Morgan Stanley





CalHFA Board Workshop

March 19, 2025

What Is the Difference Between Conduit and Parity Indenture Funding?

Conduit Example

Dated: November 9, 2021		
	Citigroup	
or withdrawal of the offer without as applicable, by Orrick, Herringto	here, as and if issued by the issuer and received by the Underwriter, subject to prior sale, modification notice, and subject to the delivery of an approving opinion regarding legality and tax-exempt status, n & Satcliffe LLP as Special Coursel. Certain legal matters will be passed upon by Katak Bock LLP, as writter. It is expected that the Certificates will be available for delivery through UTC against payment. 2021.	
AGENCY PAVABLE EXCLUSIN POLITICAL SUBDIVISION TIII AGREEABENT) NOR ANY PUB ON THE CERTIFICATES, OR F WHATSOEVER WITH RESPEC CERTIFICATES NOR ANY OF T TO CONSTITUTE AN INDERT OF OR A MORAL OBLIGATIO STATUTORY PROVISION WHA	THONS ON THE CERTIFICATIS ARE SPECIAL LIMITED OBLIGATIONS OF THE LEW TROM THE POPTICULO ASSETS. NORE OF THE AGENCY, THE STATE, OR ANY LEW TROM THE POPTICULO ASSETS. NORE OF THE AGENCY, THE STATE, OR ANY AND ADDRESS TO ANY ADDRESS AND ADDRESS ADDRESS ADDRESS OF ANY ADDRESS ADDRESS OF ADDRES	
SHOULD CONSIDER ITS FINANC THE CERTIFICATES. SEE "CER and the security therefor and is no investors should read this entire O	ThPCATES INVOLVES A SIGNIFICANT DEGREE OF EISK AND EACH PROSPECTIVE INVESTOR ALCONDITION AND THE BISISS INVOLVED TO DETERBATE THE SUTTABLIFUT OF INVESTIGG IN TAIN RISK FAUTORS' IEBERS. This cover page contains only a brief description of the Certificanes in intended to be a summary of all material information with respect to the Certificates. Prospective filcial Statement to obtain information mecessary to make an informed investment decision.	
therewith on behalf of the Issuer f the Issuer. The Portfolio Assets are subject to payment prior to the Fin subject to reduction without paym herein.	folio Assets (defined herein), including the Laune, the Priority Transfer Right and the rights associated or the benefit of purchasers of the Certification and make Distributions on the Certification on behalf of the Distribution of the Certification of the Distribution of the Certification of the Certification of Schedule Distribution Dista as described hereins. The Notional Annual of the Cart X-Certification is ent prior to maturity as described hereins. See "THE CERTIFICATES" and "THE PORTFOLIO ASSETS"	
increments of \$0.01 in excess ther rate set forth on the certificate sch twentich (20th) day of each month on December 20, 2021* (each, ar D earlier date as the Class A Certific Interest at the rate set forth on the Certificate Schedule or such earlie will not be entitled to Distribution The Certificates will be sold w	of the entry $T_{\rm eff}$ can be contributed by the set of the entry of the set of the s	
of California, is issuing its Municip 2021-3 Class X (the *Class X Certi Board of Directors of the Issuer an Bank National Association, as trus Loans described herein from Citi a Capitalized terms used herein are	ex Agency (the "lower" or the "Agency"), a public instrumentality and political subdivision of the State all corflationes, Steving 2013 Linea A (the "Linea A Corflictions") and its Municipal Corflationes, Steving Education and a contract of the A (the A Corflictions) and the Municipal Corflations, Steving the Trust Agreement, dated November 23, 2021 (the "Trust Agreement"), between the Baser and U.S. Brittenke"). The proceeded of the Class A Corflictions will be used by the Issuer to parchase the Mitchaldle Popository. Left the Stevensor and the Advection and the Stevensor and the Classical Helinda in the Classical attaches with the Trustee under the Trust Agreement. Helind in the Classical attaches the Heriton & Schedule L.	
Date of Certificates: November		
Cal HFA California Housing Finance Agency	\$349,264,926 CALIPORNIA HOUSING FINANCE AGENCY MUNICIPAL CERTIFICATES \$49,264,926 SERIES 2021-3 CLASS A \$349,264,926 SERIES 2021-3 CLASS X (SOCIAL CERTIFICATES)	
(a) the arrangement established Certificateholders and the Class X Agreement will be classified as a (or publicly traded partnership) excludable from gross income for (i) a Class A Certificateholder's si will also be so excludable and exe Certificateholder's share of such is from gross income for U.S. federar	personate in the Triat Agreement represents underleaded ownership informatis between the Casa A Conflictatiobilities, (N) the errangement anomaly the Casa A Certification of the Statistica and Statisti	
	msel, assuming compliance with all provisions of the Resolution, Trust Agreement and Certificates:	

