# Homeownership Program Bulletin

March 6, 2006

Program Bulletin #2006-04

To: CalHFA Approved Lenders

## REVISED INTEREST RATES Effective March 7, 2006

This bulletin is provided to serve notice of an increase of 0.125% related to the first mortgage interest rates offered by CalHFA, and includes the new interest rate for the 40-Year Fixed Mortgage. This bulletin supersedes all other interest rate Program Bulletins. The attached interest rates are applicable to all loan reservations and forward commitment requests received by the Agency after 12:01 a.m. on March 7, 2006.

For questions about this bulletin, contact CalHFA Homeownership Programs by phone 916.324.8088; by fax 916.324.6589; by email at homeownership@calhfa.ca.gov and you can always visit CalHFA's web site at: www.calhfa.ca.gov

> Please send all loan files and documents to: CalHFA Homeownership Programs 1121 L Street, 7<sup>th</sup> Floor Sacramento, CA 95814

California Housing Finance Agency INTEREST RATE SCHEDULE <sup>1</sup> Effective March 7, 2006			
FIRST MORTGAGE FIXED RATE LOAN PROGRAMS			
interest only PLUS SM (35-Year Fixed Mortgage)	5.875%		
40-Year Fixed Mortgage	5.750%		
30-Year Fixed Mortgage			
Non High Cost Areas			
Moderate Income	5.625%		
Low Income <sup>3</sup>	5.375%		
Nonprofits <sup>4</sup> & Affordable Housing Partnership Program (AHPP) – Low Income Only	5.125%		
Extra Credit Teacher Program (ECTP)	5.125%		
HomeChoice Program	3.000%		
Self-Help Builder Assistance Program (SHBAP) <sup>4</sup>	3.000%		
High Cost Areas <sup>5</sup>			
Moderate Income	5.375%		
Low Income <sup>3</sup>	5.125%		
Nonprofits <sup>4</sup> & Affordable Housing Partnership Program (AHPP) – Low Income Only	4.875%		
Extra Credit Teacher Program (ECTP)	4.875%		
HomeChoice Program	3.000%		
Self-Help Builder Assistance Program (SHBAP) <sup>4</sup>	3.000%		
DOWN PAYMENT ASSISTANCE PROGRAMS			
Term matches term of first mortgage (30, 35 or 40 year terms)			
High Cost Area Home Purchase Assistance Program (HiCAP) <sup>6</sup>	7.000%		
CalHFA Housing Assistance Program (CHAP)	7.000%		
California Homebuyer's Downpayment Assistance Program (CHDAP)	3.000%		
Homeownership In Revitalization Areas Program (HIRAP)	3.000%		
Extra Credit Teacher Program (ECTP)	5.000%		
HomeChoice CHAP	7.000%		

### <sup>1</sup>See below examples for Truth in Lending Disclosures.

<sup>2</sup>The interest rates are those in effect on the date shown. The down payment assistance loan interest rates are calculated as simple interest per annum. However, all of the rates shown are subject to change without notice. CalHFA does not lend money directly to consumers. CalHFA works through and uses approved private lenders to qualify consumers and to make all mortgage loans. The fees consumers pay could be different depending on the lender and the program.

<sup>3</sup>Lenders who obtain a reduced interest rate reservation for low income applicants who are subsequently determined to have an annual income that exceeds the low income limit will be offered the interest rate for moderate income families, assuming they meet CalHFA's moderate income limits.

<sup>4</sup>Rates quoted for Nonprofit and/or SHBAP developers are offered only through the BLOCK Program. Nonprofit and/or SHBAP developers may use 180–day locks; however, the interest rate will be set at the rate available at time of lock.

<sup>5</sup>For a listing of High Cost Areas, please click on the appropriate link or refer to the CalHFA web site under Homeownership forms.

<sup>6</sup>Eligible counties for the HiCAP program are Alameda, Contra Costa, San Diego, San Francisco, San Mateo, Santa Clara, Sonoma, and Ventura counties.

<u>Re-reservation (Relock) Fee Policy</u>: CalHFA will allow re-reservation (relock) on 90- or 180-day locks. However, canceling a previously issued reservation locked at a higher rate and then relocked at a lower current established rate will result in a 1% re-reservation fee.

<u>Late Delivery Fee</u>: 1% penalty will be collected against loans delivered within the 30-day grace period for the 90-day lock for resale, 180-day lock on new construction, or the BLOCK Program. Nonprofit and/or SHBAP developers using the BLOCK Program are assessed only 0.50% late delivery fee.

