3rd party sales in calendar 2016, twenty-four (24) 3rd party sales in calendar 2017, fourteen (14) 3rd party sales in calendar 2018, and eighteen (18) 3rd party sales in calendar 2019. There have been five (5) 3rd party sales for calendar 2020.

2020 Year to Date Composition of 1st Trust Deed Loss
(As of September 30, 2020)

| Loan Type | Disposition |  |  |  |  | Principal WriteOffs | Accumulated REO <br> \& Short Sale Loss |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|l\|} \hline \text { Repurcha } \\ \text { sed by } \\ \text { Lender } \end{array}$ | Market <br> Sales | Short <br> Sales | Loan Balance at Sales |  |  |  |  |
| FHA/RHS/ | 4 |  | 0 | \$ | 555,863 | (0) | \$ |  |
| Convention |  | 2 | 0 |  | 279,811 | (99837) | \$ | 247,704,907 |
|  | 4 | 2 | 0 | \$ | 835,675 | (99837) | \$ | 247,704,907 |