- CalHFA conduit only with no first mortgage lending and no ownership of loans
 - No credit exposure to CalHFA
 - No CalHFA servicing
 - Ongoing Fee = 0.06%

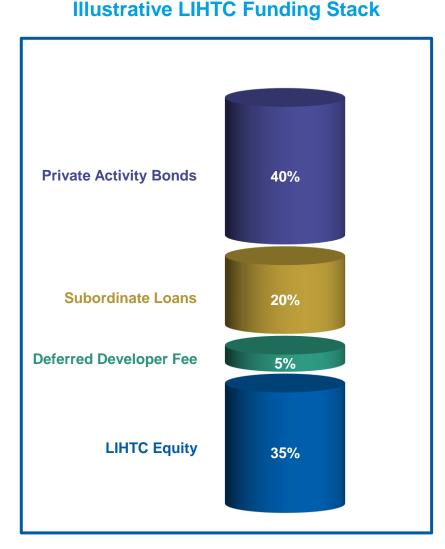
Source: California Housing Finance Agency Official Statements; Morgan Stanley Housing Group

Parity Indenture Example

NEW ISSUE-BOOK-ENTR	Y ONLY (see "RATINGS" herein)			
This cover page contains	information for quick reference only. It is not a summary of the information contained in this Official Statement. Investors			
must read the entire Official S	tatement to obtain information essential to making an informed investment decision.			
	\$107,580,000 CALIFORNIA HOUSING FINANCE AGENCY			
Cal HFA	Affordable Housing Revenue Bonds.			
CalTITA	\$67,580,000 2024 Series A-1 (Non-AMT) (Sustainability Bonds)			
Canoria rosang reases Agency	\$40,000,000 2024 Series A-2 (Non-AMT) (Sustainability Bonds)			
Dated: Date of delivery	Due: as shown on the inside cover page			
Purpose	The Agency will use the proceeds of the Affordulte Housing Beersner Bonds, 2023 Series A-1 (the "2023 Series A Bonds") and Affordulde Housing Brevenue Bonds, 2024 Series A-2 (the "2024 Series A-2 Bonds" and, collectively with the 2024 Series A-1 Bonds, the "2024 Series A Bonds") to refnance the Agency's previous financing of five (5) permanent mortgape Jonas (the "2024 Series A Borrower Loans") for five (5) multifinity restal housing developments (collectively, the "2024 Series A Projects"). See "TAN OF FINANCING."			
Sustainability Bonds Designation	The Agency has designated the 2024 Series A Bonds as "Sustainability Bonds." See "DESIGNATION OF THE 2024 Series A BONDS AS SUSTAINABILITY BONDS."			
Tax Exemption	In the options of Orrice, Retrington 4, Startiffic LLP, Bool Counsel to the Agreey, have depose an analysis of estimating laws, and the analysis of estimation of the second starting of the Agreey and the Agreey and the Agreey and the Agree			
Redemption of 2024 Series A Bonds	The 2024 Series A Bonds are subject to redemption prior to maturity as described herein. See "DESCRIPTION OF THE 2024 Series A-1 BONDS" and "DESCRIPTION OF THE 2024 Series A-2 BONDS."			
Mandatory Tender of 2024 Series A-2 Bonds	The 2024 Series A-2 Bonds are subject to mandatory tender at the option of the Agency on February 1, 2028 or such earlier date on or after August 1, 2027 as determined by the Agency for all or a portion of the 2024 Series A-2 Bonds, subject to the provisions described bersin regarding subsequent mandatory tender.			
	The Asney has no liability or obligations to pay or saids available the Porchane Price on the Mandatoury Turder Forces of Forbian have the Instantion. The over that the Porchane Price on the Mandatoury Turder Actions of Forbian have the Instantions. In the over that the Porchane Price of the Boltsware New of the AC Bondon and Section 2018. The Porce of the Instantion Price of the Boltsware New of the AC Bondon Action of Section 2018. The Action 2018 of the Porce of the Boltsware New Office Actions and the Porce of the Boltsware (in the Porce of the Action 2018) and the Porce of the Action 2018 o			
Internet	The 3024 Series A Bonds will bear interest at the rates and payable on the dates set forth on the inside cover page of this			