	BUILDER/DEVELOPER NEW CONSTRUCTION FORWARD COMMITMENT TERMS AND FEES							
Developer Type	180-Day Lock SL <sup>1</sup>	6-Month Lock BLOCK <sup>2</sup>	9-Month Lock BLOCK <sup>2</sup>	12-Month Lock BLOCK <sup>2</sup>	18-Month Lock BLOCK <sup>2</sup>			
For-Profit	No Fee	0.50% (at Discount)	1.50% (0.75% Cash Up; 0.75% at Discount)	2.00% (1.00% Cash Up; 1.00% at Discount)	Not Offered			
Nonprofit <sup>3</sup>	No Fee	Not Offered	Not Offered	1.00% (0.50% Cash Up; 0.50% at Discount)	1.50% (0.75% Cash Up; 0.75% at Discount)			
Mutual Self-Help Nonprofit⁴	Not Offered	Not Offered	Not Offered	1.00% (0.25% Cash Up; 0.75% at Discount)	1.50% (0.25% Cash Up; 1.25% at Discount)			

<sup>&</sup>lt;sup>1</sup> Single Loan (SL) reservation for an individual borrower household for a new home at a specific address.

<sup>&</sup>lt;sup>2</sup> Builder-Lock (BLOCK) – Forward Commitments (FC) for a pool of funds available through a CalHFA Approved Lender to a developer to market homes to first-time buyers in new subdivisions.

<sup>&</sup>lt;sup>3</sup> Nonprofit 501 (c)(3) developer for low-income first-time buyers.

<sup>&</sup>lt;sup>4</sup> Mutual Self-Help 501 (c)(3) developer utilizing the mutual self-help method of construction for low-income first-time buyers.

#### TRUTH IN LENDING DISCLOSURES

#### Sample Truth in Lending Disclosures for First Mortgage Loans

interest only PLUS <sup>sM</sup>	40-Yr Fixed Mortgage	30-Yr Fixed Mortgage	ЕСТР	SHBAP
\$300,000	\$300,000	\$300,000	\$300,000	\$150,000
35yr (420 mos)	40yr (480 mos)	30yr (360 mos)	30yr (360 mos)	30yr (360 mos)
5.875%	5.750%	5.625%	5.125%	3.000%
6.7768%	6.6634%	6.4792%	5.8074%	3.1471%
\$2 <b>081</b> 25***	<b>\$2 211 17</b>	\$2 230 <i>4</i> 7	\$2 245 Q7	\$965.75
	\$300,000 35yr (420 mos) 5.875%	\$300,000 \$300,000 35yr (420 mos) 40yr (480 mos) 5.875% 5.750% 6.7768% 6.6634%	PLUS <sup>SM</sup> Mortgage         Mortgage           \$300,000         \$300,000         \$300,000           35yr (420 mos)         40yr (480 mos)         30yr (360 mos)           5.875%         5.750%         5.625%           6.7768%         6.6634%         6.4792%	PLUS <sup>SM</sup> Mortgage         Mortgage         ECTP           \$300,000         \$300,000         \$300,000         \$300,000           35yr (420 mos)         40yr (480 mos)         30yr (360 mos)         30yr (360 mos)           5.875%         5.750%         5.625%         5.125%           6.7768%         6.6634%         6.4792%         5.8074%

<sup>\*</sup>Interest rate is for comparison only. Sample APRs include typical finance charges, such as lender fees and mortgage insurance. This sample is for illustrative purposes only. It does not reflect any specific loan's terms. APRs quoted by approved CalHFA private lenders may vary.

#### Sample Truth in Lending Disclosures for Down Payment Assistance Loans

30 Year (360 Months	s) Loans				
Loan Type	HICAP	CHAP	CHDAP	HIRAP	ECTP
Loan Amt	\$15,000	\$9,000	\$9,000	\$18,000	\$7,500
Interest Rate*	7.000%	7.000%	3.000%	3.000%	5.000%
APR*	3.8424%	3.8805%	2.2378%	2.1904%	3.1769%
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35 Year (420 Months	s) Loans				
Loan Type	HICAP	CHAP	CHDAP	HIRAP	ECTP
Loan Amt	\$15,000	N/A	\$9,000	\$18,000	\$7,500
Interest Rate*	7.000%	N/A	3.000%	3.000%	5.000%
APR*	3.5998%	N/A	2.1355%	2.0949%	2.9959%
40 Year (480 Months	s) Loans				
Loan Type	HICAP	CHAP	CHDAP	HIRAP	ECTP
Loan Amt	\$15,000	N/A	\$9,000	\$18,000	\$7,500
Interest Rate*	7.000%	N/A	3.000%	3.000%	5.000%
APR*	3.3919%	N/A	2.0454%	2.0099%	2.8394%

<sup>\*</sup>Interest rate is for comparison only. Sample APRs include typical finance charges, such as lender fees. APRs quoted by approved CalHFA private lenders may vary.

This sample is for illustrative purposes only. It does not reflect any specific loan's terms.

<sup>\*\*</sup>The estimated payment amount includes estimated taxes, property and/or mortgage insurance. Lenders usually require these amounts to be included in the monthly payment.

<sup>\*\*\*\$2,387.12</sup> is the estimated monthly payment for years 6 through 35. It includes principal and interest, and estimates for taxes and insurance, using current year information.