Security	Official Batement. The 2013 Ferrica A Donds are limited obligations of the Agency and will be payable solely from and secured by the Eveness and assets pixeling and the Donds are limited to the Informatic, including, without limitation, creating payments to be made under or with respect to the 2016 Berns A. Bernsverse Landa and 2023 Ferrica Patientica Anasses. The 2016 Ferrica Patients and the solution of the Donds of Landa Anasses and the 2023 Ferrica Patientica Anasses. The 2016 Ferrica Patients and be under the Donds of Landa Anasses and the Donds Herns Anasses and the 2018 Ferrica Anasses. The 2016 Herns Anasses and accentral persons. The Donds of Landa Anasses and the Donds Herns Anasses and the Donds Herns Anasses and accentral persons.			
	Neither the Agency, any of its members, the Statis of California, our any political additions thereoff (scrept the Agency, the bindle extens of nich that is the biotency income any spatiet agency addition in any event is tailed for the agency in the bindle extension of nich is the biotency income any politic agency addition in any event is tailed for the agency in the bindle extension of nich is the biotency income any politic agency addition of the agency is the bindle extension of the tradition of the agency and the agency is a space-model of the agency and the bindle extension of the tradition of the agency addition of the agency agency and the agency addition of the agency and the agency and the agency has an atalagency has an atalagence and the agency and a space-model of the agency and the agency has an atalagence and the agency and agency has an atalagence and the agency and agency has an atalagence and the agency and agence and a spatial addition of the agency has an atalagence and the agency and agence and agency has an atalagence and a spatial additional addited additional			
Bond Counsel	Orrick, Herrington & Suncliffe LLP.			
Underscritters' Counsel	Kutak Rock LLP.			
Disclorare Counsel	Orrick, Herrington & Sutcliffe LLP.			
Trustee	U.S. Bank Trust Company, National Association.			
Book-Entry System	The Depository Trust Company. See APPENDIX E - "Book-Entry Only System."			
Delivery	The 2024 Series A Bonds are offered when, as and if issued and received by the Underwitters, subject to the approval as to their legality by Orrick, Herrington & Stacliffe, L2P, Bond Coursel to the Issuer, and certain other conditions. The 2024 Series A Bonds are expected to be delivered on or about November 14, 3024.			
Me	rgan Stanley RBC Capital Markets			
Academy Securitie				

- CalHFA holds first mortgage on financed loans through Aa2/AA rated limited obligation Trust Indenture
 - Bonds structured to be repaid by loans
 - CalHFA asset management services the loans
 - Ongoing allowed interest margin = up to 1.50%

Why Issue Multifamily Bonds Under Parity Indentures?



Funder Under AHRB Parity Indenture

- CalHFA issues bonds under AHRB to fund first mortgage loans that finance 4% LIHTC developments
- Bonds are secured by first mortgage loans and other assets held under the Indenture
- Developments benefit from MIP and other subsidy loan programs
- Loan interest margin and investment earnings accrue to the Indenture to benefit the CalHFA multifamily program, i.e. growing net assets

Source: Morgan Stanley Housing Group

Morgan Stanley

Which HFAs Fund Multifamily Through Parity Indentures?

Issuer	Indenture	Total Par Outstanding (\$MM)	Issuer	Indenture	Total Par Outstanding (\$MM)
NYCHDC	MFHRB	\$12,316	Maryland CDA	HRB	\$528
NYSHFA	AHRB	7,458	New Hampshire HFA	MFHRB	476
MassHousing	HB	2,961	Illinois HDA	MRB	468
NYCHDC	HIB	1,442	RI Housing	MFDB	384
New Jersey Housing	MFRB	1,259	DC HFA	MFDPB	336
Michigan SHDA	RHRB	784	Minnesota HFA	RHB	207
Colorado HFA	MFPB	766	California HFA	AHRB	189
HOC Montgomery Co.	MHDB	590	Total		\$30,164

Goals of Parity Bond Programs Include:✓ Hold, rather than sell, high credit quality LIHTC loans✓ Create ongoing net interest margin✓ Leverage second loans and other subsidy sources✓ Grow Agency net assets✓ Leverage Volume Cap / LIHTC✓ Generate internal subsidy for reinvestment in program✓ Leverage Agency expertise to generate ROI✓ Increase ability to launch new programs

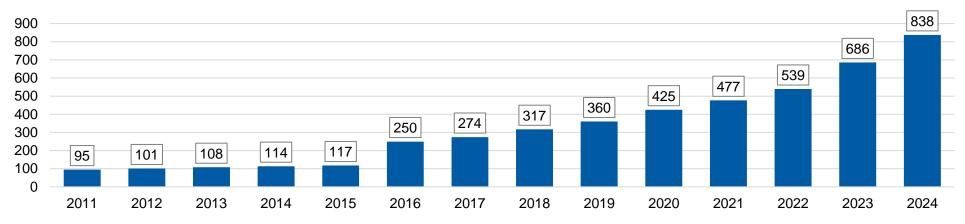
Source: Most recent Official Statements for each respective issuer as of March 10, 2025

Why Fund Under Multifamily Parity Bond Indentures?

Example: NYSHFA AHRB Indenture (Created in 2007)

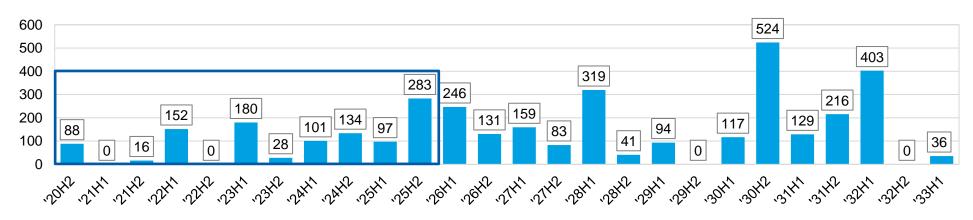
NYSHFA's AHRB Indenture Net Assets Have Grown Significantly

(Fiscal Year; \$MM)



AHRB Indenture Call Profile (\$1,079MM currently callable)

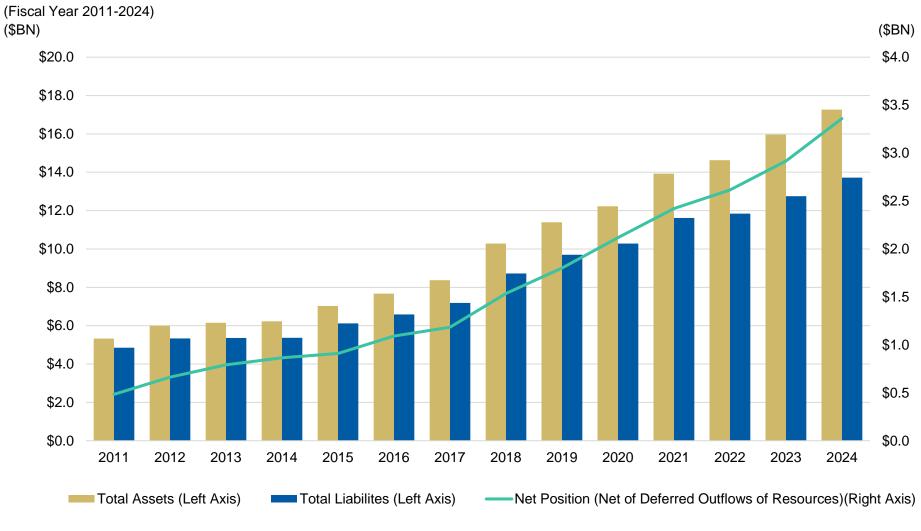
(\$MM)



Source: NYSHFA 2024 Fiscal Year Financial Report

Why Fund Under Multifamily Parity Bond Indentures?

Example: NYCHDC MFHRB Indenture (Net Assets = \$3.36 BN)



Total Assets, Liabilities, and Net Position

Source: NYCHDC 2024 Fiscal Year Financial Report

Disclaimer

Morgan Stanley & Co. LLC ("Morgan Stanley") is not recommending an action to you; (b) Morgan Stanley is not acting as an advisor to you and does not owe a fiduciary duty pursuant to Section 15B of the Exchange Act to you with respect to the information and material contained in this communication; (c) Morgan Stanley is acting for its own interests; (d) you should discuss any information and material contained in this communication; (c) Morgan Stanley is acting for its own interests; (d) you should discuss any information and material contained in this communication; (c) Morgan Stanley is acting for its own interests; (d) you should discuss any information and material contained in this communication with any and all internal or external advisors and experts that you deem appropriate before acting on this information or material; and (e) Morgan Stanley seeks to serve as an underwriter on a future transaction and not as a financial advisor or municipal advisor. The information provided is for discussion purposes only in anticipation of being engaged to serve as underwriter. The primary role of an underwriter is to purchase securities with a view to distribution in an arm's-length commercial transaction with the issuer. The underwriter has financial and other interests that differ from those of the issuer and obligated persons.

Any non-historical interest rates used herein are hypothetical and take into consideration conditions in today's market and other factual information such as the issuer's or obligated person's credit rating, geographic location and market sector. As such, these rates should not be viewed as rates that Morgan Stanley guarantees to achieve for the transaction should we be selected to act as underwriter. Any information about interest rates and terms for SLGs is based on current publically available information and treasury or agency rates for open-market escrows are based on current market interest rates for these types of credits and should not be seen as costs or rates that Morgan Stanley guarantees to achieve for the transaction should we be selected to act as underwriter.

We have prepared this document solely for informational purposes. You should not definitively rely upon it or use it to form the definitive basis for any decision, contract, commitment or action whatsoever, with respect to any proposed transaction or otherwise. You and your directors, officers, employees, agents and affiliates must hold this document and any oral information provided in connection with this document in strict confidence and may not communicate, reproduce, distribute or disclose it to any other person, or refer to it publicly, in whole or in part at any time except with our prior written consent. If you are not the intended recipient of this document, please delete and destroy all copies immediately.

We have prepared this document and the analyses contained in it based, in part, on certain assumptions and information obtained by us from the recipient, its directors, officers, employees, agents, affiliates and/or from other sources. Our use of such assumptions and information does not imply that we have independently verified or necessarily agree with any of such assumptions or information, and we have assumed and relied upon the accuracy and completeness of such assumptions and information for purposes of this document. Neither we nor any of our affiliates, or our or their respective officers, employees or agents, make any representation or warranty, express or implied, in relation to the accuracy or completeness of the information contained in this document or any oral information provided in connection herewith, or any data it generates and accept no responsibility, obligation or liability (whether direct or indirect, in contract, tort or otherwise) in relation to any of such information. We and our affiliates and our and their respective officers, employees or agents, make any representation or our or their respective officers, employees and agents expressly disclaim any and all liability which may be based on this document any error or omissions therefrom. Neither we nor any of our affiliates, or our or their respective officers, employees or agents, make any represent this document, or as to the accuracy and completeness of future projections, management targets, estimates, prospects or returns, if any. Any views or terms contained herein are preliminary only, and are based on financial, economic, market and other conditions prevailing as of the date of this document and are therefore subject to change. We undertake no obligation or responsibility to update any of the information contained in this document. Past performance does not guarantee or predict future performance.

This document and the information contained herein do not constitute an offer to sell or the solicitation of an offer to buy any security, commodity or instrument or related derivative, nor do they constitute an offer or commitment to lend, syndicate or arrange a financing, underwrite or purchase or act as an agent or advisor or in any other capacity with respect to any transaction, or commit capital, or to participate in any trading strategies, and do not constitute legal, regulatory, accounting or tax advice to the recipient. We recommend that the recipient seek independent third party legal, regulatory, accounting and tax advice regarding the contents of this document. This document does not constitute and should not be considered as any form of financial opinion or recommendation by us or any of our affiliates. This document is not a research report and was not prepared by the research department of Morgan Stanley or any of its affiliates.

Notwithstanding anything herein to the contrary, each recipient hereof (and their employees, representatives, and other agents) may disclose to any and all persons, without limitation of any kind from the commencement of discussions, the U.S. federal and state income tax treatment and tax structure of the proposed transaction and all materials of any kind (including opinions or other tax analyses) that are provided relating to the tax treatment and tax structure. For this purpose, "tax structure" is limited to facts relevant to the U.S. federal and state income tax treatment of the proposed transaction and does not include information relating to the identity of the parties, their affiliates, agents or advisors.

This document is provided by Morgan Stanley & Co. LLC and/or certain of its affiliates or other applicable entities, which may include Morgan Stanley Realty Incorporated, Morgan Stanley Senior Funding, Inc., Morgan Stanley Bank, N.A., Morgan Stanley & Co. International plc, Morgan Stanley Securities Limited, Morgan Stanley Bank AG, Morgan Stanley MUFG Securities Co., Ltd., Mitsubishi UFJ Morgan Stanley Securities Co., Ltd., Morgan Stanley Asia Limited, Morgan Stanley Australia Securities Limited, Morgan Stanley Australia Limited, Morgan Stanley Asia (Singapore) Pte., Morgan Stanley Services Limited, Morgan Stanley & Co. International plc Secul Branch and/or Morgan Stanley Canada Limited Unless governing law permits otherwise, you must contact an authorized Morgan Stanley entity in your jurisdiction regarding this document or any of the information contained herein.

© Morgan Stanley and/or certain of its affiliates. All rights reserved.







CalHFA Board Workshop

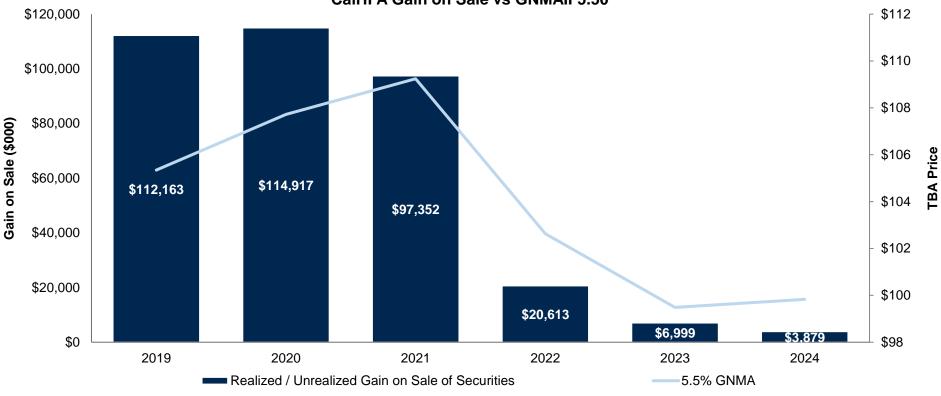
March 19, 2025



TBA Execution was the primary driver for single family funding

- To-Be-Announced ("TBA") Market is the secondary market for purchasing/selling of mortgage-back securities ("MBS")
- CalHFA participates in the TBA Market through the selling of its loans via MBS and earning a "premium" generally
- TBA Execution was a robust execution until recent years

TBA Economics (Abbreviated) ¹					
	Dollar Price	Notional Value			
CalHFA MBS Value	\$100.00	\$10,000,000			
TBA Sale Price	\$105.00	\$10,500,000			
Net Premium	\$5.00	\$500,000			

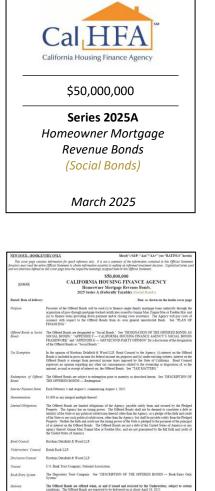


CalHFA Gain on Sale vs GNMAII 5.50

1) TBA Economics (Abbreviated) example does not account for hedging costs, lender's compensation or SRP Source: CalHFA Audited Financial Statements; Bloomberg



CalHFA re-enters the bond market to finance single family production



•

- 1st Single Family Bond transaction since 2017 for the Agency
- Inaugural transaction issued from the newly created Single Family Indenture
- Establishes MyAccess Assistance Program (2.50% of DPA/CCA)
 - MyAccess enhances the existing MyHome, providing up to 6.00% of DPA/CCA

TBA versus Bond Execution					
	TBA Execution	Bond Execution			
Timing	45-60 days	45-90 days			
Method of Sale	Trade Execution	Bond Sale			
Mortgage Rate Setting	Predicated on TBA Market	Predicated on Bond Yield			
Income Timing	Upfront (Gain on Sale)	Annuitized Income (Interest Spread)			
Prepayment Environment	Beneficial in High Prepayments	Beneficial in Low Prepayments			
DPA Funding Source	Gain on Sale (Limited by Net Premium)	Bond Proceeds (Limited by CF Stress)			
Investor Base	Institutional Investors	Institutional Investors, Retail Investors			
Volume Cap Usage	No	No			

Source: CalHFA 2025 Series A Official Statement

Morgan Stanley

Raymond James

Ramirez & Co., Inc.

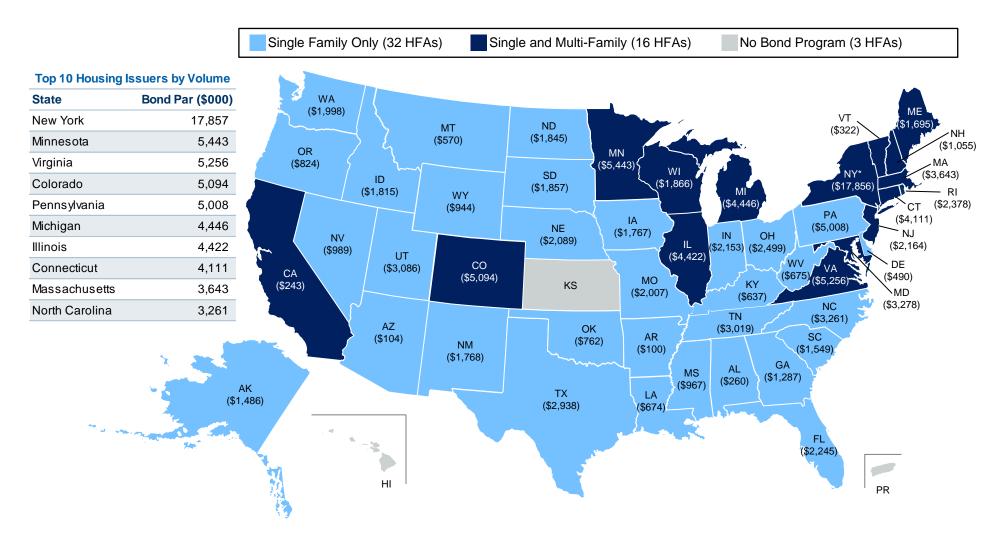
RBC Capital Markets

Academy Securities



CalHFA fully established Single Family and Multifamily bond programs in 2025

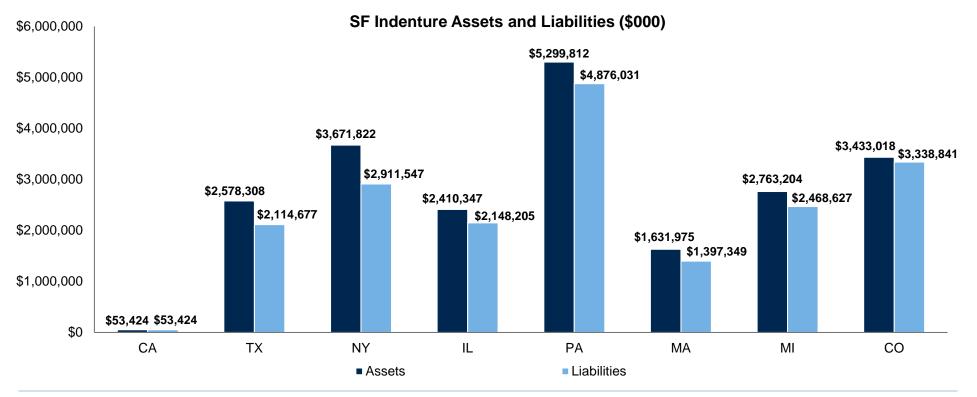
· The Agency now has tools to generate annuitized income going forward



*New York total includes New York City Housing Development Corp, State of New York Mortgage Agency, and New York State Housing Finance Agency Source: Bloomberg – Single and Multi-Family Housing Bond Issuance From January 1, 2020 – March 15, 2025



CalHFA compared to other HFA Single Family Indentures



Single Family Indenture (\$000)	CA	ТХ	NY	IL	PA	MA	МІ	CO
Assets	\$53,424	\$2,578,308	\$3,671,822	\$2,410,347	\$5,299,812	\$1,631,975	\$2,763,204	\$3,433,018
Liabilities	\$53,424	\$2,114,677	\$2,911,547	\$2,148,205	\$4,876,031	\$1,397,349	\$2,468,627	\$3,338,841
Net Position	\$0	\$463,630	\$760,275	\$262,142	\$423,781	\$234,626	\$294,577	\$94,177
Assets to Debt Ratio	1.0	1.2	1.3	1.1	1.1	1.2	1.1	1.0
State GDP % of National GDP	14.1%	9.3%	7.9%	3.9%	3.5%	2.7%	2.4%	1.9%
Source: Moody's MFRA Data – FY 2023								



Disclaimer

RBC Capital Markets, LLC ("RBCCM"), seeks to serve as an underwriter on a future transaction and not as a financial advisor or municipal advisor. The information provided is for discussion purposes only in anticipation of being engaged to serve as an underwriter. The primary role of an underwriter is to purchase securities with a view to distribution in an arm's-length commercial transaction with the issuer. The underwriter has financial and other interests that differ from those of the Issuer. RBCCM is not recommending an action to you as the municipal entity or obligated person. RBCCM is not acting as an advisor to you and does not owe a fiduciary duty pursuant to Section 15B of the Exchange Act to you with respect to the information and material contained in this communication. RBCCM is acting for its own interests. You should discuss any information and material contained in this communication appropriate before acting on this information or material.

This presentation was prepared exclusively for the benefit of and internal use by the recipient for the purpose of considering the transaction or transactions contemplated herein. This presentation is confidential and proprietary to RBCCM and may not be disclosed, reproduced, distributed or used for any other purpose by the recipient without RBCCM's express written consent.

By acceptance of these materials, and notwithstanding any other express or implied agreement, arrangement, or understanding to the contrary, RBCCM, its affiliates and the recipient agree that the recipient (and its employees, representatives, and other agents) may disclose to any and all persons, without limitation of any kind from the commencement of discussions, the tax treatment, structure or strategy of the transaction and any fact that may be relevant to understanding such treatment, structure or strategy, and all materials of any kind (including opinions or other tax analyses) that are provided to the recipient relating to such tax treatment, structure, or strategy.

The information and any analyses contained in this presentation are taken from, or based upon, information obtained from the recipient or from publicly available sources, the completeness and accuracy of which has not been independently verified, and cannot be assured by RBCCM. The information and any analyses in these materials reflect prevailing conditions and RBCCM's views as of this date, all of which are subject to change.

To the extent projections and financial analyses are set forth herein, they may be based on estimated financial performance prepared by or in consultation with the recipient and are intended only to suggest reasonable ranges of results. The printed presentation is incomplete without reference to the oral presentation or other written materials that supplement it.

IRS Circular 230 Disclosure: RBCCM and its affiliates do not provide tax advice and nothing contained herein should be construed as tax advice. Any discussion of U.S. tax matters contained herein (including any attachments) (i) was not intended or written to be used, and cannot be used, by you for the purpose of avoiding tax penalties; and (ii) was written in connection with the promotion or marketing of the matters addressed herein. Accordingly, you should seek advice based upon your particular circumstances from an independent tax advisor.